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Stock Exchange Group

1000 COMPANIES TO INSPIRE EUROPE

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EUROPE

2017

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EUROPE **2017**

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Contents

Forewords

- | | |
|--|---|
| <p>4 A strengthened Capital Markets Union to focus on the EU's underperforming IPO market
Valdis Dombrovkis, Vice-President European Commission, Euro and Social Dialogue, Financial Stability, Financial Services and CMU</p> <p>5 Inside the report
Xavier Rolet KBE, CEO, London Stock Exchange Group</p> <p>8 Estonia will be committed to helping SMEs
Toomas Tõniste, Finance Minister, Estonia, Presidency of the EU Council</p> <p>10 Improving access to capital markets
Roberto Gualtieri MEP, European Parliament</p> <p>12 Access to finance is crucial
Markus Ferber MEP, European Parliament</p> <p>14 Delivering on our promise
Kay Swinburne MEP, European Parliament</p> <p>15 Increasing the funding options
Ramon Tremosa MEP, European Parliament</p> <p>16 Funding for high-growth companies
Simon Lewis, Chief Executive, Association for Financial Markets in Europe</p> <p>20 Blockchain is the internet of its age
Marie Wieck, General Manager, IBM BlockChain</p> <p>21 Company data as a research tool
Mark Schwerzel, Deputy CEO of Bureau van Dijk</p> | <p>58 Backing Europe's SMEs
Michael Collins, CEO, Invest Europe</p> <p>70 Dynamic SMEs need financing
Sirpa Pietikäinen MEP, European Parliament</p> <p>82 Investing to meet the challenges ahead
Othmar Karas MEP, European Parliament</p> <p>90 The Elite route to success
Luca Peyrano, CEO, ELITE</p> <p>108 Capital market finance remains neglected in Europe
Karel Lannoo, CEO, Centre for European Policy Studies</p> <p>111 Integrate to innovate
Jonás Fernández MEP, European Parliament</p> |
|--|---|

Sectors

- 24 Technology**
How video games, sound systems and workplaces are undergoing a revolution
- 36 Food & drink**
Sustainability and environmental concerns are to the fore in today's food markets
- 44 Manufacturing & engineering**
Why Aerogen is a breath of fresh air
- 60 Consumer services**
Getting the work-life balance right with Ludvig Svensson, Allview, Bugaboo, Childrensalon, Tradeinn and Walltopia
- 72 Professional services**
A sector with representatives from as far apart as Portugal, Malta, the UK and Poland
- 84 ELITE**
Showcasing highly successful SMEs
- 98 Green**
A new sector highlighting the growing demand for renewables and green products

Research findings

- 22 Inspiring Europe in numbers**
An overview of our research findings

Expert commentary

- 33 Investing in Europe's future**
Wim Mijs, Chief Executive, European Banking Federation
- 35 Integrating Europe's business communities**
Cora van Nieuwenhuizen MEP, European Parliament

At a glance

- 115 Getting to 1000**
116 Directory
152 Contacts

COMMENTARY**VALDIS DOMBROVSKIS**

VICE-PRESIDENT FOR THE EURO AND SOCIAL DIALOGUE, ALSO IN CHARGE OF FINANCIAL STABILITY, FINANCIAL SERVICES AND CAPITAL MARKETS UNION, EUROPEAN COMMISSION

A STRENGTHENED CAPITAL MARKETS UNION TO FOCUS ON THE EU'S UNDERPERFORMING IPO MARKET

“MANY FIRMS THAT WOULD BE PERFECT CANDIDATES FOR AN IPO ARE NOT EVEN CONSIDERING TAKING THIS STEP”

I would like to congratulate LSEG on its second edition of the *1000 Companies to Inspire Europe* report. The high-growth companies profiled in this report are truly inspirational examples of innovation, hard work, resilience and ambition for all entrepreneurs across the EU. Europe needs more high-growth companies: 77% of ‘Unicorns’ are located in the US and China, compared with only 10% in the EU’s 28 member states.

Building a financial system that can better meet the financing needs of all our innovative businesses is one of the priorities of the Capital Markets Union (CMU). This is especially true for equity financing. Since the publication of the CMU Action Plan in September 2015, we have made big strides in implementing a comprehensive package of legislative and non-legislative measures to scale up the supply of venture capital financing in Europe. This includes a recent deal on rules to strengthen venture capital funds and allow more possibilities for SMEs to access venture capital. This goes hand-in-hand with the Pan-European Venture Capital Fund-of-Funds, which will soon be up and running. We are mobilising up to €400m of EU funds as a cornerstone investment for this fund, which should go up to €1.6bn when combined with private contributions.

In June, we presented the mid-term review of the CMU Action Plan. It significantly raises our ambitions for integrating European capital markets, and further strengthens the focus on helping SMEs raise equity capital on public markets.

It underlines the need to make a success of the ‘SME Growth Market’ concept, a new form of multilateral trading facilities, which will be introduced by MiFID II in 2018. IPOs are the typical ‘exit solution’ for venture capital and private equity funds. But IPOs by SMEs declined in the aftermath of the crisis. The amount of capital raised on European junior markets fell from €11bn per year directly before the financial crisis to €2.8bn per year in the years that followed it. Many firms that would be perfect candidates for an IPO are not even considering taking this step, fearing costs and regulatory constraints.

The CMU mid-term review sets in motion an important workstream to ensure that our regulatory framework supports the future SME Growth Markets and small issuers. For instance, to help fast-growing companies go public, the Commission will review sectorial legislation (such as MiFID II or the Market Abuse Regulation) to explore whether some rules can be modified to lighten the administrative burden. We will also work with member states to identify and share best practices on financial schemes that help SMEs bear the costs of listing on public markets.

The success of our CMU is essential to break down barriers to cross-border investment and improve the ability of SMEs to access finance. And it will offer new opportunities for the European financial sector. We hope that all market participants will make use of these opportunities, and help us reach our commitment to make a success of this flagship project.

INSIDE THE REPORT

“The companies in this report boast a three-year average annual compound growth rate of over 100%”

Xavier Rolet KBE
CEO, London Stock Exchange Group

I am delighted to welcome you to the 2017 edition of London Stock Exchange Group’s *1000 Companies to Inspire Europe* report, which identifies Europe’s most dynamic and fast-growing small and medium-sized businesses.

This report is more than just a celebration of these extremely successful companies. It continues to demonstrate what we instinctively know to be true – that these companies are the best hope for future European economic growth and job creation. *Never have their prospects been so vital to the future of the post-Brexit European economy.*

While EU GDP has rebounded recently, moving back towards pre-crisis levels, there remain some serious underlying structural problems in European economies.

Youth unemployment in the EU is around 20 per cent and traditional sources of European job creation have dried up. Public sector monoliths can no longer be relied on to create jobs, while big blue chips have not directly created net new jobs for a decade now.

By contrast, the growth companies in this report boast a two-year job creation rate of 43 per cent and an incredibly impressive three-year average annual compound growth rate of over 100 per cent. Our selection criteria (more details on p115) also require these companies to have outperformed their sector peers. The largest sector represented is Manufacturing & Engineering (at 20 per cent) followed by Food & Drink (at 11 per cent), pointing to a rich and varied community of SMEs throughout Europe.

€114^{bn}

Amount raised by AIM in the past two decades

These companies clearly highlight the potential of European SMEs to drive European economic recovery post-Brexit. With around 23 million SMEs – and around 19 million unemployed – in Europe, if we were to realise the potential of high-growth SMEs like these to create real jobs, the effect would be transformational.

So why are the companies highlighted in this report the exception, not the norm? Why do 60 per cent of the world's most valuable companies come from America and less than 15 per cent from Europe (down from over 30 per cent a decade ago)? How can we take these dynamic companies 'from start-up to stardom' and address the fact that – even among these thousand standout firms – the majority have revenues of less than €50m, while less than one per cent have revenues of over €250m.

The answer is recognising that the funding system is biased against these companies and towards big, established companies. Large companies mainly rely on debt to manage and refinance their obligations. Last year, European governments spent €570bn of taxpayers' money subsidising this corporate debt through tax deductibility.

But while debt may be a suitable funding tool for big, established firms, it is ill-suited to help SMEs and high-growth potential companies. Small companies in receipt of a bank loan must prioritise managing that debt or risk default, instead of using all their financial and human capital to innovate and grow.

They need long-term patient capital, like equity, where companies at different stages of development seek investment to grow their business either through individual

investors and capital markets, or crowdfunding and peer-to-peer platforms. They need capital to flow directly from investors to entrepreneurs and small business owners, in addition to the efficient bank lending engine already supporting larger companies. Finance must come from the bottom up, not the top down.

But this bias persists because, while debt remains tax-deductible, equity is often and punitively taxed – in some cases up to four times.

Equity finance is the answer

Policy-makers need to address a situation where 80 per cent of SME lending comes in the form of debt. Because if the potential of high growth companies is clear, the potential of equity finance to take them to the next level is even more so.

In the years following the financial crisis, when banks were struggling to lend and governments were cutting public spending, 67 companies from countries hardest hit by the financial crisis – Portugal, Ireland, Greece and Spain – raised over €30bn in equity finance to invest, grow and create jobs, demonstrating the resilience of capital markets.

AIM is the world's most successful capital market designed specifically for high growth companies. It has raised €114bn for more than 3,700 companies around the world in the last two decades. When the British Government made shares on this market eligible for an ISA (a UK tax-free savings account), £4 billion flowed into these companies overnight, helping them to grow and invest further.

And because these companies are highly innovative (the companies in our report lay claim to nearly 8,000 patents and trademarks between them – twice as many as in last year's edition), the jobs they create tend to be high quality and well paid, helping to boost productivity.

Finally, innovative equity-funded firms can demonstrably help the European economy to achieve post-Brexit success through exports: companies quoted on AIM are five times more likely to export than the national average. No wonder independent studies have shown that a one per cent increase in the amount of high growth companies in an economy would add two per cent to the GDP of that economy.

This is why we at London Stock Exchange Group wholeheartedly agree with European Commission

23^m

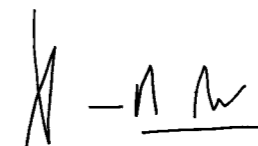
The number of small to medium-sized enterprises in Europe

I would like to thank our sponsors, AFME and IBM, whose support has made this report possible. Their work on behalf of and with SMEs to develop sustainable and effective European financial markets is a key driver of jobs and growth.

Our thanks go to expert contributors from the European Banking Federation, Invest Europe and the Centre for European Policy Studies, whose insight and ongoing support for the SME community are much valued.

“Independent studies have shown that a 1% increase in the amount of high growth companies in an economy would add 2% to the GDP of that economy”

Finally, I would like to extend my personal gratitude to the Commissioners and senior policy-makers who have supported this report: Valdis Dombrovskis, Toomas Tõniste, Roberto Gualtieri MEP, Markus Ferber MEP, Kay Swinburne MEP, Ramon Tremosa MEP, Sirpa Pietikainen MEP, Othmar Karas MEP, Cora van Nieuwenhuizen MEP and Jonas Fernandez MEP, whose contribution to this report is testament to their understanding of and tireless commitment to the ambitious growth firms of the future.



Xavier Rolet KBE
CEO, London Stock Exchange Group

Vice-President Valdis Dombrovskis, who has said that Europe as a whole needs a wider range of funding sources to cater to different needs and to complement bank lending. His plan for a Capital Markets Union (CMU) throughout Europe is vital. Fragmentation of capital markets means less liquidity, not only making it harder for companies to scale up, but also making the wider European economy less globally competitive. CMU will break down the barriers and simplify access to multiple sources of finance throughout the EU, including making it easier to access finance from other countries both within and outside the EU.

The CMU's plans to reform the prospectus directive, which governs how investors acquire a stake in a business, will make it less expensive and less burdensome for SMEs to raise capital. And as access to finance becomes more diverse, it will drive competition and reduce the cost of finance for growing companies. By encouraging more investment through equity, the CMU will also make the European economy more resilient by being less reliant on debt, and give people more of a share in that economy. If, post-Brexit, Europe is to have a sustainable economic future, it must support new companies, new ideas, new jobs and a new funding model.

A thank you

London Stock Exchange Group stands ready to do its part, partnering with you. Our capital markets – the deepest and most liquid in the world – efficiently pump billions of pounds of capital into European economies. Last year, 76 per cent of capital raised across European growth markets was on AIM.

Our pan-European growth company support and capital-raising initiative, ELITE, is supporting a community of over 1000 high growth companies, advisers and investors. Vice-President Dombrovskis was clear that Europe needs programs like ELITE.

It is in all of our interests that this financial ecosystem that does so much to raise vital patient capital for SMEs is maintained and nurtured, not fragmented. Putting up barriers to capital just increases the cost of capital. As globalisation continues apace, the EU (and the UK) can ill afford to become less competitive.

“If, post-Brexit, Europe is to have a sustainable economic future, it must support new companies, new ideas, new jobs and a new funding model”

COMMENTARY

TOOMAS TÕNISTE

FINANCE MINISTER OF ESTONIA,
PRESIDENCY OF THE EU COUNCIL

ESTONIA WILL BE COMMITTED TO HELPING SMEs



**“WE WANT TO MAKE SURE THAT
BOTH STARTING A COMPANY AND
EXPANDING A BUSINESS ARE AS
EASY AS POSSIBLE”**

It is impossible to overstate the importance of small and medium-sized enterprises (SMEs) in Europe today. Undoubtedly, SMEs are the key to economic growth, innovation and job creation in Europe. The timely publication of LSEG's *1000 Companies to Inspire Europe* report is an excellent way to showcase some of the most outstanding SMEs in Europe and is a testament to the dedicated work of European entrepreneurs. It is also an occasion to celebrate their success.

As the next country to hold the Presidency of the Council of the EU, Estonia is committed to fostering an open and innovative European economy – one that will allow SMEs to reach their full potential and become more resilient. To this end, Estonia focuses on improving the business environment, which will benefit SMEs across all business sectors. In particular, we want to make sure that both starting a company and expanding a business are as easy as possible. We aim to advance cross-border digital public services, which will increase administrative effectiveness and lower costs for SMEs, allowing companies to invest in their businesses and create new jobs.

Estonia also prioritises work on creating new funding opportunities for SMEs.

Therefore, under the Capital Markets Union (CMU), we will work on removing barriers to the free movement of

capital. We hope this will ensure that more diverse and cheaper funding will become available for SMEs, while also channelling investment back into European economies. Coupled with a more resilient financial system through the Banking Union, we aim to equip European SMEs with the best opportunities that will allow them to make full use of the benefits the single market offers.

For those outside of the EU, but looking to benefit from the single market, Estonia is offering a digital solution to set up and run a location independent business.

We are the first country to offer e-Residency, a government-issued digital identity that allows anyone to start and manage a company online. This will enable companies to access the single market and realise their full entrepreneurial potential.

Fully digital services also mean that this process will be both cost-effective and fast, and, therefore, accessible to all SMEs.

LSEG's *1000 Companies to Inspire Europe* report highlights the accomplishments of SMEs across Europe. I hope, therefore, that it will also serve as an inspiration to future entrepreneurs.

For our part, Estonia will make every effort to foster an open and innovative European economy, with an SME-friendly business environment.

A world-leading IPO market

€36bn

2016 saw a total of €36bn raised through IPOs and further fundraisings on the Main Market and AIM

65

There were 65 IPOs in 2016 on LSE

39%

The 38 companies that floated on AIM in 2016 ended the year up more than 39% on average

78%

of 2016 IPOs are currently trading up at the end of 2016

5

equity deals in London raised over €1bn in 2016

38

IPOs on AIM compared to 31 in 2015



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COMMENTARY

ROBERTO GUALTIERI MEP

CHAIR, ECONOMIC AND MONETARY AFFAIRS COMMITTEE
EUROPEAN PARLIAMENT, S&D

IMPROVING ACCESS TO CAPITAL MARKETS



“NOW IS THE TIME TO MAKE THE NECESSARY CHANGES TO ENSURE THAT CAPITAL MARKETS ARE DEPLOYED TO THE FULLEST”

The 2017 edition of *1000 Companies to Inspire Europe* comes at a critical moment in the EU legislative cycle: the European Parliament is currently halfway through its five-year term.

Over the last two-and-a-half years, our committee has worked towards passing a number of initiatives to make it easier for Europe's SMEs, the backbone of economic growth, to access finance and create jobs in Europe. As the European economy crawls out of the recession, now is the time to make the necessary changes to ensure that capital markets are deployed to the fullest.

Since the last *1000 Companies to Inspire Europe* report was published, the Economic and Monetary Affairs (ECON) Committee, together with the European Commission and the member states, has achieved a number of important goals. These include the review of the Prospectus Regulation, which simplifies the rules and procedures while also making it cheaper and simpler for small businesses to access capital markets.

Other important steps forward are the review of the European venture capital funds regulation and the review of the European social entrepreneurship funds regulation, which will open up EuVECA and EuSEF to fund managers of all sizes. This move will allow more companies to benefit from EuVECA investments. It will also improve access

of investors to small and growing businesses and social ventures, while making cross-border marketing of EuVECA and EuSEF funds less costly.

Further, new regulation on reviving the securitisation market has been finalised, which should help to free up bank lending so that more financing can go towards supporting SMEs.

The ECON Committee also drafted an own initiative report on covered bonds, which includes a number of recommendations to make the framework available to riskier types of assets, for example SME finance. It also serves to extend the principles to debt instruments which finance growth-enhancing economic activities such as SME investments.

Finally, our committee continues to try to make it easier for banks to lend to SMEs. One of the ways in which we are doing this is by supporting the ECON Commission's proposal on adjustments to the capital requirements regulation, which maintains the deviation to the requirements for exposure to SMEs, as well as extending its scope with no upper limit.

I look forward to continuing to work with the sector to make sure that we fulfil our promise to European citizens to move forward with the necessary reforms to deliver a CMU for the companies of Europe.

The world's leading growth market

€114bn

AIM reached €114bn capital raised mark in 2016

38

There were 38 IPOs and 263 further fundraisings in 2016 on AIM

€6bn

raised on AIM in the UK in 2016 through IPOs and further fundraisings

Global

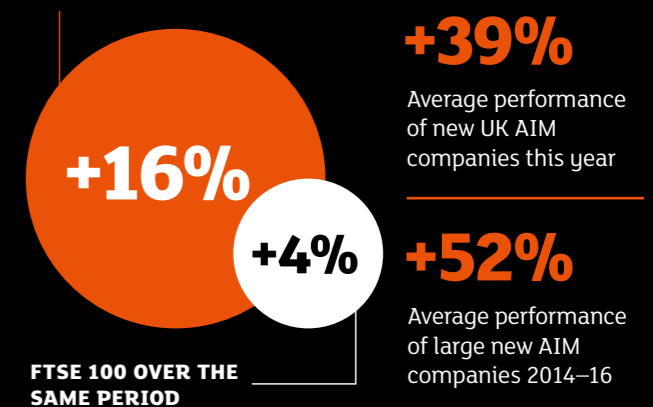
AIM REMAINS A VERY INTERNATIONAL MARKET

48 companies with international operations floated in the last three years

1/3 of total

Performance

AVERAGE PERFORMANCE OF NEW AIM COMPANIES IN THE LAST THREE YEARS



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COMMENTARY

MARKUS FERBER MEP

VICE-CHAIR OF THE ECONOMIC AND MONETARY AFFAIRS
COMMITTEE, EUROPEAN PARLIAMENT, EPP

ACCESS TO FINANCE IS CRUCIAL



**“SMEs ARE LIKELY TO NEED
DIFFERENT FINANCING
SOLUTIONS ACROSS DIFFERENT
PARTS OF THEIR LIFECYCLE”**

If you want to see innovation, technological leadership, growth and down-to-earth management, take a closer look at the very heart of the European economy: small and medium-sized enterprises (SMEs).

Many SMEs do not have the shiny commercial and glossy publications we see produced by the big multinationals, but nonetheless they are the everyday heroes of the EU economy. They are bold, they take risks and they grow.

This edition of *1000 Companies to Inspire Europe* makes it very clear that if you want to see jobs, growth and investment happening, then big government spending plans are not the answer: you should be looking instead at empowering entrepreneurial spirit and encouraging the SMEs where that entrepreneurship is most usually found.

Encouraging entrepreneurial spirit via a smart and sound legislative framework is the foundation for making SMEs thrive. But the one ingredient that truly makes the difference is finance. If access to finance is missing, it can hold back the company with the smartest business plan. But if it is there, it can make all the difference between a couple of smart students working in their parents' garage and being the next world leader in an industry that has not even existed before.

If there is no realistic access to finance, innovation will be held back, competition will be held back and progress will

be held back. Therefore, access to finance for SMEs is key.

While the goal is clear, the path to getting there is a difficult one. There is no one-size-fits-all solution. While a standard bank loan might work well for many SMEs, it can be very hard for innovative start-ups to obtain such a type of financing.

It also might not be enough for rapidly growing medium-sized businesses which are on the brink of international expansion. SMEs are likely to need different financing solutions across different parts of their lifecycle, and they need experienced partners like LSEG which are able to help with navigating the pitfalls along the journey – from crowdfunding to initial public offering.

The European Parliament is fully committed to making SME financing work. Dedicated SME Growth Markets in MiFID II, a lighter prospectus regime and more favourable capital requirements for banks' SME exposures are hard proof of that.

The next big project will be finishing the Capital Markets Union (CMU). The European Parliament is committed to making European financial markets more efficient, more transparent and more resilient. To that end, the ECON Committee in particular is looking forward to ambitious proposals from the European Commission – not least for the sake of SMEs.

Connecting companies with capital

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ELITE is a vibrant community of entrepreneurs, business leaders, advisers and investors from 25 countries around the world.

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Share success, do business, make connections.

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COMMENTARY

KAY SWINBURNE MEP

VICE-CHAIR OF THE ECONOMIC AND MONETARY AFFAIRS COMMITTEE, EUROPEAN PARLIAMENT, ECR

DELIVERING ON OUR PROMISE



“THE CENTRAL ROLE THAT SMEs PLAY IN THE SUCCESS OF THE EUROPEAN ECONOMY REMAINS A CONSISTENT MESSAGE”

Looking through this year's publication of *1000 Companies to Inspire Europe*, the numerous small and medium-sized enterprises that feature once again highlight the diversity and strength of the SME sector in Europe.

These companies and their merits – their creativity, innovation and momentum – should be celebrated, and I applaud LSEG for once again showcasing them to a wider investment audience.

As policymakers, we now need to deliver on our promise of a deeper Capital Markets Union (CMU) – improving the access to finance and diversity of funding options, and providing a risk-resilient system.

With agreements reached on an enhanced venture capital framework, a simplified prospectus regulation, and a new, incentivised class of securitisation, we should be encouraged. But, more importantly, we should be emboldened to push on.

Still more needs to be done to ensure that Europe is a globally competitive environment. Improvements such as increased supervisory cooperation, further promotion of international consistency, the standardisation of insolvency law for investors or a rebalancing of our tax laws – which currently favour debt over equity financing – all need to be made.

Furthermore, we must address our sceptical attitude

towards the investor, which is especially harmful in relation to SME financing. There needs to be a move away from regarding these investors with suspicion and to recognise, as happens elsewhere in the world, the role they play as the driving force in our economy. Only with this understanding can we implement the CMU and ensure that Europe's savers become Europe's core investors.

We must hold this mindset as we move into the review period of many key pieces of post-crisis legislation and admit where past decisions need to be challenged. The European Market Infrastructure Regulation (EMIR) review for example, needs to focus on finding solutions to the unintended consequences and unnecessary burdens placed on those smaller non-financial companies interacting with financial markets.

Much has changed in the 12 months since the publication of the first edition of *1000 Companies to Inspire Europe*. However, as this year's report testifies, the central role that SMEs play in the success and modernisation of the European economy remains a consistent message.

Europe needs to ensure that these 1000 small companies, and the thousands of others that do not feature, are afforded the opportunities and the right environment in which to thrive.

COMMENTARY

RAMON TREMOSA MEP

ALDE COORDINATOR AT THE ECONOMIC AND MONETARY AFFAIRS COMMITTEE, EUROPEAN PARLIAMENT

INCREASING THE FUNDING OPTIONS



“ANOTHER CHALLENGE TO BE ADDRESSED IS THE NEED TO REMEDY THE TAXATION BIAS TOWARDS DEBT OVER EQUITY”

The key to ensuring the EU economy thrives on a global level is by nurturing its innovative capacity at a local level. I am from Barcelona, and as a Mediterranean liberal I am very much aware of the need for developing financial markets in order to diversify the sources of credit for our most innovative small and medium-sized enterprises (SMEs) and to lessen their dependence on banks.

I am committed to ensuring the right environment exists in which companies can innovate. Europe offers start-ups a market with scale, but to ensure that we have the right ecosystem to make this happen, we need to offer our entrepreneurs something more – we need to offer them the right mix of financing throughout their company's lifecycle.

I myself have fought for diversified funding opportunities for SMEs, especially through the availability of crowdfunding. In an age where banks are still not able to provide Europe's high-growth companies with the capital they need, it is especially important that all funding opportunities are fully developed.

1000 Companies to Inspire Europe is relevant because it showcases the dynamism and diversity of the EU's entrepreneurs and the different types of funding they need. It also serves as a helpful reminder of what the Capital Markets Union (CMU) project is all about.

LSEG's ELITE programme, a scheme dedicated to educating start-ups about the many funding options that might be available to them, is an example of the CMU's philosophy in practice.

More can be done to ensure the right environment exists for innovative SMEs. We need to facilitate capital flowing to where it is needed the most, including carefully calibrating the prudential standards for risk capital. This will ensure that the need for financial stability is balanced with freeing up capital, which can then be invested where wealth and jobs are created.

Another challenge to be addressed, and one the European Commission has rightly identified as a priority, is the need to remedy the current taxation bias towards debt over equity. This is needed to create the right incentives for investors. Another prerequisite for putting Europe back on the path to growth is the need for a global level playing field. This will help maintain the competitiveness of our region which, when it comes to our digital champions, is lagging significantly behind the US.

My group and I remain committed to further improving the conditions for SMEs, in order to allow them to reach their full potential by providing the right investment signals and appropriate regulatory framework for their continued development.



“Raising finance and retaining investors should be a top priority for industry and policymakers alike”

FUNDING FOR HIGH-GROWTH COMPANIES

We are delighted to be supporting *1000 Companies to Inspire Europe* again this year. Europe’s economy is beginning to show improved growth, thanks in large part to successful businesses like those featured in this report. These companies, which add to the resilience of our economy, grow through a combination of innovation and access to the right type of funding.

However, Europe continues to face a shortage of risk capital for high-growth businesses. Raising finance and retaining investors to enable the next generation of high-growth and innovative companies like those featured in this report should be a top priority for industry and policymakers alike.

To understand the state of financing for small and medium-sized high-growth companies in the European Union, AFME – alongside 12 other stakeholders involved in pre-initial public offering (IPO) finance – published *The Shortage of Risk Capital for Europe’s High Growth Businesses* in March 2017.

Among some of the major barriers is the EU’s fragmented internal market, which makes navigating the rules and standards of 28 member companies particularly difficult. Another issue is the lack of awareness surrounding alternatives to bank lending and more should be done to encourage an entrepreneurial environment where a greater number of start-ups use this form of finance.

An additional concern for companies is of course Brexit, as illustrated in our most recent report with the Boston Consulting Group and Clifford Chance. We surveyed 62 large corporates, investment firms and SMEs across the EU, along with ten industry associations representing millions of SMEs. What is striking is that SMEs are the least prepared, yet could find themselves hardest hit by Brexit due to a potentially higher cost of capital and difficulty establishing new banking relationships for cross-border trade.

While there are plenty of challenges ahead, Europe has tremendous potential as a home for future high-growth businesses, with a market of over 510 million people and an annual GDP of €14.7tn. To harness this potential and enable our high-growth businesses to access the funding needed to compete on a global stage, momentum on the Capital Markets Union is more important than ever.

Simon Lewis
 Chief Executive, Association for Financial Markets in Europe

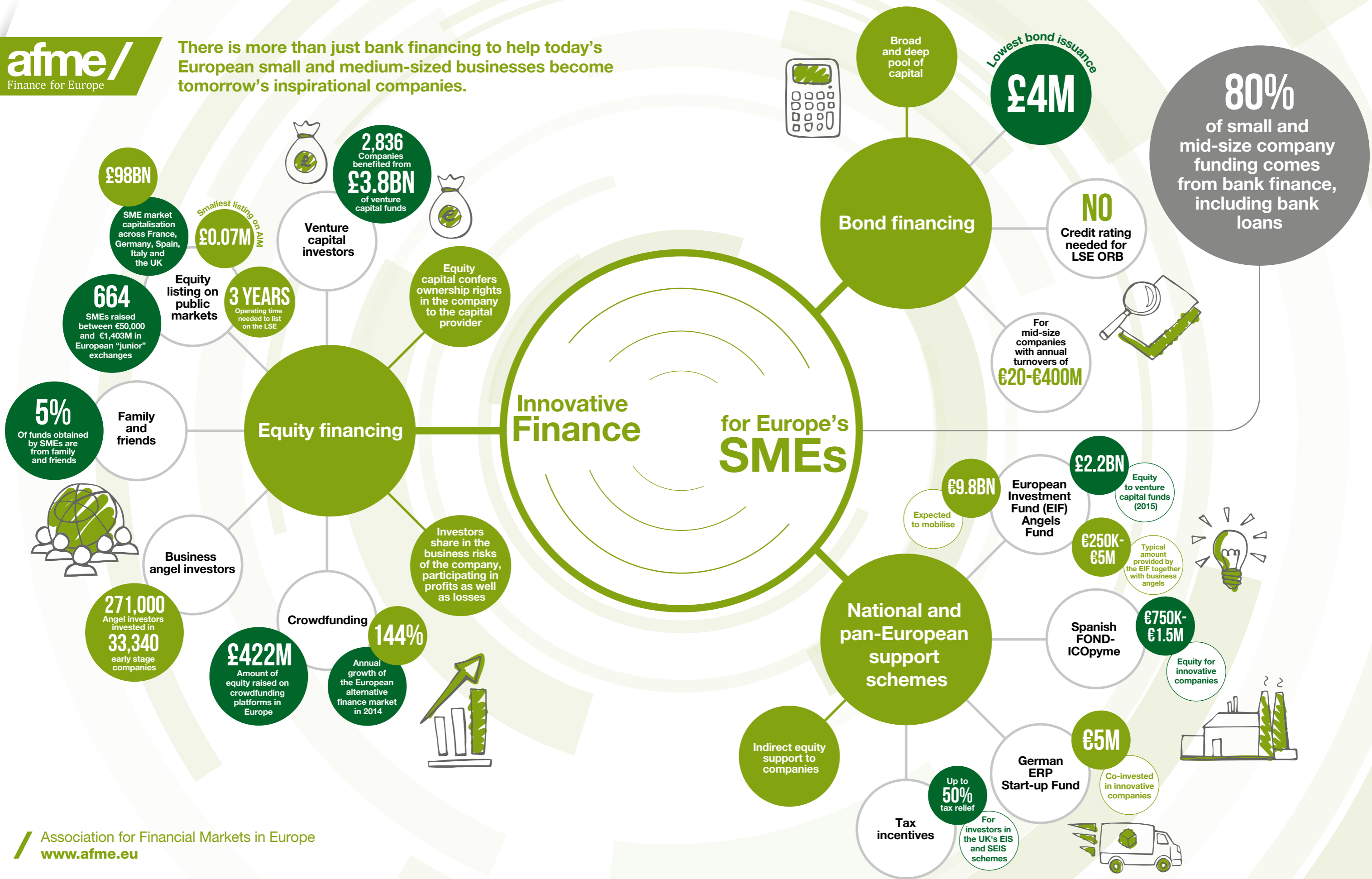
As the voice of Europe’s wholesale financial markets, we understand the need to build constructive dialogue between our members and regulators. In our experience, an evidence-based approach brings the best results.


 afme/
 Finance for Europe

AFME advocates stable, competitive, sustainable European financial markets that support economic growth and benefit society.

Learn more about our work at www.afme.eu

There is more than just bank financing to help today's European small and medium-sized businesses become tomorrow's inspirational companies.





BLOCKCHAIN IS THE INTERNET OF ITS AGE

IBM is delighted to be sponsoring *1000 Companies to Inspire Europe* – a publication that highlights some of the fastest-growing and most dynamic firms in Europe, but also unearths the day-to-day challenges that these companies face.

At IBM, we are looking to emerging technologies, including blockchain, to build solutions to make it easier for SMEs to access the financing they need to trade and grow. Blockchain brings together shared ledgers with smart contracts to allow the secure transfer of any asset – whether a physical asset such as a shipping container, a financial asset such as a bond, or a digital asset such as music – across any business network. Blockchain is doing for trusted transactions what the internet did for information.

Working in partnership

Borsa Italiana, part of London Stock Exchange Group, has teamed up with IBM to build a blockchain solution digitising the issuance of securities for small and medium-sized enterprises (SMEs) in Europe. Designed to simplify the tracking and management of shareholding information, the new system is focused on creating a distributed, shared registry containing a record of all shareholder transactions, helping to open up new opportunities for trading and investing.

Instead of having to deal with the paper trading certificates commonly issued to private companies today, unlisted European SMEs can look forward to enjoying a more digitised, streamlined and transparent process – giving issuers, regulators, investors and others increased insight into company information. Plus, this blockchain solution is aimed at giving SMEs better access to credit and linking them into a broader and more mature ecosystem, so that they can set up new trading networks and obtain funding by sharing financial data in a security-rich and transparent public arena.

The system, built on the Hyperledger Fabric version 1.0 blockchain framework, is designed to help ensure that highly sensitive securities data can be shared among permitted network participants while remaining secure and gated. It was developed in collaboration with IBM and is now undergoing an initial test phase with a small group of partners and clients.

Marie Wieck,
General Manager, IBM Blockchain

“Sharing secure and transparent critical network data across shareholder networks is difficult using traditional systems. Blockchain is poised to help remove some of these barriers in traditional methods for the transfer of value – much as the internet did for the exchange of information in the late 1990s”



COMPANY DATA AS A RESEARCH TOOL

At Bureau van Dijk we're proud to be the source of the company information in this report. We offer renowned coverage and ease of analysis through our range of databases and solutions. Orbis, our flagship global database, covers 220 million private companies from around the world.

Our products are used in a variety of sectors for a range of functions, such as credit risk assessment, anti-corruption, anti-money laundering and third-party due diligence. The products also cover tax research, business development and M&A.

We provide a wealth of detailed information like financial strength metrics and projected financials, as well as scores on companies with limited financials.

We source this information from 160 providers around the globe and we add value to our data in a number of ways, such as standardisation, linking data sources and our interface.

We strive to make our information easily comparable and searchable between companies and across borders. To ensure this is the case, we created a specific standardised account format that reflects and incorporates the wide variety of accounting procedures, while also delivering well-populated reports. This allows for faster, simpler cross-border searching and comparison.

We also cross-reference industry codes, provide company names in a number of languages and alphabets and weight financial strength indicators for local variations in order to apply consistency to our non-financial fields.

Combining and linking company data with other information gives our customers an effective research tool and, through data linking, we combine information on people, ownership structures, financial strength and entity data. This reveals important relationships that enhance your knowledge of the companies, industries and sectors in which searchers are interested.

Lastly, our state-of-the-art interface helps you to create and execute complex searches and analyses quickly and easily. The interface offers a number of visualisation tools to help deliver a clearer understanding of the topic you might be researching.

To see all of our many benefits and find out about our free trial scheme, please visit www.bvdinfo.com or email bvd@bvdinfo.com.

Mark Schwerzel
Deputy CEO of Bureau van Dijk

“We strive to make our information easily comparable and searchable between companies and across borders”

INSPIRING EUROPE IN NUMBERS

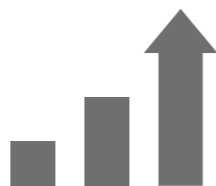
OUR RESEARCH DRILLED DOWN TO FIND THE FACTS AND INTERPRET THE DATA ABOUT THE EU'S MOST EXCITING ORGANISATIONS

MAKING EUROPE WEALTHIER

THE 1000 COMPANIES' FINANCIAL PERFORMANCE AT A GLANCE



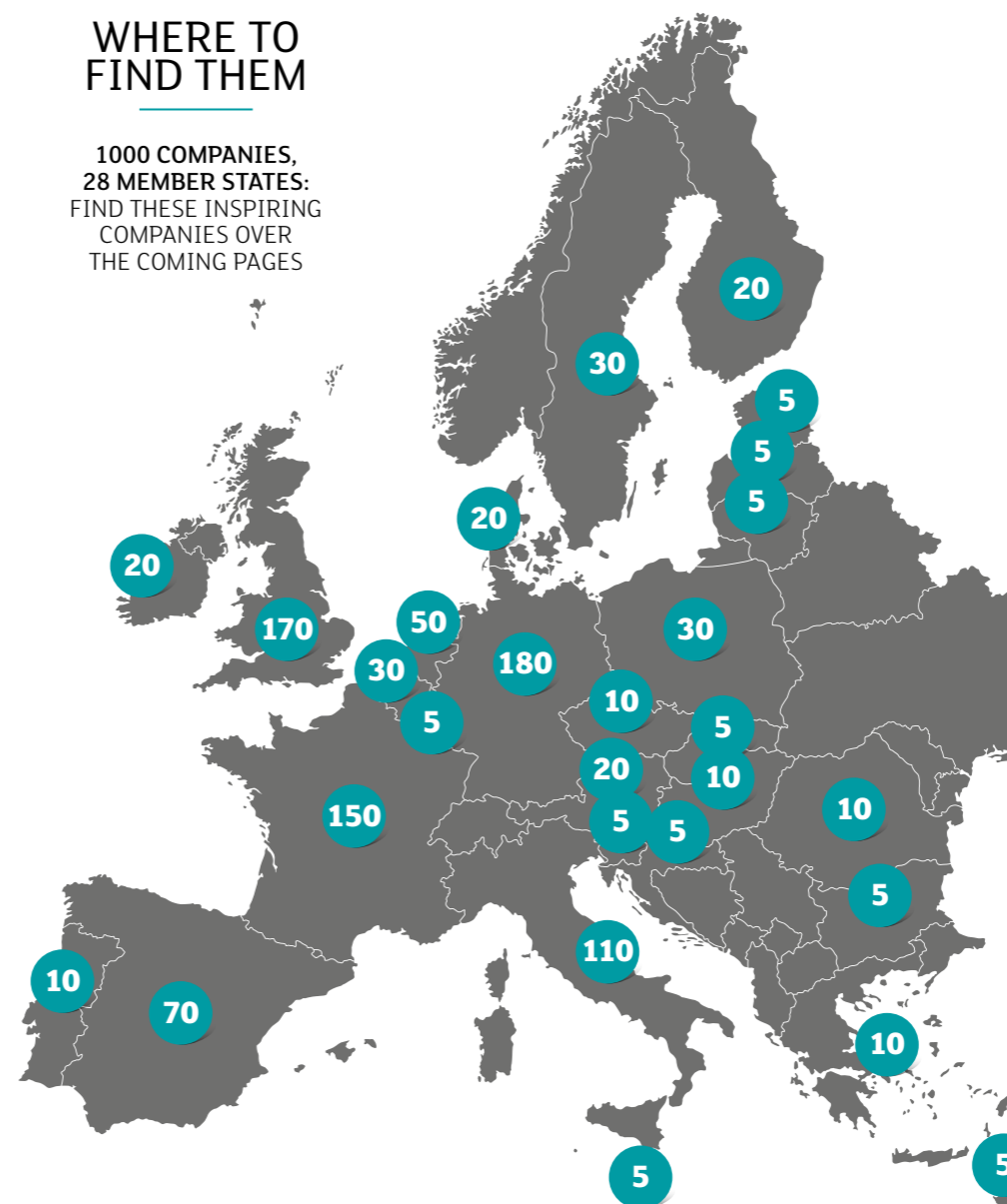
AVERAGE REVENUE
€59.10M
3-YEAR COMPOUND ANNUAL GROWTH RATE (CAGR)
103%



TOP 100 COMPANIES' AVERAGE 3-YEAR CAGR
730%
AVERAGE EBITDA MARGIN
10%
TOTAL TRADEMARKS REGISTERED
2877
TOTAL PATENTS HELD
4884

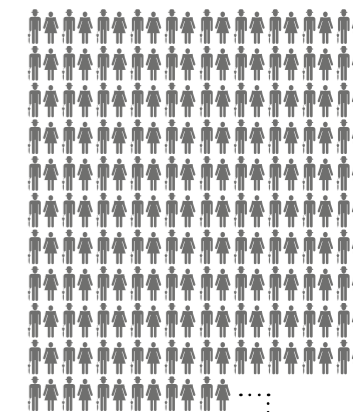
WHERE TO FIND THEM

1000 COMPANIES, 28 MEMBER STATES: FIND THESE INSPIRING COMPANIES OVER THE COMING PAGES



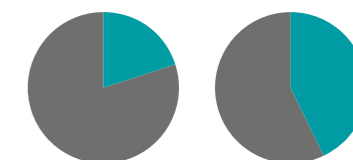
MAKING EUROPE WORK

HOW THE 1000 COMPANIES ARE CREATING JOBS



AVERAGE NO. OF EMPLOYEES PER COMPANY **212**

TOTAL EMPLOYEES **211,880**



1-YEAR JOB CREATION
20%

2-YEAR JOB CREATION
43%



TRAVEL & LEISURE

35

FOOD & DRINK

112

56

RETAIL

WHOLESALE

68

MANUFACTURING & ENGINEERING

204

AGRICULTURE/
FARMING/
FORESTRY

28

ENVIRONMENTAL SERVICES

20

IT & TECHNOLOGY

49

FACILITY SERVICES

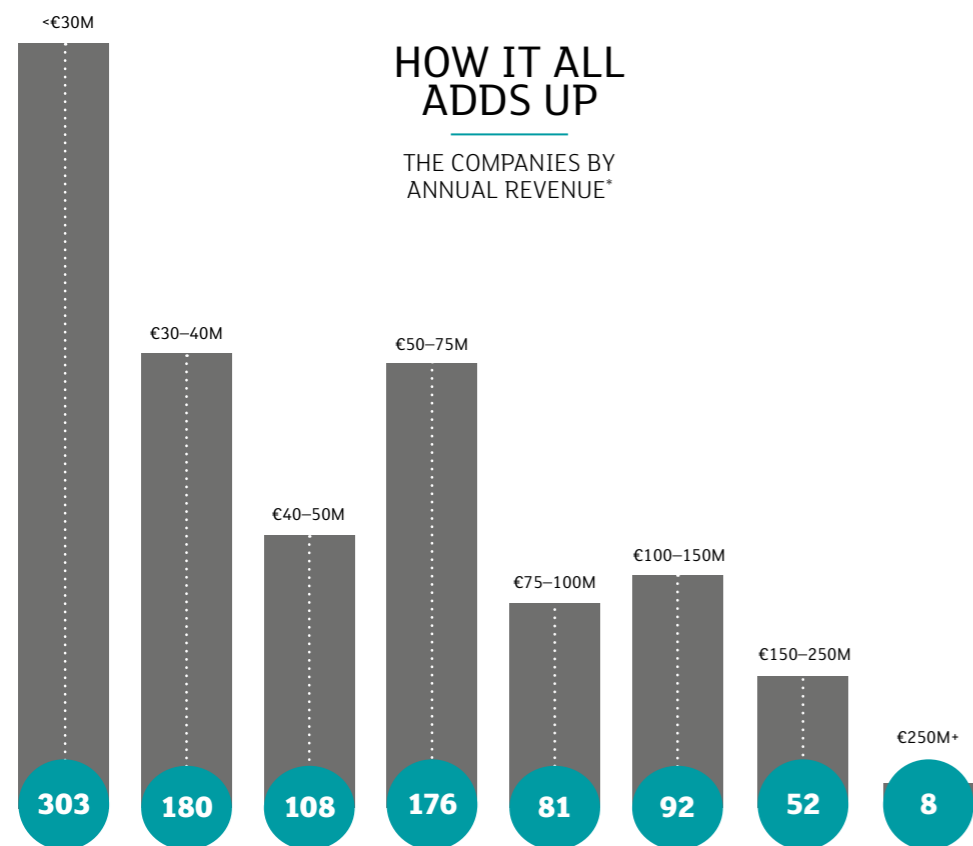
22

PROFESSIONAL SERVICES

20

HOW IT ALL ADDS UP

THE COMPANIES BY ANNUAL REVENUE*



WHICH SECTORS ARE MAKING WAVES?

TECHNOLOGY »

TECHNOLOGY HAS REVOLUTIONISED DAILY LIFE IN THE 21ST CENTURY, FUNDAMENTALLY CHANGING THE RELATIONSHIP BETWEEN CONSUMER AND BUSINESS. OVER THE NEXT FEW YEARS, IT WILL CONTINUE TO DO SO, WHEN THE INCREASING USE OF ROBOTICS LOOKS LIKELY TO PRESENT THE BIGGEST CHALLENGE AND OPPORTUNITY

SECTOR
AT A GLANCE

2%
THE EU AVERAGE GROSS DOMESTIC EXPENDITURE ON TECHNOLOGY R&D

403 MILLION
EU CITIZENS WHO HAVE ACCESS TO THE INTERNET, OUT OF A TOTAL OF ALMOST 508 MILLION

€2.4 BILLION
MONEY ALLOCATED TO THE EUROPEAN INSTITUTE OF INNOVATION & TECHNOLOGY FOR EDUCATION AND OUTREACH

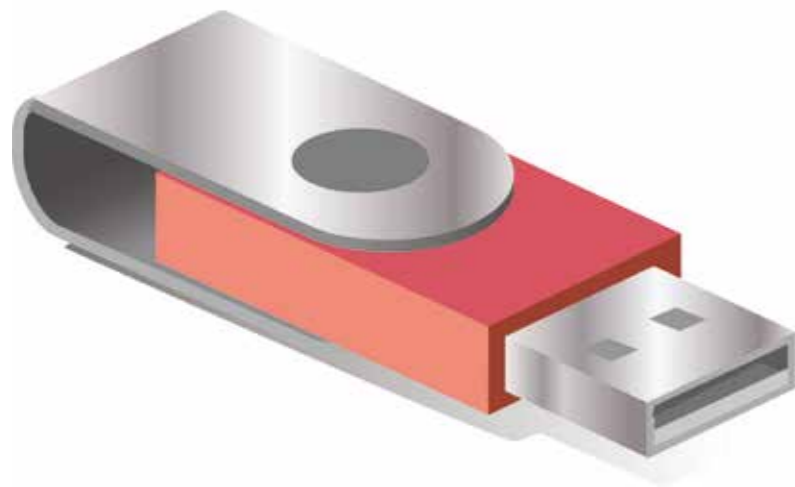
IN THIS SECTION »
Gavin Raeburn, CEO of Playground Games, explains why business intelligence and hiring the right people are the two crucial elements for success. Plus LOGICDATA CEO Johannes Gradwohl on the importance of ergonomics in the workplaces of the future

Sources: Eurostat, internet world stats, EIT



A GATHERING FORCE

NOT ONLY IS TECHNOLOGY A MAJOR INDUSTRY IN ITS OWN RIGHT, BUT IT ALSO ENABLES AND AFFECTS EVERY OTHER INDUSTRY THROUGHOUT EUROPE. A PRIME CONCERN FOR TECHNOLOGY COMPANIES IS THAT THE CHANGES ARE SO FREQUENT AND SO SUBSTANTIAL. IT IS A TOUGH TASK TO STAY AHEAD OF THE CURVE AND GAIN A COMPETITIVE EDGE. TO DO THIS WILL REQUIRE ONGOING UPSKILLING OF EMPLOYEES AND AN EYE TO THE FUTURE AS MUCH AS THE PRESENT



THE GAME'S THE THING

Playground Games
 www.playground-games.com
 Sector: Technology
 Country: United Kingdom

The global video games market is vast. Projected figures for 2017 show it is likely to reach close to €86 billion, riding on the back of an increase in worldwide video game users to almost 2.2 billion, or more than a quarter of the global population. At the forefront of the industry in the United Kingdom is Playground Games, behind the now classic Xbox series, Forza Horizon. Its most recent release, *Forza Horizon 3*, was globally the best-selling racing game of the past five years, selling more than 2.5 million copies in the first three months of its release.

But the company's work doesn't end there. "Our goal is to become the most successful independent console development studio in the world, and to do this we believe we need critical and commercial success within a diverse portfolio of games," says Gavin Raeburn, CEO of Playground Games.

To do this, it has begun transitioning to a two-project company, thereby doubling its employee numbers. This presents a challenge in itself, but one that Playground Games has so far navigated with great success.

Gavin champions the need to run consumer and competitor research continually in order to stay ahead of the curve. "Business intelligence is king," he says. "You should understand with a passion what you're selling, who you're selling it to and who your competitors are."

But it's the staff that are perhaps the ultimate determinant of a company's future: "Our biggest challenge has been finding high-quality talent at the rate we need it," explains Gavin, "with demand often outstripping supply in many areas, especially for our key leadership and director-level roles."

Playground Games has, however, brought in the finest developers in the game.

"You're only as good as the people you hire," warns Gavin. "Never compromise on this, no matter what pressure you're under."



Playground Games has had huge success with its Forza Horizon series and is now looking to expand and diversify its portfolio of games



"Business intelligence is king. You should understand with a passion what you're selling, who you're selling it to and who your competitors are"

Gavin Raeburn, CEO, Playground Games

2.5m

Copies of racing game *Forza Horizon 3* sold within three months of its release

SOUNDS FANTASTIC

The habits of music listeners have changed hugely over the past decade. Where before it was a case of plugging into compact units – stereos with attached speakers, reliant on tapes, CDs and records – the modern listener is far more mobile. A quick press of a button can send a tune from your smartphone through the air to speakers situated on the far side of the house, without you having to budge an inch. What's more, music can now be streamed so a trip to the record shop is no longer required. In short, options have expanded dramatically.

Audio Pro, which has been producing high-end audio equipment from its home country of Sweden since 1978, cottoned onto this trend early on. "Our company's success is largely down to our understanding of new listening behaviours, particularly with streaming, and our production of



www.audiopro.com
Sector: Technology
Country: Sweden



"Good sound is vital for people to get moved by their music"



Streaming music is now commonplace, and AudioPro was ahead of the game

The visual appeal of the company's products is as important as the sound



LOGIC DICTATES

Austrian company LOGICDATA has a bold prediction: in five years' time, it will have revolutionised the way we look at an office workplace. "The workplace of the future puts human ergonomics and preferences in the spotlight," says CEO Johannes Gradwohl. "LOGICDATA is intensely and actively working on perfecting and optimising a human-centred workplace."

The company develops mechatronic system solutions for adjustable home and office furniture. So important is its ability to

continuously innovate and bring new products to the market that half of its staff are devoted solely to research and development.

"LOGICDATA has always succeeded by surprising the market with unexpected, improved products that take a huge step forward from their competition," says Johannes. It uses trade fairs across Europe to launch its latest products – for example, adjustable bed technology, or customised hand controls – and has been expanding its revenue and workforce by around 20%



www.logicdata.net
Sector: Technology
Country: Austria



Practise what you preach: LOGICDATA'S own offices are a hymn to its innovative approach

Water and greenery can make for a more pleasant working environment

quality loudspeakers that are easy to use," explains Stefan Pantzar, CEO of Audio Pro.

Moreover, the speakers they make are of the finest design: simple, cool and fit for any discerning aficionado.

The company has led the market in Sweden by sticking to a few simple rules, says Stefan. "By doing what we know – making great-sounding products. Too many brands just make poor speakers. Good sound is vital for people to get moved by their music."

Stefan notes that the shift from traditional audio to wireless streaming was perhaps the biggest obstacle the company faced. But the fast-growing market of streaming was also an opportunity, and ensuring their products could accommodate all the major streaming services has been key to its success.

Now streaming is commonplace, and Audio Pro's experience means it can focus on further honing the products that have resulted from it. "As always, new technology sets the standards, and you have to know which technology to choose," says Stefan, advising other companies to follow suit. "Be passionate about your product. It will shine through."

1978

Year in which Audio Pro was founded in Sweden

a year on average in recent years.

"It is and always has been an amazing experience to see ideas come to life within the company and help to give them room to grow," says Johannes. "I think that our way of working – being and keeping our 'Minds in Motion' – makes us who we are and, as a result, makes us so successful."

The drive to revolutionise the workplace is only likely to accelerate as new technologies emerge and LOGICDATA knows its proven skill in innovation will continually be tested.

"Challenges will arise and need to be overcome, and this is where we will be working strongly: to create the unexpected," Johannes says. "The opportunities in this field are vast. More and more people work in offices, and the way we do this now has to change."

20%

Average annual expansion of LOGICDATA's workforce in recent years



WITNESS THE DIFFERENCE

WIT Software is a quintessentially global company. The developer of software products and solutions for mobile telecom operators is present in more than 42 countries worldwide and is a key sector player in markets from Europe to the Asia-Pacific region, via India. The importance of its international operations is made clear by the figures: 90% of its revenue stream comes from overseas markets.

"In the past we mainly focused on the European market, but several years ago we began to 'follow the growth'," says Luís Moura e Silva, CEO of WIT Software. After diligent research, the company understood that the healthiest markets for telecoms were in Asia, specifically India, so it began to look east, all the while maintaining its obsession with the quality of its software and increasing investment in research and design.



wit-software.com
Sector: Technology
Country: Portugal



"To be able to compete with any company, we need good talent"



WIT Software's offices are a nod to the company's creative and innovative side

There is a high demand for more top-calibre software engineers throughout Europe



The company's products are sophisticated, and Luís admits that it has been difficult finding employees with the depth of skill needed to take on the responsibility of continuing the company's record of innovation.

"Our main obstacle has been hiring people," he says. "The workforce of software engineers in the European market is not enough for the demand in the industry. To be able to compete head-to-head with any company, including those in Silicon Valley, we need good talent. And finding people with good talent has been a problem."

But the company has powered on regardless, consistently recording double-digit growth in recent years. And, says Luís, its goal is to keep on growing, meaning that it will likely expand its workforce to match new demands. Industry 'valleys' should be invested in and developed close to top-flight universities, he says.

WIT Software's progress in recent years has been remarkable, and Luís advises companies that want to follow suit to take a leaf out of its book. "Think global and create a sustainable business that will be able to survive different phases and whatever changes are certainly likely to come."

42

Number of countries worldwide in which WIT Software operates

1000 COMPANIES DENMARK SNAPSHOT

DENMARK HAS 20 LISTED COMPANIES, SEVEN OF WHICH ARE LOCATED AROUND COPENHAGEN, AND 13 REGISTERED TRADEMARKS AND PATENTS. FOR A FULL LIST OF COMPANIES FROM DENMARK, TURN TO PAGE 119



FAROE ISLANDS



€72M
AVERAGE REVENUE

13
REGISTERED PATENTS AND TRADEMARKS

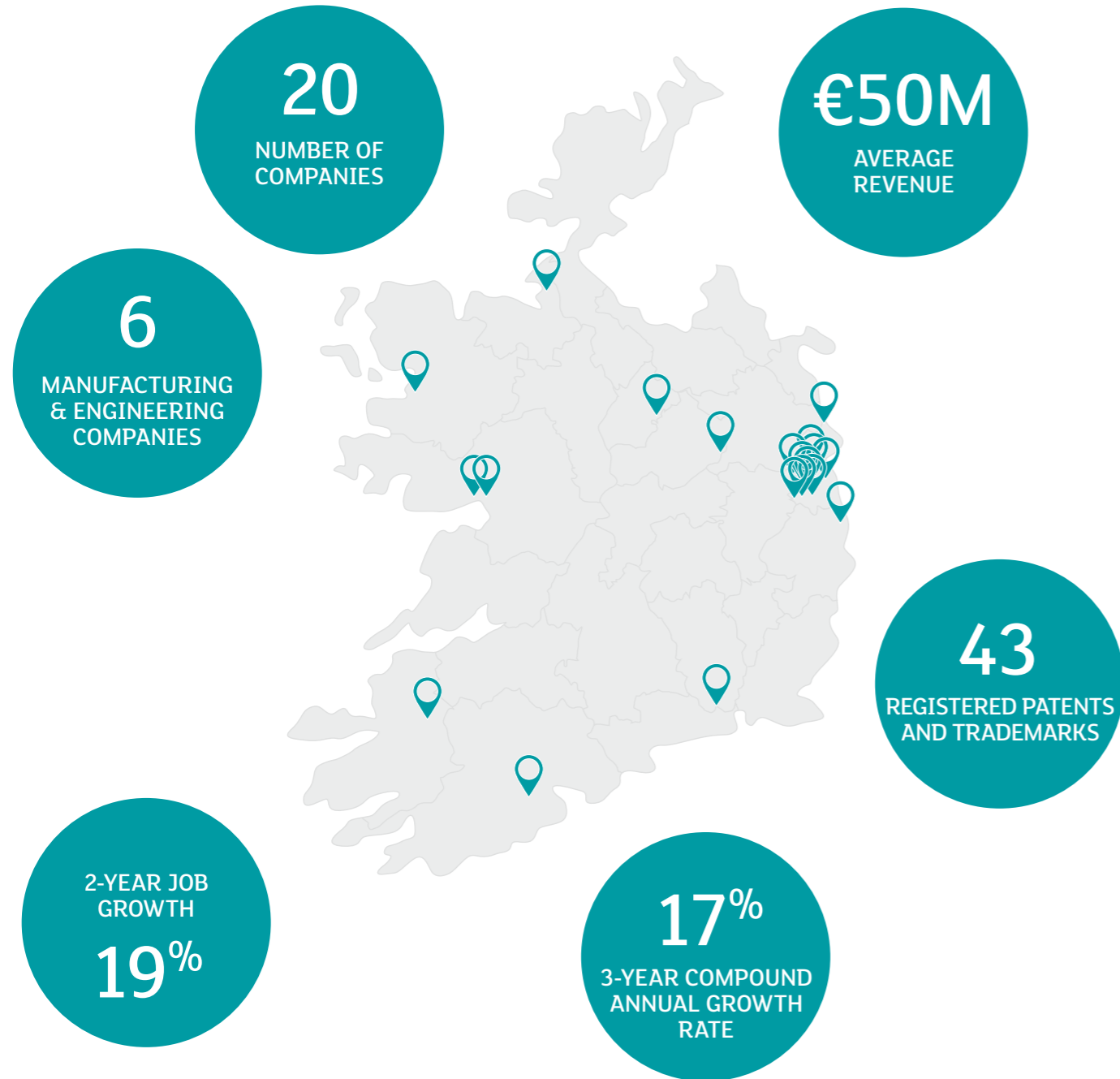
2-YEAR JOB GROWTH
29%

20
NUMBER OF COMPANIES

42%
3-YEAR COMPOUND ANNUAL GROWTH RATE

1000 COMPANIES IRELAND SNAPSHOT

IRELAND'S 20 COMPANIES ARE SPREAD THROUGHOUT THE COUNTRY AND BOAST AN IMPRESSIVE AVERAGE REVENUE OF €49M. FOR A FULL LIST OF COMPANIES FROM IRELAND, TURN TO PAGE 132



INVESTING IN EUROPE'S FUTURE

WIM MIJS
CHIEF EXECUTIVE,
EUROPEAN BANKING FEDERATION

BANKS ARE HELPING TO BOLSTER EUROPE'S ECONOMY AND SPUR GROWTH



“IN THE FACE OF A DIFFICULT DECADE FOR THE GLOBAL ECONOMY, THE EUROPEAN BANKING SECTOR HAS PROVEN TO BE STRONG AND RESILIENT”

Since the dawn of finance, European banks have helped entrepreneurs, family businesses and local and multinational firms. For more than half a century, the European Banking Federation (EBF) has represented European banks, advocating the interests of European banking clients. Today, we have members in 32 countries and represent more than 4,500 banks.

Since I took over the helm of the EBF three years ago, it has been a pioneer in enabling digital transformation, led industry-wide efforts to build a European financial education platform, bolstered its role in bank supervision and tackled new projects such as green finance. In all our work, we are guided by the question: how can we best meet the financing needs of the economy?

Four-fifths of company financing in Europe comes from bank loans, supporting new investments and the growth of millions of companies. In the face of a difficult decade for the global economy, the European banking sector has proven to be strong and resilient; loans to non-financial companies have risen above €10trn last year and continue to show a positive trend.

And it is not just about loans. Whether it is for managing risks through complex products, supporting corporate restructuring or helping clients access

“WE STRONGLY FEEL THE NEED FOR SME GROWTH... SMALL AND GROWING COMPANIES SUCH AS THOSE FEATURED IN THIS PUBLICATION HAVE A SPECIAL PLACE IN THE FUTURE OF EUROPE”

capital markets, banks are there to help Europe's companies every step of the way. In fact, given companies' diverse needs, we see capital markets and bank lending as fully complementary. Hence we support the EU's project of the Capital Markets Union to boost capital markets.

We strongly feel the need for SME growth – they are the backbone of European jobs and incomes. Small and growing companies such as those featured in this publication have a special place in the future of Europe. They need

€10tn
BANK LOANS MADE TO NON-FINANCIAL COMPANIES IN 2016

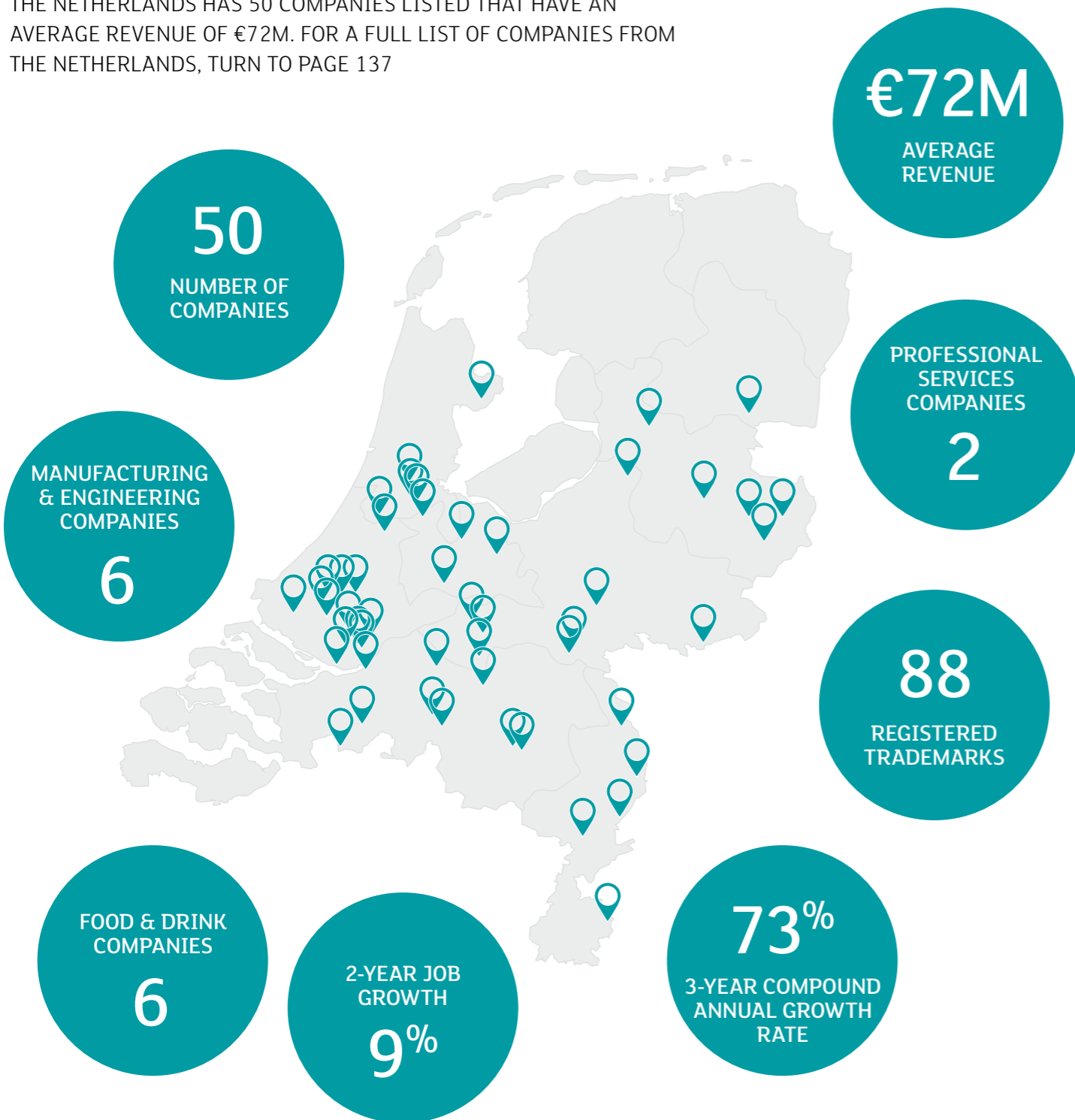
the full range of funding opportunities (including risk finance) as they go up the 'ladder' – especially if we want them to stay in Europe and create the world brands of tomorrow.

Banking in the 21st century requires a new approach. To shape the future, we are looking ahead. Our aim is to provide tailored, dynamic funding possibilities that bring together the traditional advantages of client and market knowledge and local presence with new digital solutions.

Providing the right capital means enabling all companies, including fast-growth SMEs, to hire talented people, invest in research and technology, and expand internationally. In the end, access to finance is about realising our potential to grow. True to their historical mission, Europe's banks want to stay invested in the European economy and its citizens.

1000 COMPANIES NETHERLANDS SNAPSHOT

THE NETHERLANDS HAS 50 COMPANIES LISTED THAT HAVE AN AVERAGE REVENUE OF €72M. FOR A FULL LIST OF COMPANIES FROM THE NETHERLANDS, TURN TO PAGE 137



INTEGRATING EUROPE'S BUSINESS COMMUNITIES

CORA VAN NIEUWENHUIZEN MEP
MEMBER, ECONOMIC AND MONETARY AFFAIRS
COMMITTEE, EUROPEAN PARLIAMENT, ALDE

AN INTEGRATED EUROPEAN MARKET IS THE ONLY WAY EUROPEAN FIRMS CAN TRULY SUPPORT INNOVATION AND GROWTH, AND COMPETE ON THE GLOBAL STAGE



“REGULATION NEEDS TO FACILITATE INNOVATION RATHER THAN FRUSTRATE IT. CREATIVE NEWCOMERS NEED MORE SPACE AND ROOM FOR EXPERIMENTING”

The EU Capital Markets Union (CMU) aims to create a deeper and wider single capital market in Europe, rather than the 28 fragmented markets we have today. Since the previous edition of *1000 Companies to Inspire Europe*, we in the European Parliament have passed a number of significant issues that will help further integration, and in turn hopefully facilitate growth in the real economy.

When it comes to innovation, the financial industry has a real challenge ahead. Especially where banks are concerned, we are still talking too much about the consequences of the crisis and the threats that may still face us. However, we should focus instead on the innovative future of banks and financial institutions. This will also be of enormous influence on SMEs and consumers and the way these can organise their finances in the future.

Things are developing fast. Worldwide investment in fintech in 2015 was \$19bn, up from \$1.5bn five years earlier. Brussels, but also the EU financial centres and governments in London, Frankfurt, Amsterdam and elsewhere, need to keep up with this.

One conclusion that we have drawn from this in the European Parliament,

\$19bn
WORLDWIDE INVESTMENT
IN FINTECH IN 2015

in our report on what the EU CMU can do for fintech, is that regulation needs to facilitate innovation rather than frustrate it. Creative newcomers need more space. And they need fewer hurdles, but also room for experimenting.

Fintech will specifically create new business models within one of the most heavily regulated and complex industries: finance. But in addition, it is important to

“FINTECH WILL OFFER STARTUPS AND SMES MORE POSSIBILITIES TO FINANCE THEIR PROJECTS AND COMPANIES”

realise that it will also offer startups and SMEs more possibilities to finance their projects and companies. It is important that this potential is unleashed, in close conjunction with the development of all other channels of capital on the startup funding ladder.

But to close the circle, these new fintech innovators themselves will also need to be funded. That is yet another reason that the report you are currently reading is so important.

1000 Companies to Inspire Europe continues to be an important reflection of the creativity of European entrepreneurs, something incredibly important, which we politicians must continue to nurture and support. As MEPs, we will do our best to ensure the right environment for them to thrive and support all of Europe in its economic recovery.

FOOD & DRINK >>

IN A WORLD WHERE DIETARY CONCERNS ARE A CONSTANT, AND TRADITIONAL WAYS OF EATING ARE IN A STATE OF FLUX, IT IS THOSE COMPANIES POSITIONED TO IDENTIFY FUTURE TRENDS THAT ARE THE MOST LIKELY TO SUCCEED

SECTOR AT A GLANCE

2%
PREDICTED GROWTH IN BEER MARKET TO 2020

2x
EU EXPORTS HAVE DOUBLED IN THE PAST 10 YEARS, TO OVER €90 BILLION

286,000
FOOD & DRINK COMPANIES IN THE EU, 99% OF WHICH ARE SMEs

IN THIS SECTION >>

Angel Velasco, owner of Torrons Vicens, explains why constant innovation is the key to staying ahead of the competition, a theme that also resonates for Alion, Artisan Finnebrogue and Vega Salmon

Sources: Research and Markets, European Commission, FoodDrinkEurope

WHET YOUR APPETITE

THE FOOD & DRINK MARKET IS MUCH MORE FLEXIBLE AND FLUID THAN IT IS SOMETIMES GIVEN CREDIT FOR – FOR EXAMPLE PASTA SALES IN ITALY ARE DECLINING, SOMETHING THAT MIGHT SEEM HIGHLY UNLIKELY. HOWEVER, DEMAND FOR MORE ORGANIC FOODS IS ON AN UPWARD CURVE ACROSS THE ENTIRE EU. DETERMINED AND DYNAMIC COMPANIES THAT ARE CAPABLE OF ADAPTING LOOK SET TO TAKE ADVANTAGE OF A SEA-CHANGE IN CONSUMERS' APPROACH TO DIET AND WELL-BEING, AND TO CONTINUE THE SECTOR'S IMPRESSIVE GROWTH



A TASTE OF SUCCESS

Torrans Vicens
www.vicens.com
Sector: Food & Drink
Country: Spain

Established in 1775 in the small town of Lleida in Catalonia, Torrann Vicens produces nougats and chocolates using artisanal and traditional methods.

“We produce over 400 types of turróns [nougats] and chocolates and sell them through three main channels,” explains Angel Velasco, who owns and manages the business with his son, Angel Velasco Herrero. “We have more than 40 retail stores in popular tourist spots across France, Spain and the United Arab Emirates, and we export to distributors and specialty stores around the world.”

At the heart of the family-run business is tradition, quality, innovation and service. “We follow the same recipe and original processes generation after generation – since the very beginning,” says Angel. “And we only use the best-quality natural ingredients to get the most genuine taste.”

Innovation cuts right across Torrann Vicens; constant attention is paid to improving product packaging, while the retail stores are frequently updated to ensure the best possible customer service. This commitment has helped the company through the recent economic downturn and resulted in a new range of products.

“Our continuous growth during the last few years is the result of our product innovation, our expanding network of shops and the international projection of the brand with the target of transforming the product from a seasonal to a year-round one,” explains Angel.

Central to all this has been a strategic collaboration between the company and the prestigious chef Albert Adrià, which began in 2013 and which has produced the new product line ‘Nature’.

“With this line, we have transformed nougat into a dessert,” says Angel. “We have combined high-end gastronomy with the Agramunt nougat tradition, resulting in original and high-quality nougats.”

400

Different types of nougats and chocolates are produced and sold by Torrann Vicens



Torrann Vicens sets great store by its traditional methods of production, but at the same time is always seeking to expand its ranges of nougats and chocolates



“Our continuous growth during the last few years is the result of our product innovation, our expanding network of shops and the international projection of the brand”

Angel Velasco, owner/manager, Torrann Vicens

SALAD DAYS

Founded by Theodoros Zavos and his cousin Panikos Papaloizou in 1990, Alion grows, processes, packs and supplies fresh herbs, salads and leafy vegetables to no fewer than 25 countries around the world.

"We strive for excellence by listening to our customers, sharing views with our staff and learning from our mistakes," explains the company's CEO Theodoros Zavos.

"We follow the developments within our industry closely, and establish in our practices whatever we can to offer extra value to the services and products we provide to our esteemed customers in Cyprus, and the 25 countries to which we export."

It's this dedication – combined with "endless passion, hard work and love for what we are doing" – that Theodoros believes is the key to Alion's



www.alionveg.com
Sector: Food & Drink
Country: Cyprus

"We constantly invest in the innovation of new products, new packaging, in our people and in machinery"



From its Cyprus base, Alion now exports to 25 different countries around the world

The company's range of fresh herb products



success. That, and the firm's commitment to innovation. In 2008, Alion opened a state-of-the-art 4000m² packing facility in the village of Pera Chorio, Nisou.

"We constantly invest in the innovation of new products, new packaging, in our people and in machinery," adds Theodoros.

One such example is the company's range of ready-made salads – an innovative solution developed as a response to the economic downturn, which saw increased competition as more people moved into farming and exporting. "We moved our trade to the high-value product solutions through processing in order to achieve competitiveness," explains Theodoros. "We created a strong local market by providing ready-made salad in an innovative way that has been an ongoing great success."

Now the plan is to keep building on that success, and keep building on its reputation as a reliable, family-run and pioneering enterprise.

Theodoros hopes to see Alion remain a "high-quality produce company that is both environmentally friendly and one of the best companies to work for".

4000m²

Size of Alion's state-of-the-art packing facility in Pera Chorio, Nisou

THE QUEST FOR QUALITY

Ever since its humble beginnings selling pizza from the back of a small van in Northern Ireland, Finnebrogue Artisan has championed high-quality, sustainably sourced food products. Now, with more than 300 employees, the company has become something of a torchbearer for the food industry, crafting artisan produce that prioritises animal welfare, proper stewardship of the land and employee satisfaction.

"We always look at what is wrong in the world of food and figure out how we can make

it the best it can be without being bound by the way it has always been done," says Denis Lynn, chairman of the company. Aside from the sourcing of the meat, he notes, the company has developed a unique method of locking in the succulence and flavour, creating produce that has become a runaway success. In just over four years, Finnebrogue Artisan has watched its business grow from £12 million to £50 million.

As well as a solid business model that sees the company working with retail customers



www.finnbrogue.com
Sector: Food & Drink
Country: United Kingdom



Finnebrogue Artisan focuses on animal husbandry as much as top-quality produce

The company also sets great store in providing a first-class working environment for staff



on own label products, Finnebrogue Artisan is set on ensuring that whatever it produces is as inclusive as possible, by removing allergens where it can.

"Our business values have always led our strategy of making sure we innovate; that we always have the best-quality product in the markets we play in, and that we never lose sight of our consumer and their demands," Denis says. The plan for the coming three-to-five years is to continue the strong growth of the past four years and diversify further into different food categories.

It's the drive to continually expand and innovate, while remaining true to its core principles, that looks likely to ensure Finnebrogue Artisan remains the industry leader it has already come to be.

£50m

Current size of the business, up from £12m just four years ago

CATCH OF THE DAY

Headquartered in the Danish seaport town of Kolding, Vega Salmon is a high-end salmon processor committed to delivering fine seafood from Nordic waters to the rest of the world.

“We are on a mission to deliver tasty and natural seafood,” explains Michael Budtz Berthelsen, CEO, Vega Salmon. “We see ourselves as a partner for business, people and the planet. Throughout the value chain we conduct a zero-tolerance policy in terms of quality, food safety and sustainability.

“We collaborate with our suppliers, the farms and the harvest stations to improve standards and get closer to nature – day by day. Our products are sold under private-label brands and our own Vega brands, and in all our partnerships we strive to be a genuine partner for profit.”



www.vegasalmon.dk
Sector: Food & Drink
Country: Denmark



“We are on a mission to deliver tasty and natural seafood”



The fjords of Norway provide the main source of Vega Salmon’s raw supplies



The firm operates the highest possible levels of hygiene, with a focus on sustainability

This policy drives everything Vega Salmon does and is key to the firm’s success. “Our constant focus is on quality and flexibility. We only buy raw salmon from approved suppliers, mainly in Norway,” says Michael.

Vega Salmon now processes more than 40,000 tonnes of raw material every year at its 12,000m² plant in Handewitt, Germany. The factory is one of the most technologically advanced facilities of its kind and is incredibly efficient.

“The new factory is designed for the highest level of hygiene,” adds Jacob Tidemand, QA Senior Vice-President. “The production is physically separated in three hygiene zones with sluices, control of staff, colour coded working clothes and more.”

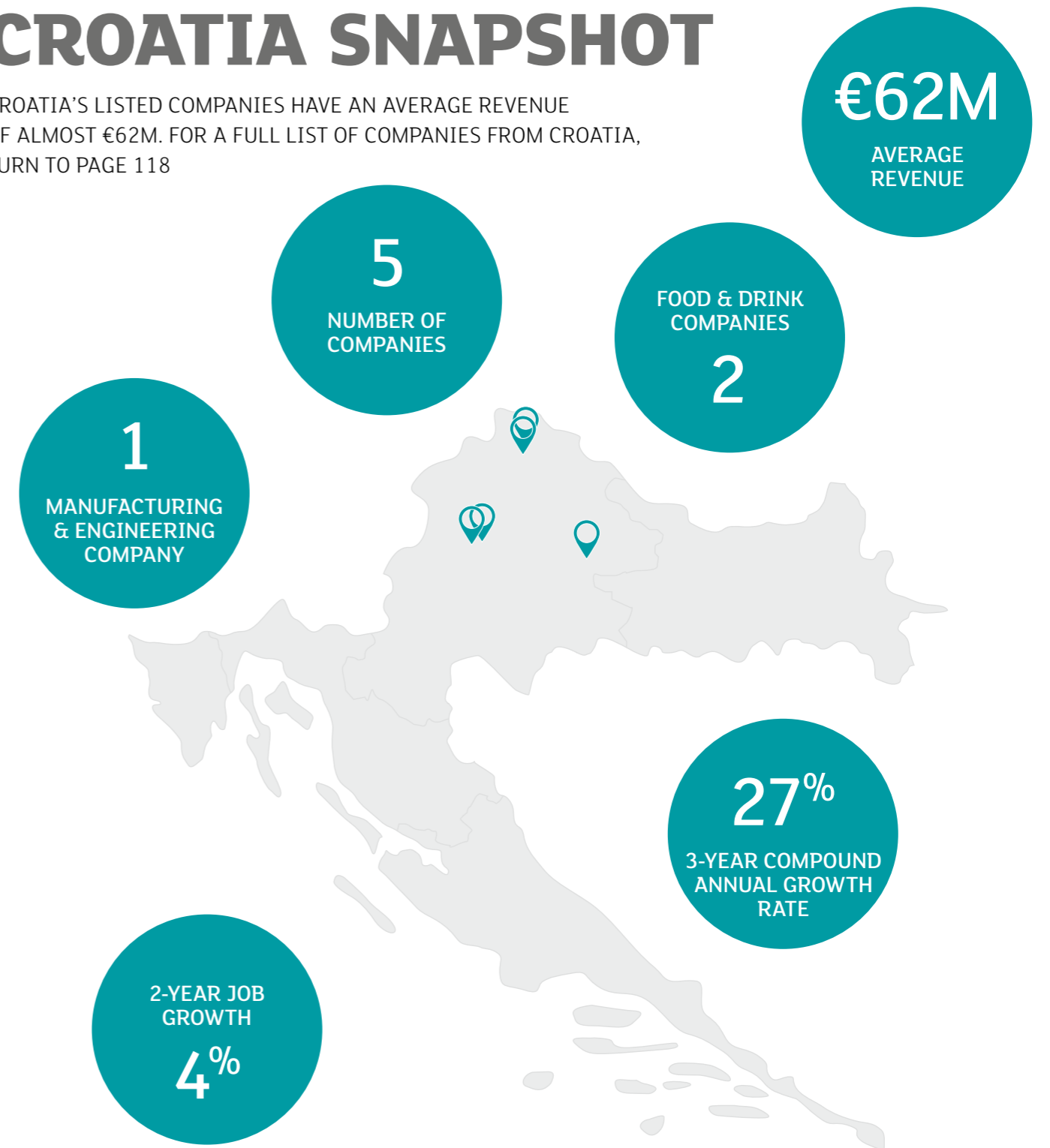
Ensuring hygiene, efficiency and sustainability is paramount for everyone at Vega Salmon, as Lone Hollensen, the firm’s marketing manager, explains: “In the last couple of years consumers have become more focused on environment and sustainability. This new trend has been an opportunity for Vega Salmon, which already meets top-level certifications and specification that includes IFS, MSC, ASC, OU Kosher, among others.”

40,000

tonnes of raw material processed every year at Vega Salmon’s factory in Handewitt, Germany

1000 COMPANIES
CROATIA SNAPSHOT

CROATIA’S LISTED COMPANIES HAVE AN AVERAGE REVENUE OF ALMOST €62M. FOR A FULL LIST OF COMPANIES FROM CROATIA, TURN TO PAGE 118



MANUFACTURING & ENGINEERING »

THROUGHOUT EUROPE, THE MANUFACTURING AND ENGINEERING SECTOR IS STILL RECOVERING SLOWLY FROM THE ECONOMIC CRISIS. BUT A WIDE RANGE OF OPPORTUNITIES NEVERTHELESS EXISTS FOR MANUFACTURERS WHO POSITION THEMSELVES STRATEGICALLY AND MANAGE THE RISKS

SECTOR AT A GLANCE

22 MILLION
JOBS IN THE
MANUFACTURING
SECTOR IN THE EU

15.4%
OF TOTAL
EMPLOYMENT
ACROSS THE
EU IS IN THE
MANUFACTURING
SECTOR

21%
OF THE EU'S GDP IS
PROVIDED BY THE
MANUFACTURING
SECTOR

IN THIS SECTION »
Aerogen CEO John Power on how the company developed from premises above a shop into a multi-national, award-winning business. And Michael Collins, chief executive of Invest Europe, explains how private equity can play a vital role in the development of SMEs

Sources: Industry Forum, Eurostat, European Commission

OPPORTUNITIES AWAIT

COMPETITIVENESS IN THE MANUFACTURING AND ENGINEERING SECTOR IS BEING TACKLED HEAD-ON BY THE EUROPE 2020 INITIATIVE, WHICH WILL CONCENTRATE MARKET FOCUS ON R&D PROJECTS, INCLUDING LARGE-SCALE DEMONSTRATORS AND TEST FACILITIES, AND POST-R&D COMMERCIALISATION SUPPORT. WHICHEVER OF THE MYRIAD SUB-SECTORS THEY OPERATE IN, MANUFACTURING AND ENGINEERING COMPANIES THAT REMAIN AGILE AND OPEN TO INVESTING IN NEW IDEAS AND TECHNOLOGY ARE LIKELY TO BE AT THE FOREFRONT OF THE MARKET



YOU CAN BREATHE MORE EASILY NOW

Aerogen
www.aerogen.com
 Sector: Manufacturing
 Country: Ireland

Medical device pioneer Aerogen has come a long way since its humble beginnings as a start-up working above a butcher's shop in western Ireland.

"That was 1997," explains John Power, the firm's CEO, who was crowned European Entrepreneur of the Year by the European Business Awards in 2015/2016.

"Today, we're the world-leading manufacturer and distributor of high-performance aerosol drug delivery systems for hospitals, and our products have treated over five million critically ill patients in 75 countries around the world."

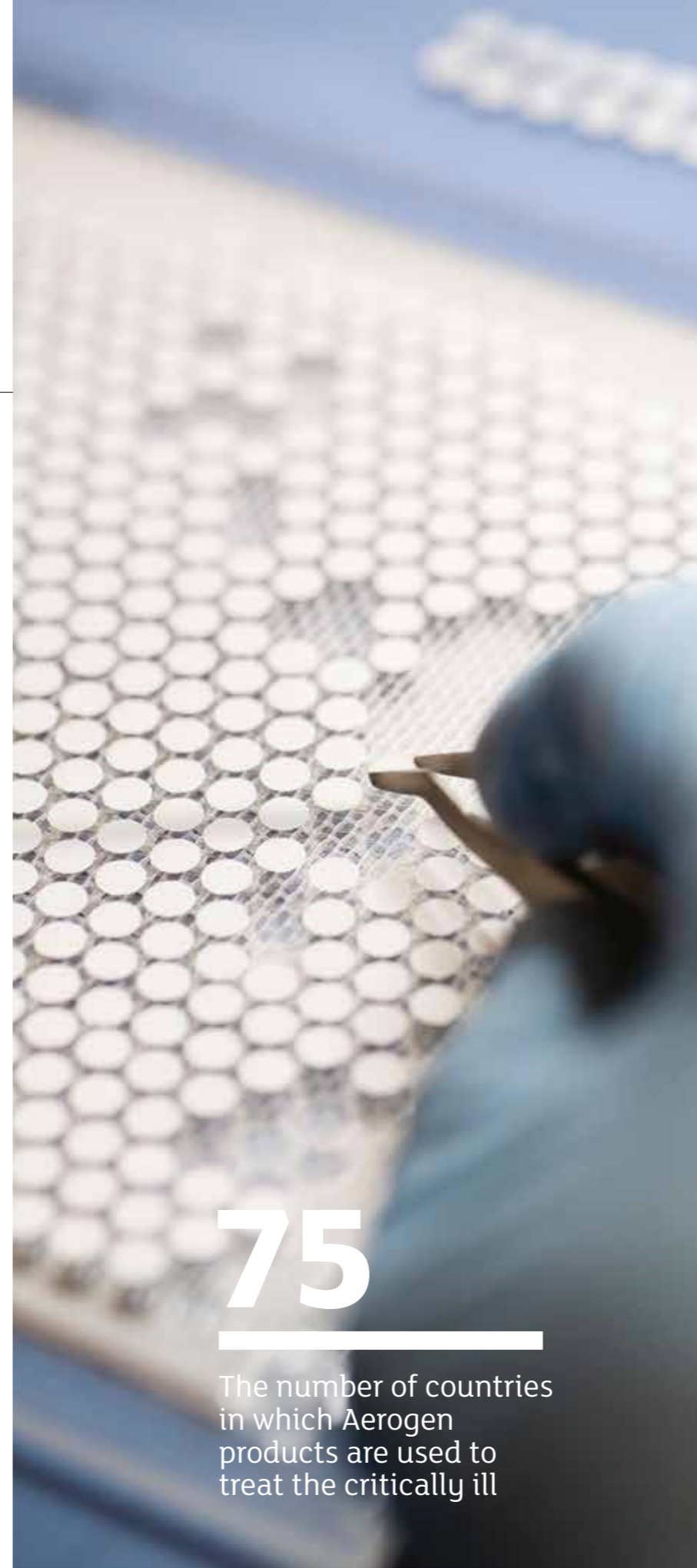
The impressive figures don't stop there, either. Aerogen's records show eight years of 30%+ compound annual growth despite the economic downturn. John attributes this phenomenal success to a combination of branding and partnerships.

"We've grown the business by driving our presence and brand broad and deep across our market sector," he says. "We are partnering with some of the largest global healthcare OEMs such as GE Healthcare, Philips and Medtronic, who want to utilise our systems in collaboration with their own equipment to deliver superior patient outcomes." These partnerships with multinational leaders have enabled Aerogen to create a diverse global presence.

The approach has helped Aerogen face off worldwide industry challenges too.

"Healthcare systems throughout the world have come under increased pressures to save costs," says John. "Our efficient systems have resulted in individual hospitals recording savings in pharmaceutical bills worth hundreds of thousands of dollars or euros while, most importantly, delivering superior patient care."

As for the future, innovation and growth will remain at the company's core and at the heart of everything it does, says John. "We've doubled our workforce every three years. We are continuously evolving to ensure we have a greater impact in our market of acute care."



75

The number of countries in which Aerogen products are used to treat the critically ill

Aerogen has developed from the humblest of beginnings above a shop into a worldwide business whose products are used by over five million people

Aerogen



"Our efficient systems have resulted in individual hospitals recording savings worth hundreds of thousands of dollars or euros while delivering superior patient care"

John Power, CEO, Aerogen

JUST WHAT THE DOCTOR ORDERED

Every day, the team at Bath ASU makes 2500 injectable medicines to help NHS patients who are fighting cancer, in pain, living with chronic disease or suffering from blood-borne infections. Bath ASU, founded in 2000 at the University of Bath, began as an education and training resource for students. Six years later, it became a commercial operation, winning a contract with the NHS and going on to achieve something unique in the British pharmaceutical market: the launch of a patient-specific service to hospitals with turnaround times – two hours to make and ship a product – that have placed it well ahead of competitors.

Key to its success is a commitment to keep pushing the boundaries of what is achievable. “We invest heavily in R&D to maintain our product pipeline, in facilities to keep us at the leading edge in technology and



www.bathasu.com
Sector: Manufacturing
Country: United Kingdom



“We invest heavily in R&D, in facilities and in people development”



Bath ASU’s Wiltshire base is home to its innovative products and services

Ongoing investment in its people is considered a key aspect behind the company’s growth



in people development to improve productivity and flexibility,” says Chris Watt, CEO of the company. “We have continually sought to bring innovations to products and services that are focused on increasing throughput in NHS clinics, while using our purchasing power to reduce costs both for us and for customers.”

It is the combination of these two factors that has enabled its customer proposition to match the current needs of NHS trusts and helped to grow demand for Bath ASU’s services, adds Chris.

With healthcare resources as stretched as they currently are throughout the United Kingdom, the need for hospitals and clinics to depend on reliable and efficient ancillary products is crucial.

Chris believes the model that Bath ASU has honed over nearly two decades in operation is one that other emerging companies would do well to follow.

“Pick a market that is growing and focus relentlessly on building a value proposition that matches your market’s current needs,” he says. And, most importantly, “...never believe you have finished.”

BATTERY LIFE

Headquartered in Germany, BMZ Group develops and produces high-tech battery systems for a diverse range of applications. “Our products are developed and produced according to customer requirements,” explains Sven Bauer, CEO and founder of BMZ Group.

“They are used worldwide in electric vehicles, e-bikes, energy storage systems, portable medical equipment, electric pruning shears, drills and cordless screwdrivers.”

To supply such a demand, BMZ Group has production facilities in China, Poland and the

USA, as well as offices in Japan and France. With more than 20 years’ experience, and over 2000 customers, the group implements around 250 new projects every year.

Sven puts the group’s extraordinary success down to several factors, with its uncompromising approach to research and development, carried out by a skilled and committed workforce, topping the list.

“Customised lithium-ion system solutions are the key feature of BMZ Group,” explains Sven. “Our highly-skilled project managers,



www.bmz-group.com/
Sector: Retail
Country: Germany



CEO Sven Bauer says innovation and sustainability are behind BMZ Group’s success



Energy storage systems are a major part of the company’s product range



2500

Number of injectable medicines produced by Bath ASU every day

designers and developers are strong partners in the entire development and production process: from drafting and the first functional samples to the necessary CE/UN/UL tests and mass production.”

Some 20% of the company’s employees worldwide work in R&D, and the firm’s success is built on the high levels of quality, flexibility and production expertise brought to projects and services. “It ensures we deliver innovations and short lead times,” adds Sven.

As for the future, Sven says: “Our employees work enthusiastically on products that help promote electric vehicles and the use of photovoltaics. Our products help conserve resources and reduce CO₂ emissions as well as noise emissions. This is how we contribute to a more sustainable development.”

20%

Percentage of BMZ Group’s employees who work in research and development

PACKING A PUNCH

Founded in 1996 with just two employees, De Jong Packaging now employs 350 people making 250 million corrugated cardboard packages per year. The firm's success is driven by a combination of family values, flexibility and the boom in e-commerce, according to Tony Robertson, UK sales manager.

"We are flexible and have a no-nonsense mentality," explains Tony. "We are a 100% family-owned company and not part of an international group, so we have no need for long discussions about investments or future plans."

This strong-willed and can-do approach saw the firm build one of the largest factories of its kind in Europe, with two corrugators and 12 converting machines.



www.dejongverpakking.com
Sector: Manufacturing
Country: The Netherlands



"Competitors were afraid to invest in new machinery, but in 2007 we built our first corrugator and in 2016 we installed the second one."



De Jong Packaging boasts one of the largest factories of its type in Europe

The future is likely to see a wider range of colours and styles employed in packaging



"Competitors were afraid to invest in new machinery, but in 2007 we built our first corrugator and in 2016 we installed the second one. Now we have the biggest plant in the region," adds Tony.

It's not all been plain sailing, however. The fall in sterling has had repercussions for the company, which began doing business in the UK in 2015.

"We had an exchange rate advance when we started our company in the UK," explains Tony. "In the last two years, the value decreased, so we had to come up with innovative packaging, fast deliveries and other ways to keep competitive on price."

Despite this, De Jong Packaging plans to expand in the UK, which is considered a focus market for the business.

Other growth areas include sustainable packaging as well as colourful, printed packaging.

"E-commerce is booming and almost everything sent out by online retailers is packed in a box," says Tony. "Companies look to stand out from the crowd with their box, so next to growth in this sector we look to more colourful designs and prints."

250^m

corrugated cardboard packages are made each year by De Jong Packaging

1000 COMPANIES ITALY SNAPSHOT

ITALY'S 110 LISTED COMPANIES COME FROM ACROSS A WIDE GEOGRAPHICAL SPREAD, WITH AN AVERAGE REVENUE OF MORE THAN €66M. FOR A FULL LIST OF COMPANIES FROM ITALY, TURN TO PAGE 133



LOOM WITH A VIEW

Founded in 1956 with just 12 looms, Hispano Tex has grown from a small, family-run textile business into a family-owned group of companies supplying retail giants around the world.

"We own several plants in Spain dedicated to weaving, dyeing, printing and finishing fabrics that will be used to manufacture curtains, pillows, sofas and more," says Victor Melul, managing director at Hispano Tex SAU. "We are dedicated to producing woven textiles for home decoration."

Victor puts the firm's enormous success down to the team's unwavering commitment to consistency and innovation. "We are constant and reliable with our business and clients, while we regularly invest money and effort in order to innovate in design, technical fabrics, finishing machinery and service to clients," he explains. "This is how we can be an official supplier



www.hispanotex.com
Sector: Manufacturing
Country: Spain



"We regularly invest money and effort in design, technical fabrics, finishing machinery and service to clients"



Hispano Tex started small but has scaled up significantly and successfully



The company now supplies global retailers as well as SMEs around the world

to a global company like IKEA."

It's not just global brands that Hispano Tex works with; the firm has diversified its offering by supplying domestic retailers as well as small- and medium-size manufacturers around the world. By exporting beyond Spain and Europe, Hispano Tex has been able to endure the recent period of economic crisis while maintaining its focus on innovation.

"Supplying to global clients while keeping up with European retailers such as Kwantum, Heytens, Eurokangas and Eurofirany is what is generating the biggest business opportunities in recent years," explains Victor. "It is also obliging us to invest in new technology and implement it faster, as well as directing our business process towards service to all our clients."

Now the focus is on maintaining this growth. The firm now has a fully dedicated marketing department and plans to expand its workforce even further. "More business needs more people to handle it and these are our growing pains right now," explains Victor. "We need to find the right people to manage each new business area."

1956

Year in which Hispano Tex was founded, starting with just 12 looms

1000 COMPANIES LUXEMBOURG SNAPSHOT

LUXEMBOURG HAS FIVE COMPANIES IN THIS REPORT. FOR A FULL LIST OF COMPANIES FROM LUXEMBOURG, TURN TO PAGE 137

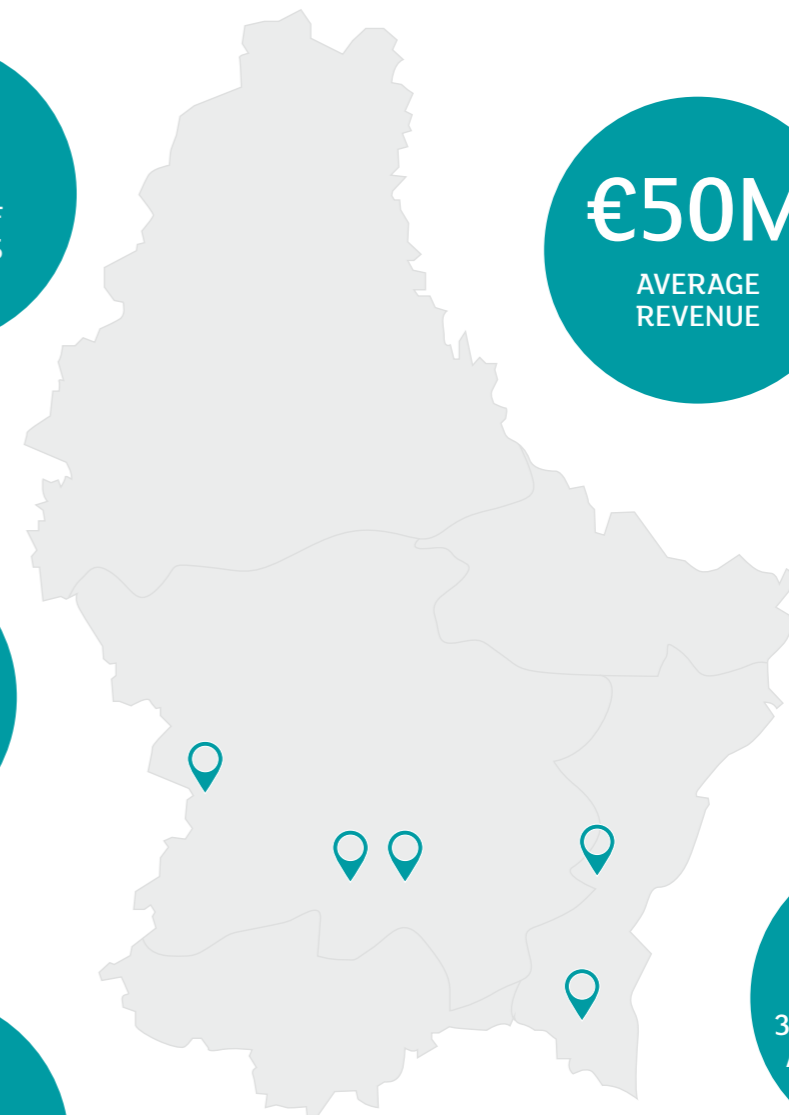
5
NUMBER OF COMPANIES

€50M
AVERAGE REVENUE

PROFESSIONAL SERVICES COMPANIES
2

2-YEAR JOB GROWTH
9%

10%
3-YEAR COMPOUND ANNUAL GROWTH RATE



LOOKS GOOD ON PAPER

Founded in 1948 and headquartered in the Tuscan city of Lucca, Toscotec designs and manufactures machines, systems and components for the production of tissue, paper and board.

"We offer proprietary solutions to the world's leading paper industries – from complete production lines to rebuilds, modernisation projects and even single components," explains Alessandro Menucci, CEO.

By drawing on experience gained in the field, particularly in the supply of complete turnkey plants, Toscotec's team works to optimise the plant production process and minimise the costs incurred by customers. "And with this comes a special focus on environmental and energy-saving issues," adds Alessandro.

So much so that, with the cost of energy increasing dramatically in



www.toscotec.com
Sector: Manufacturing
Country: Italy



For nearly 70 years Toscotec has served the world's leading paper industries

The company has thrived by constantly adapting to changing industry requirements



"We understood how important after-sales can be to the customer"

recent years, Toscotec has concentrated its efforts on the development of innovative solutions, "...which guarantee high energy savings and maximum production efficiency, making it a win-win in the market."

Alessandro believes that it's this focus on, and commitment to, innovation that's driven Toscotec to the world-leading position it now holds. The CEO attributes the firm's success to "...know-how, production excellence, respect for people and ongoing research into the best solutions to achieve customer satisfaction by anticipating needs," all of which are Toscotec's key values.

"We acquired market share by occupying the spaces of those competitors who were unable to understand the renewed needs of paper makers," explains Alessandro. "We also understood how important after-sales can be to the customer. We have created a service for all needs regarding the maintenance and good functioning of the plants."

Toscotec's Group CFO Davide Raviola says: "Europe is not a place for low-cost production. Its quality and innovative solutions are widely recognised, particularly in our sector." He believes that further stimulus – such as grants – should be awarded to companies that are active in R&D.

180+

Size of workforce at Toscotec's headquarters in Lucca, Italy

1000 COMPANIES SWEDEN SNAPSHOT

30 SWEDISH COMPANIES LISTED IN THE REPORT HAVE AN AVERAGE REVENUE OF MORE THAN €60M. FOR A FULL LIST OF COMPANIES FROM SWEDEN, TURN TO PAGE 143

€61M

AVERAGE REVENUE

30

NUMBER OF COMPANIES

REGISTERED TRADEMARKS

93

2-YEAR JOB GROWTH

130%

MANUFACTURING & ENGINEERING COMPANIES

4

85%

3-YEAR COMPOUND ANNUAL GROWTH RATE



EGG-CELLENCE IN MOTION

Swedish car manufacturer Koenigsegg is a world-leader when it comes to sports car innovation.

"Our cars are designed to offer the ultimate in performance, combining advanced materials for low weight, with engine and suspension technology more akin to racing cars than a typical road car," explains Christian von Koenigsegg, who founded the company in 1994 when he was just 22 years old.

So advanced are the cars that each one is built to order, by hand, in the company's artisan factory in Ångelholm, Sweden, and only 15–20 are built per year. It's this highly focused vision and "unyielding tenacity" to which Christian attributes the firm's success.

"To succeed in a highly specialised market you need a vision that offers



Koenigsegg

www.koenigsegg.com
Sector: Manufacturing
Country: Sweden



"You need a willingness to risk everything and people with the talent to see your vision become real"



Koenigsegg's beautiful cars are made to order, by hand, so each is a work of art

Both design and technology are more akin to a racing car than a road car



KEEPING UP APPEARANCES

Based in the stunning capital city of Vilnius, Staticus is one of the largest façade contractors in Northern Europe. The pioneering Lithuanian company specialises in producing environmentally friendly and sustainable products, such as unitised façade systems design, and the production and installation of tailored aluminium-glass façade constructions.

"Our main product in recent years is unitised façade systems," explains Jolanta Čiasaitė, marketing manager for Staticus.

"The main feature of such a system is that the façade elements and fillings are prefabricated in the factory and afterwards simply installed to the building structure on site."

Thanks to this process, almost no job is too big or too small for the firm. "The dimensions of the elements are limited only by the transportation capacity," explains Jolanta.

This innovative and flexible approach, which involves partnering with the client on special-order designs, is central to the firm's success.

"Partnership and innovations are the main

S T A T I C U S

www.staticus.com
Sector: Manufacturing & engineering
Country: Lithuania



The multi-coloured Kuggen, part of the Chalmers University of Technology in Gothenburg



The Apply Serco office in Norway employs multi-transomed and ventilated facades



something unique and an iron-clad will to see that vision come to life," says the entrepreneur.

"You need a willingness to risk everything. More than that, however, you need people with the talent to see your vision become real."

The latest vision brought to life by Christian and the team is the Regera. The 'hypercar' combines racing-spec electrical power with Koenigsegg's twin-turbo V8 to produce a staggering 1500hp – and the firm now has a two-vehicle range for the first time as a result.

"The US recovery gave us the confidence to expand our model range and boost our production rate to meet demand," explains Christian. "The re-emergence of the American market after the global financial crisis provided fantastic opportunities for us."

As for the future, Christian cites automation, electrification, the environment and less car-friendly cities as challenges facing the industry. But with challenges come opportunities and Koenigsegg has been working within the fields of electrification and automaton for several years. "It's a very exciting time when you consider all that can be achieved," adds Christian.

15-20

Number of cars made by Koenigsegg each year

forces to grow the success in the façades business," she says. "Our USP is the ability to create and implement non-standard designs, or invent completely new technical and architectural solutions."

Staticus is now looking to strengthen its position in Norway, Sweden and the UK, and to break into more markets. To support this expansion, the company is investing in the reconstruction of part of its industrial premises.

"Investment is a vital development stage for the company to pursue higher productivity and greater production capacities," explains Jolanta. "Investments will address the digitalisation of processes and these changes will ensure productivity growth and will allow successful competition in key markets."

2x

Amount by which Staticus's annual turnover increased from 2009–2014

BACKING EUROPE'S SMES

MICHAEL COLLINS
CEO, INVEST EUROPE

SMES ARE THE BACKBONE OF THE EUROPEAN ECONOMY, AND PRIVATE EQUITY PLAYS A CENTRAL ROLE IN SUPPORTING THEIR DEVELOPMENT

As the voice of European private capital, Invest Europe recognises the challenges that businesses face as they seek to grow. On behalf of our members, I applaud the businesses feature in this year's *1000 Companies to Inspire Europe* for their achievements.

When companies like those in this report need capital, private equity and venture capital can be a critical source of funding. In 2016, according to Invest Europe's research, European private equity invested €53.7 billion into almost 6,000 companies, 83% of which were SMEs.

Since 2008, private equity has invested €400 billion into 35,000 European companies. As companies have faced challenges securing finance, private equity has been part of the solution, connecting large institutional investors with capital to deploy and SMEs that need investment.

One reason private equity is so important – and differentiated from other forms of finance – is that investment managers provide much more than just funding to companies. Private equity firms provide business expertise, market insight, established professional networks, ideas and practical know-how that results in businesses being better equipped for global success, whatever the political or macro-economic backdrop.

The European Commission has recognised the critical role of private equity to SMEs in its Capital Markets Union programme. New measures, such as a venture capital fund of funds, will increase the flow of investment

into young companies and encourage more innovation in Europe.

Private equity's commitment to SMEs does not stop at capital and operational improvement. Managers drive responsible investment, promoting advances on environmental, social and governance issues. These help businesses not only to deliver financial returns for investors, but also to be conscious of – and manage – their wider impacts.

Better businesses, higher employment, stronger growth and responsibility are at

€400bn
AMOUNT PRIVATE EQUITY HAS INVESTED IN COMPANIES IN EUROPE SINCE 2008

the heart of private equity's contribution. Like the businesses highlighted in this report, we need the right underlying conditions for business and investment to prosper and a level playing field for all companies and investors. We use all the tools at our disposal to get that message across – public affairs engagement, world-class data, promotional activities and events, such as Invest Week, which speak directly to policymakers, investors, opinion formers and entrepreneurs.

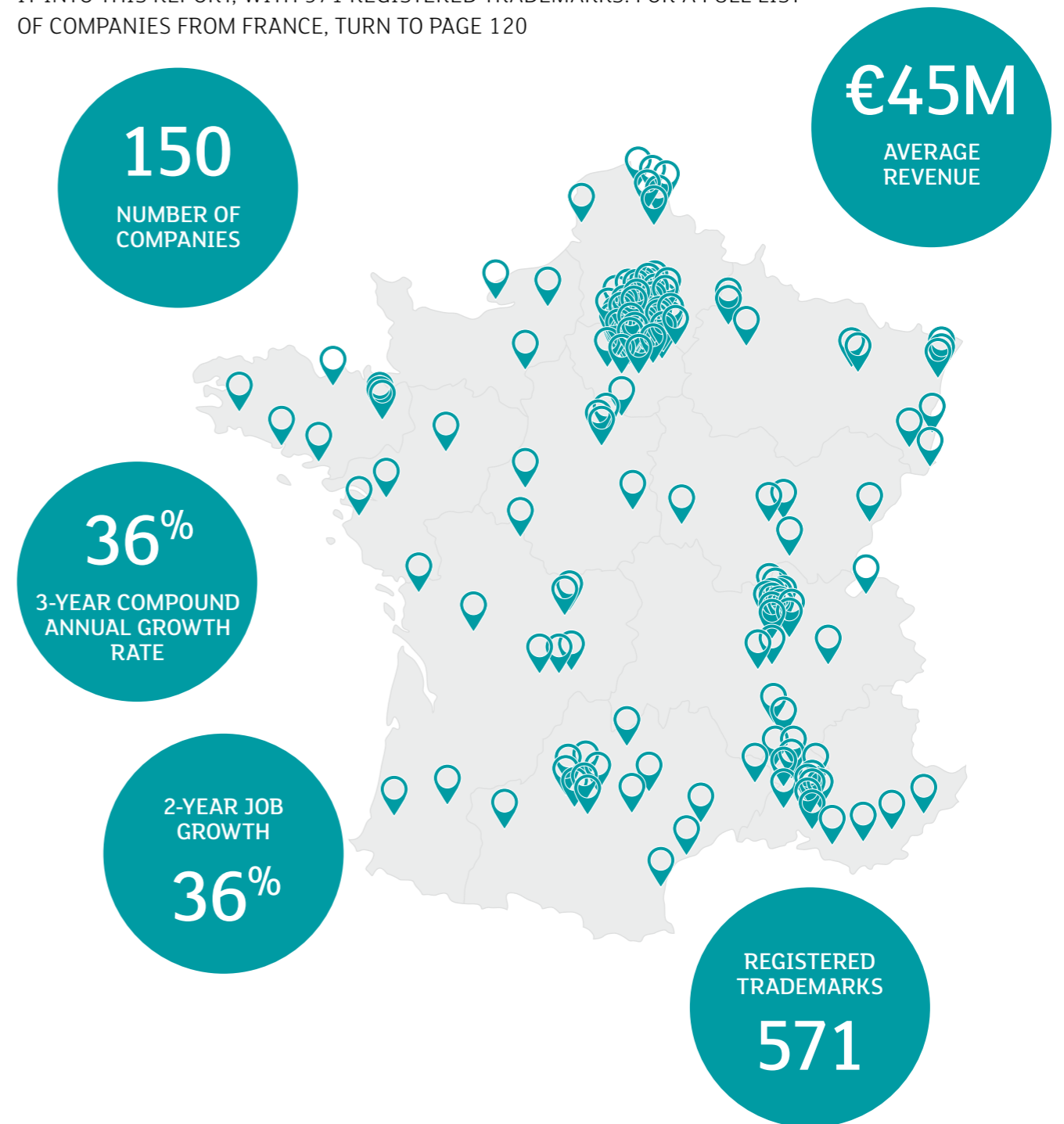
The companies listed in this report show what can be achieved when investment, skills and ideas are aligned. They serve as encouragement to us all that Europe's SMEs have a bright future. With our support they can help to build a strong, sustainable European economy.



“PRIVATE EQUITY FIRMS PROVIDE BUSINESS EXPERTISE, MARKET INSIGHT, PROFESSIONAL NETWORKS, IDEAS AND PRACTICAL KNOW-HOW THAT RESULT IN BUSINESSES BEING BETTER EQUIPPED FOR GLOBAL SUCCESS”

1000 COMPANIES FRANCE SNAPSHOT

WITH A LARGE GEOGRAPHICAL SPREAD, 150 FRENCH COMPANIES HAVE MADE IT INTO THIS REPORT, WITH 571 REGISTERED TRADEMARKS. FOR A FULL LIST OF COMPANIES FROM FRANCE, TURN TO PAGE 120



CONSUMER SERVICES »

INCREASING NUMBERS OF PEOPLE WORK TO LIVE RATHER THAN LIVE TO WORK, AND AS THEY SEEK TO ESTABLISH THE CORRECT WORK-LIFE BALANCE, COMMENSURATE DEMAND FOR CONSUMER AND LEISURE SERVICES INCREASES, LEAVING OPPORTUNITIES FOR A RANGE OF LIFESTYLE BRANDS AND BUSINESSES TO CAPITALISE ON



SECTOR AT A GLANCE

5.1 MILLION CHILDREN WERE BORN IN THE EU IN 2015

15% OF EU CITIZENS PURCHASED GOODS OR SERVICES ONLINE FROM SELLERS OUTSIDE THEIR COUNTRY OF RESIDENCE BUT WITHIN THE EU

10 MILLION PEOPLE WITHIN THE EU ARE ESTIMATED TO CLIMB REGULARLY, WITH NEARLY 40% UNDER 18 AND OVER 40% WOMEN OR GIRLS

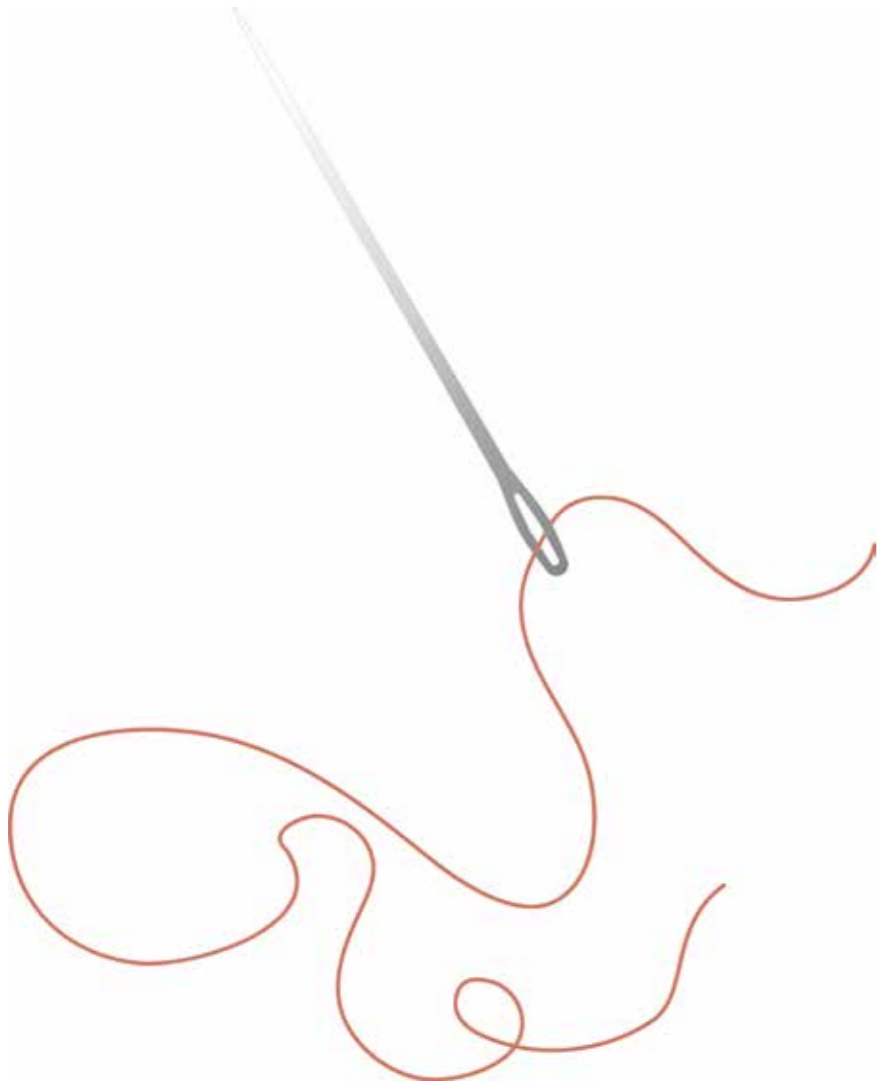
IN THIS SECTION »

Anders Ludvig, CEO of textile manufacturer Ludvig Svensson, on why he believes hiring local people is the key to his company's success. Plus Madeleen Klaasen, chief marketing officer at Bugaboo, on how innovation drives the company forward

Sources: Eurostat, ecommerce-europe, International Federation of Sport Climbing

GETTING A WORK-LIFE BALANCE

THE ABILITY TO COMMUNICATE, WORK AS PART OF A TEAM, BE PROFESSIONAL BUT APPROACHABLE, FLEXIBLE AND POSITIVE – OR ‘SOFT SKILLS’ AS THEY ARE COLLECTIVELY KNOWN – ARE HIGHLY VALUED THESE DAYS AS THE INCREASING DEMAND FOR A CERTAIN LEVEL OF CONSUMER SERVICE CAN BE SEEN THROUGHOUT EUROPE. WITH MANUFACTURING AND TECHNOLOGY INCREASINGLY LOOKING TO OUTSOURCE OR ROBOTISE, THE CONSUMER SERVICES SECTOR IS SET TO BECOME A DOMINANT PART OF THE ECONOMIES OF MANY EUROPEAN COUNTRIES



GLOBAL REACH, LOCAL KNOWLEDGE

Ludvig Svensson
 www.ludvigsvensson.com
 Sector: Consumer services
 Country: Sweden

Ludvig Svensson has a simple motivation: to create better climates for people and plants. The Swedish company manufactures textiles of all designs and for all purposes – from upholstery for much-loved public spaces to climate screens for greenhouses, though the company specialises in contract and horticultural applications.

For Anders Ludvig, CEO of the company, its goal is the same today as it was when it began more than a century ago. “It’s an obligation and a privilege to leave something better behind for the next generation,” he says.

Part of that guiding philosophy is down to the heritage of the company, which despite the passing of the decades remains family-run, and is therefore oriented towards ensuring a secure future for both its employees and its customers.

Its success comes down to a deep respect for the local, explains Anders. “We have a philosophy that’s a bit different from other international companies. We’ve seen our greatest success when we have only local people in our offices in other countries. When we’re doing well, it is because we have a good connection on the ground in the countries where we operate.”

For a company dependent on the horticulture industry, it hasn’t always been an easy ride. The sector was hit hard by the financial crisis of 2008 and it’s only in the last three years that it has begun to bounce back in a big way.

Now, says Anders, Ludvig Svensson is on the frontline of the global textile market, and in particular, its expertise in developing innovative and highly efficient climate screens is where its name is being made.

“The reason our company does what it does is because it is our ambition to play a leading role in the market. We’re one part in the global food supply chain; we want to make food production more efficient for future populations.”



Ludvig Svensson is as passionate about leaving the planet in a better state than it found it as it is about the textiles it produces



“When we’re doing well, it is because we have a good connection on the ground in the countries where we operate”

Anders Ludvig, CEO, Ludvig Svensson

83%

Proportion of Ludvig Svensson products which are exported

ROMANIA ON THE MOVE

Allview has a number of highly coveted claims to fame: it was the first Romanian company to launch a tablet PC, and the first to develop a Romanian-brand smartphone. It is perhaps no surprise, therefore, that it is the country's leading local mobile phone brand and has been able to quickly expand into the European market.

"Ever since this company first started out, it has been our wish to give our users access to the latest technologies, to offer an equitable quality/price ratio and, last but not least, to continuously innovate," says Lucian Peticila, CEO of the company.

Its rapid growth has seen Allview enter markets in 20 European countries, from Poland to Spain to Lithuania, propelled by a strong team of developers who have designed a user-friendly interface and equipped



www.Allview.ro
Sector: Technology
Country: Romania

"The biggest challenge is to offer users the right solutions for their needs"



Innovative and up-to-date technology has enabled Allview to stay one step ahead of rivals

Mobile phones today require both the latest technical features and user-friendly operation



their mobile phones with all the latest technical features.

Lucian says that it is crucial that the company keeps pace with the rapid changes in technology that the mobile phone industry uses. Failure to do so could see it lag behind its competitors.

"Technology is evolving at a very fast pace, which is why the biggest challenge is to continue to offer our users the right solutions for their communication needs," he says. "We have been Google's first partner in Romania and the Android operating system was one of our strongest achievements since the market launch of smartphones in 2008."

Additionally, the company has kept a close eye on market trends, spotting earlier than others how smartphone user habits change, and seeking to capitalise on these.

"Naturally, we want an intuitive and easy experience for the users of the Allview products, and that is why our devices are created and equipped taking these criteria into consideration," Lucian says.

20

Number of European countries in which Allview now operates

A BUG'S LIFE

Since opening its doors in 1999, Dutch mobility company Bugaboo has transformed the market for strollers, pushchairs and luggage.

"Bugaboo believes that freedom of movement is essential to truly experience feeling free," explains Madeleen Klaasen, executive board member and Chief Marketing Officer for Bugaboo International.

"It is our daily drive to design multi-functional products that make it easy for people to go out and discover the world."

As a result, Bugaboo's products have become bestsellers the world over and are currently stocked in more than 50 countries. Around 1300 people work for the company in offices across Germany, the United Kingdom, Italy, Spain, USA, France, Australia, South Korea, Japan and Shanghai – as well as in its Amsterdam HQ and the Bugaboo factory in Xiamen, China.

Madeleen believes that it's Bugaboo's commitment to breaking new ground that has guided the company through thick and thin.



www.bugaboo.com
Sector: Consumer services
Country: The Netherlands



The iconic Bugaboo Chameleon pushchair, Boxer luggage system and Jannissima bag

The company's family of pushchairs caters for all shapes and sizes – and come in all colours



"Like many companies, we had to face the 2008 financial crisis, but we stuck to our core belief: innovation as a key business driver," explains the CMO. "We invested in a new product, the Bugaboo Donkey, which changed the game for us and resulted in double-digit growth numbers."

Today, Bugaboo is stronger than ever and plans to grow its market share by intensifying consumer and trade marketing and updating its existing models. As ever, innovation remains at the heart of the business – not only within product design, but also in the company's structure too.

"We are currently introducing a new digital systems backbone that will help us provide the best possible service for our customers," says Madeleen.

1300

Total number of people who work for Bugaboo, across 11 countries around the world

HEAD START ON STYLE

For more than half a century, Childensalon has been making youngsters look stylish. Since its inception in 1952, the Kent-based company has become the world's leading multi-brand retailer of luxury designer children's wear, distributing high-end brands including Gucci, Stella McCartney, Dolce & Gabbana and others to 160 countries around the world, and helping to define fashion trends among the young.

What's more, the company has resolutely stayed a family-owned business. "Remaining independent and family-owned empowers us to innovate, learn and adopt new ideas very quickly," says CEO Michele Harriman-Smith. "It also means that we can preserve our culture of dressing children beautifully and of 'People Before Profit' which is always at the forefront of how we treat our customers and employees."



www.childensalon.com
Sector: Consumer services
Country: United Kingdom



Childensalon distributes designer clothes for children from high-end brands

Current CEO Michele Harriman-Smith says staying family-owned has been an advantage



Key to Childensalon's success has been the development of a strong online presence. It has consistently kept ahead of the technology curve, constantly progressing through innovation in e-commerce, logistics, digital marketing content and data science.

"The rise of mobile has been a huge opportunity," Michele notes. "We constantly upgrade our user experience with sleek, seamless design and state-of-the-art responsive technology."

In order to ensure continued expansion, it has worked hard on cultivating a team of more than 300 skilled professionals that between them speak over 25 languages. From its humble beginnings as a small boutique in Tunbridge Wells, where founder Sybil Harriman pleated and smocked fabrics for children in the early 1950s, it now boasts an army of web designers and UX architects, developers, data scientists, engineers, editors, stylists, photographers and social media experts, all of whom are vital elements in the company's ongoing success.

"Our expertise, care and commitment to the business will enable us to continue growing in key markets," says Michele. "Our biggest challenge will be to keep true to our culture as we grow."

25

Number of languages spoken by Childensalon staff, enabling it to export all over the world

1000 COMPANIES GREECE SNAPSHOT

GREECE'S 10 LISTED COMPANIES ARE RESPONSIBLE FOR 17 REGISTERED TRADEMARKS. FOR A FULL LIST OF COMPANIES FROM GREECE, TURN TO PAGE 132



A SPORTING CHANCE

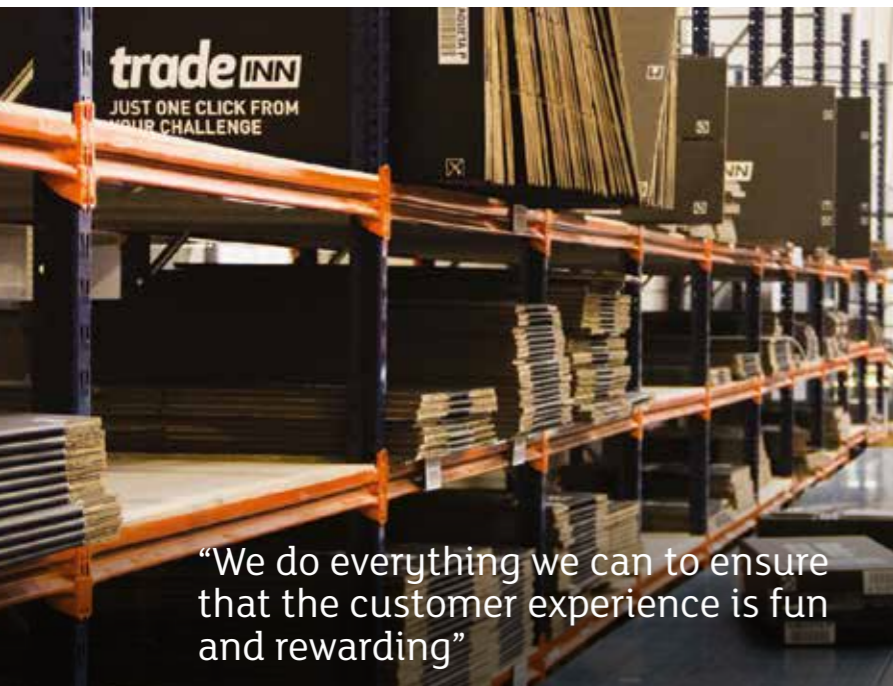
The consumers of today are more inclined than ever before to shop for convenience – to visit superstores and shopping centres where thousands of products are sold under one roof, rather than spend an entire afternoon scouring a high street for that one item. That trend has evolved even further since the rise of internet shopping enabled people to buy everything online.

Spanish company Tradeinn knows the degree to which shopping habits have changed in recent years. Founded in 1997, before e-commerce really took off, it has sought to capitalise on these changes by offering products from the most popular brands at the most competitive prices around, all at the click of a button.

“We build our business around customer satisfaction, offering the best

tradeINN

www.tradeinn.com
Sector: Consumer services
Country: Spain



“We do everything we can to ensure that the customer experience is fun and rewarding”



^ The Tradeinn team have built the business around ensuring customer satisfaction

> The company supplies over 700 brands, totalling over half a million products



WALL-TO-WALL HITS

Founded in 1998 and headquartered in Sofia, Bulgaria, Walltopia is a world-leading manufacturer of artificial climbing structures.

“Our core business is the design and production of climbing walls,” explains Mariya Vasileva, Chief Marketing Officer of Walltopia. “We offer indoor and outdoor artificial climbing structures for different facilities, including gyms, schools, universities, hotels, shopping centres and recreational areas.”

As a result, Walltopia now exports to more than 50 different countries and has offices

in the USA, UK, Canada, Germany, Austria, Russia and Asia Pacific.

As well as the climbing walls, the firm designs and manufactures a wide range of active entertainment attractions. These include ropes courses (Ropetopia), interactive climbing walls for children and young adults (Fun Walls), obstacle courses (Ninja Course), and a new ride (Rollglider) which, Maria says, “...combines the feeling of zip-lining, hang-gliding and rollercoaster riding”.

Mariya puts the company’s success down

WALLTOPIA

www.walltopia.com
Sector: Consumer services
Country: Bulgaria and worldwide



^ Walltopia’s artificial climbing structures can be adapted for any setting or environment



< Colourful designs and multiple levels of difficulty are two of the company’s signature themes



service possible,” says David Martin, CEO. “We take pride in delighting our customers and do everything we can to ensure that the customer experience is fun and rewarding.”

The Tradeinn network is made up of 13 online stores, each specialising in a different type of sports equipment – diving, biking, ski and snowboard, running and more. Together, it boasts more than 700 brands, and 500,000-plus items that can be delivered worldwide.

“We have kept our focus on growing in mature markets as well as in emerging markets, and we have been quick to take advantage of opportunities for profitable growth,” David says.

His advice to other companies wanting to achieve the success that Tradeinn has had is simple: follow in its footsteps and ensure that the team you build has the vision and the determination which are needed to keep pushing forward.

“In order to build a successful company, you must have a vision and real passion for what you are doing,” says David. “You have to believe very strongly that what you’re planning is do-able, that the market needs it and that you can help make it happen.”

700

Number of brands offered by the Tradeinn network of online stores

to the team’s unrelenting drive. “We seek challenges and set trends. Innovation has always been our driving force,” she says. “We deliver complete solutions for customers – our services include design, engineering, manufacturing, delivery, assembling and staff training.”

Mariya believes that climbing as a sport will grow towards becoming as popular as fitness and cross fit – and that active entertainment will keep growing too.

“The industry’s growth is an opportunity for us to become one of the key players in active entertainment, just like we are in climbing,” says Mariya. “We will also be pushing even harder toward innovation, which has proven to be one of the drivers of our company’s success.”

50

Countries to which Walltopia exports its artificial climbing structures

DYNAMIC SMEs NEED FINANCING

SIRPA PIETIKÄINEN MEP
MEMBER, ECONOMIC AND MONETARY AFFAIRS
COMMITTEE, EUROPEAN PARLIAMENT, EPP

THE IMPORTANCE TO EUROPE OF HIGH-GROWTH BUSINESSES, IN TERMS OF BOTH THE ECONOMY AND JOB CREATION, MAKES IT VITAL THAT ALL FORMS OF FUNDING ARE AVAILABLE TO THEM



The world has always been undergoing constant change, but the pace of that change is accelerating. We are faced with a world full of disruptive challenges, ranging from climate change to resource scarcity, from increasing digitalisation to rapid population growth.

What we need are companies that take up those challenges and come up with solutions that provide us human beings with the same or better standards of living, consumer choices and experiences but using a fraction of current resources. We need highly innovative people, solutions and companies that can think out of the box and who – once they get from idea to product – are able to secure financing for those ideas.

We have a lot of that potential here in Europe. What we need is to help those good ideas and the companies behind them grow and prosper, and give investors investing in these companies a chance to benefit from this growth and prosperity. Bank financing is not enough – and often not a suitable source of support – for these highly innovative and new companies. The gap in funding for small and growing businesses within the EU is still an obstacle that needs addressing.

SMEs provide the backbone of the whole European economy and are an

invaluable source of new ideas and solutions to challenges faced by our societies today. Their employment potential is significant, and with proper financing and other support mechanisms, our innovative European SMEs can provide Europe with exponential growth rates both in terms of employment and in terms of revenue.

Multiple sources of financing are needed, among them equity financing.

“SMEs PROVIDE THE BACKBONE OF THE WHOLE EUROPEAN ECONOMY AND ARE AN INVALUABLE SOURCE OF NEW IDEAS AND SOLUTIONS TO CHALLENGES FACED BY OUR SOCIETIES TODAY”

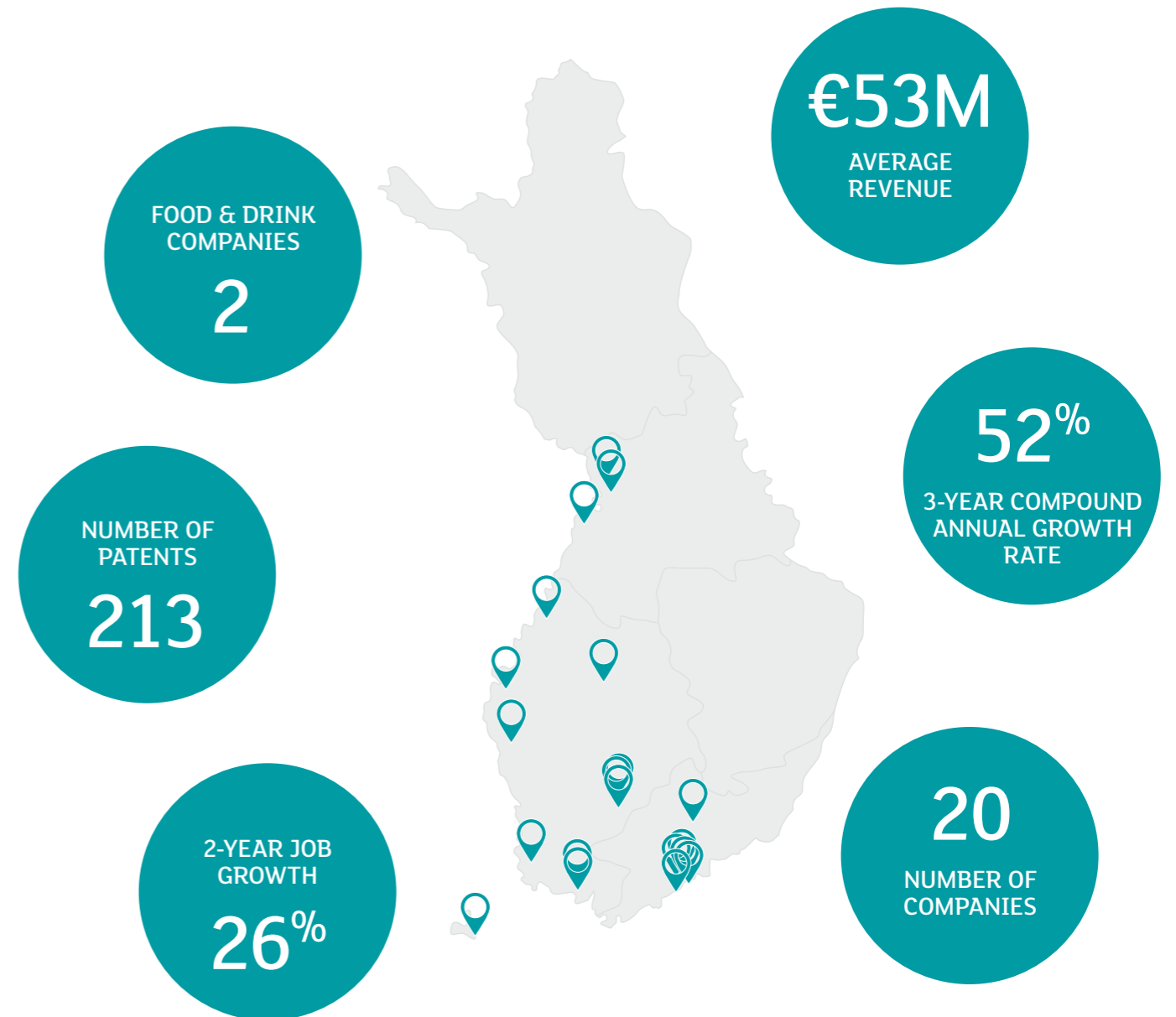
This is why *1000 Companies to Inspire Europe* is such an important initiative: it rewards these innovative companies for their efforts and – as the name suggests – inspires not only other companies, but also investors, to see the value of broadening the finance base.

In terms of well-functioning and transparent markets, it is also important that we encourage and help our companies with listing to the regulated markets already at their infancy.

“THE GAP IN FUNDING FOR SMALL AND GROWING BUSINESSES WITHIN THE EU IS STILL AN OBSTACLE THAT NEEDS ADDRESSING”

1000 COMPANIES FINLAND SNAPSHOT

FINLAND'S COMPANIES ENJOY AN AVERAGE REVENUE OF €53M. FOR A FULL LIST OF COMPANIES FROM FINLAND, TURN TO PAGE 119



PROFESSIONAL SERVICES »

THE SECTOR ENCOMPASSES A VARIETY OF DISCIPLINES AND BUSINESSES, FROM ACCOUNTING TO LAW, AND FROM INFORMATION TECHNOLOGY TO PHARMACEUTICALS. IT SERVES AS AN ESSENTIAL RESOURCE FOR OTHER SECTORS AND LOOKS SET TO CONTINUE TO PLAY A CENTRAL ROLE IN THE EUROPEAN ECONOMY

SECTOR AT A GLANCE

€5.15 BILLION
TOTAL VALUE OF AGRO-FOOD PRODUCTS EXPORTED FROM PORTUGAL IN 2016

62%
OF EMPLOYEES ACROSS THE EU AS A WHOLE ARE EMPLOYED IN THE SERVICES SECTOR

25,000
ESTIMATED NUMBER OF AUTHORISED PRIVATE CHARTER FLIGHTS ANNUALLY

IN THIS SECTION »
Alexandre Cavalleri, CEO of Iguarivarius, on the benefits of diversification and partnerships. Plus Solumus CEO Jakub Lubinski on how a newcomer can break into an established market

Sources: Portuguese Ministry of Agriculture, Eurostat, The Air Charter Association

EVOLVE TO SUCCEED

PROFESSIONAL SERVICES CONTINUES TO BE A GROWTH SECTOR ACROSS THE EU AS A WHOLE, WITH A 25% INCREASE BETWEEN 2000 AND 2010. ALTHOUGH THE RATE OF GROWTH HAS SLOWED SOMEWHAT SINCE THAT TIME, IT IS STILL PREDICTED TO SEE A FURTHER 12% RISE IN THE PERIOD UP TO 2020. THIS MAKES IT ONE OF THE CLEAR SUCCESS STORIES OF THE EUROPEAN MARKET FOR ANY COMPANY THAT IS SUFFICIENTLY FLEXIBLE TO EVOLVE AS COMPETITION INEVITABLY INCREASES



FROM PORTUGAL TO THE WORLD

IGUARIVARIUS

www.iguarivarius.pt
Sector: Professional services
Country: Portugal

Based in the city of Lisbon, “From Portugal to the world, together we do more and better” is the slogan of the Portuguese exporting company, Iguarivarius. “We are pursuing a strategy whereby we sell products to the world from Portugal,” explains Alexandre Cavalleri, Iguarivarius’ CEO. “It has been an arduous task, but today we are recognised as one of the largest food exporting companies.”

In addition to exporting food products Iguarivarius offers consulting services, systems and information technologies.

“In 2015 and 2016 we acquired an industrial company and created new companies in the areas of motor racing events, organising events, safety and environmental consultancy,” adds Alexandre. “Grupovarius now encompasses many diversified business areas and operates practically all over the world.”

Alexandre attributes the company’s success to several factors. These include the quality and commitment of the firm’s employees, the quality and leadership of the management teams, and the commitment and active support from the company’s main shareholder. There are also the partnerships between the company and the products and services it exports.

“The whole of Grupovarius has been fortunate to find great support, understanding, solidarity and encouragement from most of the companies and institutions with which it has been linked. Without this, it would not have been possible to achieve the results we have,” says Alexandre.

Last year was a significant one for the team, as Grupovarius exported to nearly 20 countries.

“Efforts have also been made to market products and services to other markets, notably Europe, Africa and Asia,” adds João Rosa, COO of Iguarivarius. “We are always looking for business opportunities, in which we connect suppliers and our international clients.”



20

The number of countries to which Grupovarius exported in 2016



IGUARIVARIUS

No longer solely a food exporter but an expert consultancy service too, Iguarivarius has benefited from the quality of its staff as it continues to diversify



“Grupovarius has been fortunate to find support and encouragement from the companies with which it has been linked”

Alexandre Cavalleri, CEO, Iguarivarius

THE SKY'S NO LIMIT

Acquired by John Matthews in 2010, AirX Charter Ltd provides private passenger aviation services to companies, governments, royal families, sports teams, celebrities, high-net-worth individuals and other organisations. Its remarkable fleet of 17 aircraft ranges in size from eight- to 100-passenger capacity and includes the Airbus A340, which has been fitted with 100 lie-flat, first-class seats – making it the world's largest private charter aircraft.

John believes the success of his product is due to the diverse fleet and the solid client experience delivered. "AirX has always focused on operating an airline of very high standards in terms of customer service, combined with a strong infrastructure and strong safety culture," says the executive chairman.



www.airx.aero
Sector: Professional services
Country: Malta



"AirX has focused on operating an airline of very high standards in terms of customer service"



High-end luxury for those who want to travel in style: AirX private charters



The company's varied fleet of 17 aircraft enables it to cater for large or small groups

Behind these world-class standards are members of the core management team, whose "...determination, industry knowledge and ingenuity" lie at the very heart of the company's success. "This team has taken AirX from eight to 280 employees," adds John.

There have been challenges along the way too, however. The last decade has been particularly difficult for the private aviation industry, making it harder for AirX to acquire the finance needed to grow.

"The biggest challenge AirX has faced has been the fact that, as a small but growing operator focused on acquiring used aircraft, few finance providers have been able to work with us," explains John. "In the end, we went as far afield as North America to find a suitable finance provider."

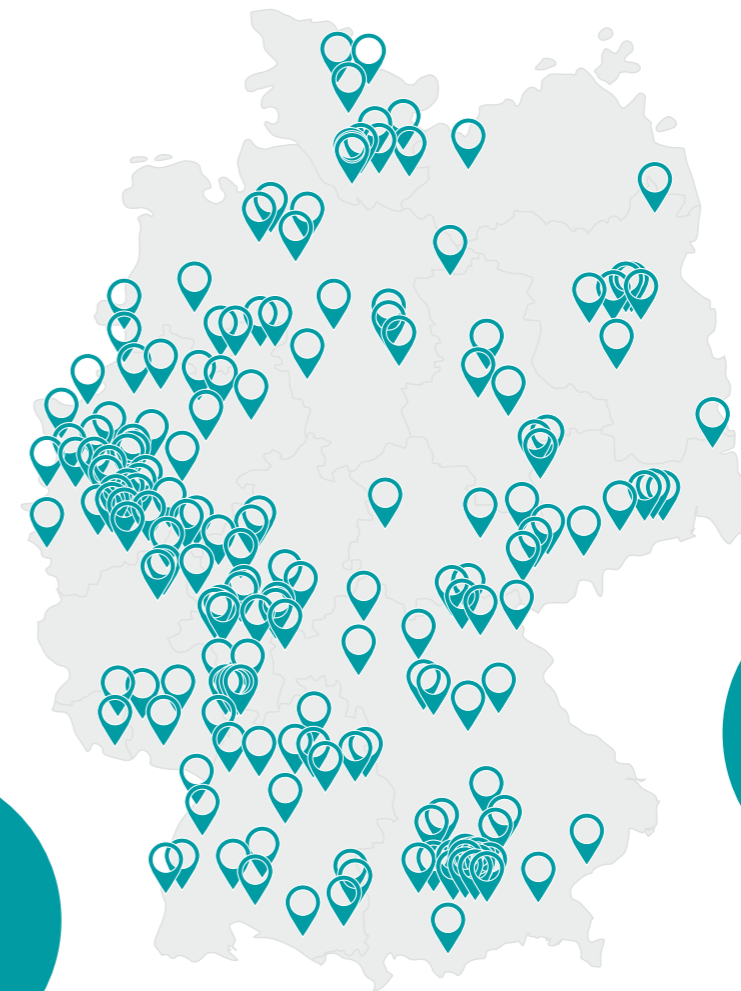
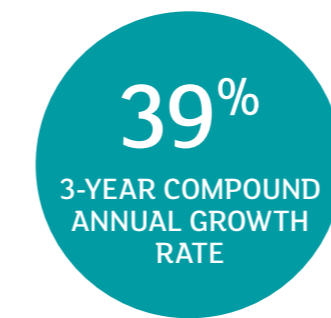
Now the focus remains very much on maintaining growth. In the next five years AirX plans to grow its fleet further, by investing in both private jets and airliners, while expanding into new markets including transatlantic and US-based cargo and specialty operations. "Our workforce will, at the very minimum, triple over this period," says John.

8,280

Number of employees

1000 COMPANIES GERMANY SNAPSHOT

IN GERMANY, COMPANIES ARE WIDESPREAD GEOGRAPHICALLY AND ARE RESPONSIBLE FOR AN AVERAGE REVENUE OF €85M. FOR A FULL LIST OF COMPANIES FROM GERMANY, TURN TO PAGE 125



MARKET FORCES

The most important task for any company is to build a reliable customer base. That doesn't always come easy, however, and in response an industry has developed to alleviate this problem, by delivering customers directly to companies.

"We provide a scalable source of new customers to businesses all over the world," says Michael Teixeira, CEO of MVF. "Our technology and world-class, cross-channel marketing teams help to connect active customers with businesses looking to scale, providing quality sales-ready leads and marketing leads directly to our clients on a pay-per-lead basis."

The London-based company was the brainchild of five tech-savvy friends, and in the past seven years has scooped honour after honour, including a Queen's Award for Enterprise and fourth place on the



www.mvfglobal.com
Sector: Professional services
Country: United Kingdom



"One of the exciting things about working in marketing and tech is that both disciplines evolve so quickly"



Tech marketing expert MVF puts customers in direct contact with companies



The company scores highly for its vibrant young workforce and social conscience

Sunday Times Best Companies To Work For list. Michael says that the fast-changing nature of digital marketing has presented a challenge, but that the company has developed ways to stay ahead of the curve.

"Because we have dedicated teams who are just tasked with testing new channels, we are able to work out how to capitalise on new marketing channels and social platforms long before other businesses."

The company has grown at a rapid rate since its inception, with staff numbers increasing substantially over the past year alone. "We have even had to bring in academies in all of our departments to ensure we have a consistent flow of great talent being trained up," Michael says.

The company's future will no doubt echo its past: rapid growth, innovation and more awards. "One of the exciting things about working in marketing and tech is that both disciplines evolve so quickly," Michael says. "I think there has been a real emphasis in recent years on improving the experience for consumers online and championing sites that offer real value to prospective customers."

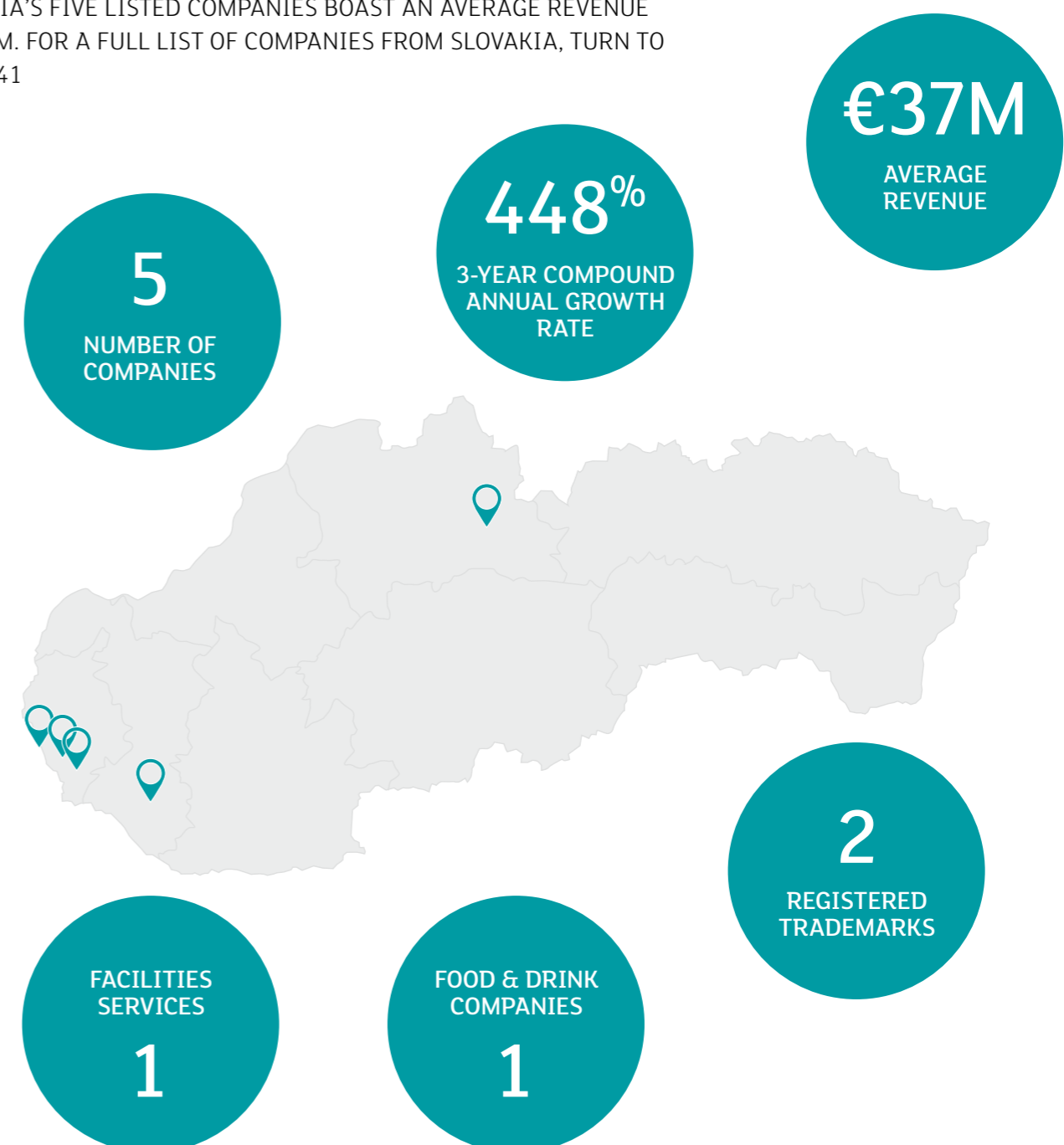
Michael's advice to others? "Work out a really clear vision and mission, hire great talent and work out how to help them do their jobs better."

4th

Place achieved by MVF in the *Sunday Times'* list of Best Companies To Work For

1000 COMPANIES SLOVAKIA SNAPSHOT

SLOVAKIA'S FIVE LISTED COMPANIES BOAST AN AVERAGE REVENUE OF €37M. FOR A FULL LIST OF COMPANIES FROM SLOVAKIA, TURN TO PAGE 141



FUELLING THE FUTURE

Founded in 2011, Solumus is situated near the Polish city of Plock, where it provides advanced business solutions in the areas of liquid fuels, biofuel and LPG to the Polish and European fuel markets.

Company CEO Jakub Lubiński attributes the firm's success to several different factors. "The success of the company is not down to just one person," he says. "It is the knowledge, experience and professionalism of the employees and the board, and their ability to provide flexibility in customer service and adjustment to legal conditions."

Despite being just six years old, Solumus has taken a "solid position among the fuel giants" and is now considered a trustworthy business partner, explains Jakub. What's more, the implementation of restrictive legal acts in Poland, "an extremely complex process", gave the firm the



www.solomus.pl
Sector: Professional services
Country: Poland



Despite being a relative newcomer, Solumus has established itself as a reliable supplier

The company is concentrating on growing its market share in Poland



opportunity to "dynamically operate in the market, stay flexible and have an advantage over competitors".

As for the future, there are plans for a listing, to grow its share of the domestic market and find new investors. "We are ready for cooperation with a strategic business partner who will not only be an adequate funding source, but will also be visionary and help us develop the company," says Jakub.

"We are focusing mainly on boosting the market share in the petroleum products that are present in Poland."

New products and services include the possibility of selling heating gas to small and medium-sized customers. "We see potential in supplying electricity and gas, and obviously we concentrate on innovation in this area," adds Jakub.

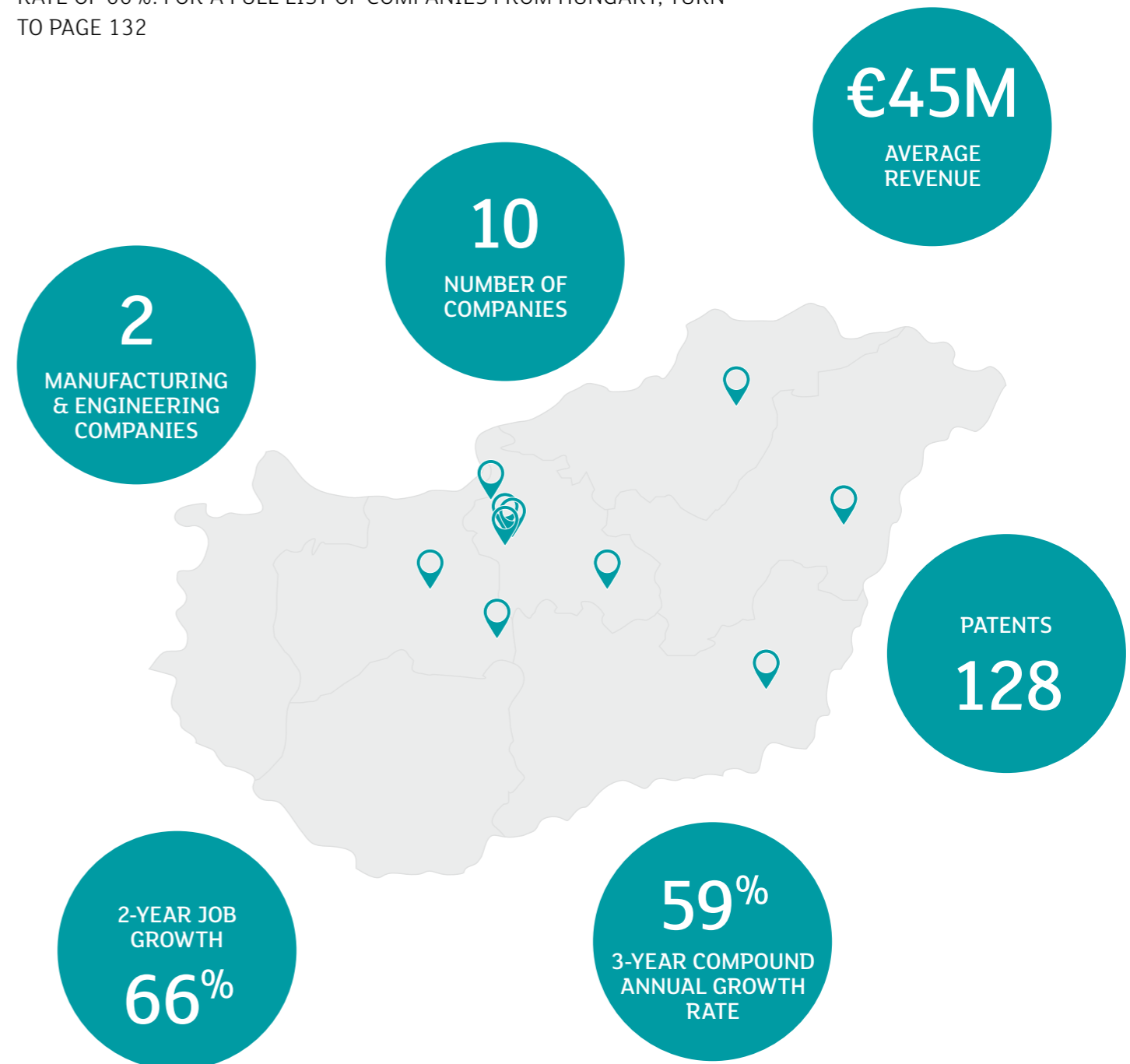
The secret to success for Solumus? "Believe in your innate talent and make sure you work with suitable people," says Jakub. "As Sir Richard Branson said, 'Being unafraid of failure is, I believe, one of the most important qualities of a champion'."

2001

Year in which Solumus, initially known as Tesla, was founded

1000 COMPANIES HUNGARY SNAPSHOT

HUNGARY HAS 10 LISTED COMPANIES, WITH 2-YEAR JOB GROWTH RATE OF 66%. FOR A FULL LIST OF COMPANIES FROM HUNGARY, TURN TO PAGE 132



INVESTING TO MEET THE CHALLENGES AHEAD

OTHMAR KARAS MEP
MEMBER, ECONOMIC AND MONETARY AFFAIRS
COMMITTEE, EPP. SME INTERGROUP'S CHAIR

IN SPITE OF SOME ONGOING FINANCIAL UNCERTAINTY ON BOTH SIDES OF THE POND, THERE IS INVESTMENT AVAILABLE FOR DYNAMIC, FORWARD-THINKING COMPANIES



The past year has brought about a series of challenges for financial markets legislation. In the US, developments such as the two executive orders on financial services or the letters to Federal Chair Janet Yellen with calls for deregulation may put into question the steady implementation of global regulatory standards.

On our side of the Atlantic, Brexit is putting uncertainty on the table. Around 33,000 rules are to be negotiated, many of which concern the financial industry. In addition, the pace of digitisation is picking up, rapidly producing opportunities and threats.

I strongly believe that our answer to uncertainty, transformation, populism or nationalism must not be to escape into protectionism or isolation. Regardless of some political dynamics, the EU must continue to thoroughly draw the lessons from the financial crisis and become more independent, determined and effective.

Against this background, I very much welcome the ongoing initiative by LSEG to highlight Europe's potential by collecting success stories of striving SMEs. I see

“BESIDES INITIATIVES ON REDUCING REGULATORY BURDEN, PROGRESS WAS MADE ON THE PROJECT OF CREATING A CAPITAL MARKETS UNION”

this exercise also as a call to decision-makers to continue efforts for more suitable regulatory frameworks, so these businesses can accomplish their visions and contribute to growth and jobs.

Since last year's publication of *1000 Companies to Inspire Europe*, we have

been on a good track. Besides initiatives on reducing regulatory burden, progress was made on the project of creating a Capital Markets Union as a financing union for our economy. In 20 months, two-thirds of the 33 initiatives were implemented and the Commission has already put forward further steps. Just recently, we achieved agreements on reforming securitisations and venture capital funds to facilitate access to finance for SMEs.

Another important initiative to enhance the flow of capital within the Single Market and to close Europe's

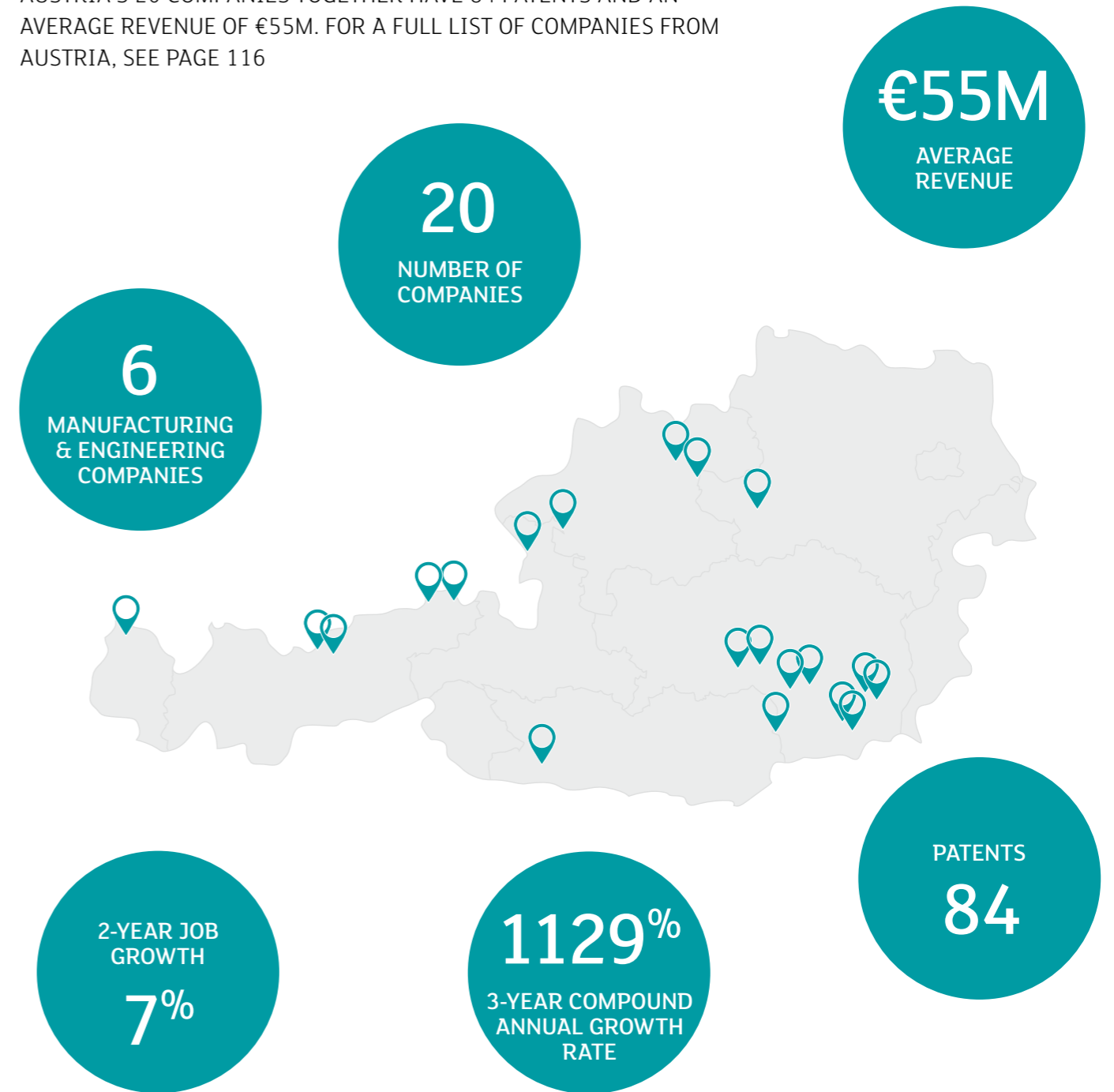
425,000
SMEs HAVE BEEN SUPPORTED BY THE EUROPEAN FUND FOR STRATEGIC INVESTMENTS

investment gap is the European Fund for Strategic Investments. Since its launch two years ago, it has already mobilised over €194bn worth of investments across all member states, supporting 425,000 SMEs. Therefore, I welcome its ongoing extension, expansion and reinforcement.

“The error of the past is the wisdom and success of the future,” songwriter Dale Turner once said. These words guide us to help address new challenges and continue our work on deepening the Economic and Monetary Union. When we manage to effectively draw from the recent crisis to overcome national barriers and fragmentation of capital markets, I am confident there will be plenty of stories to add to future editions of *1000 Companies to Inspire Europe*.

1000 COMPANIES AUSTRIA SNAPSHOT

AUSTRIA'S 20 COMPANIES TOGETHER HAVE 84 PATENTS AND AN AVERAGE REVENUE OF €55M. FOR A FULL LIST OF COMPANIES FROM AUSTRIA, SEE PAGE 116



“THE EU MUST CONTINUE TO THOROUGHLY DRAW THE LESSONS FROM THE FINANCIAL CRISIS AND BECOME MORE INDEPENDENT, DETERMINED AND EFFECTIVE”



THE ELITE PROGRAMME AFFORDS AMBITIOUS PRIVATE COMPANIES THE OPPORTUNITY TO ACCESS A LEVEL OF BUSINESS SUPPORT, MENTORING AND EDUCATION THAT MIGHT OTHERWISE BE DIFFICULT TO FIND, ENABLING THEM TO EMBARK ON FURTHER GROWTH AND FUTURE-PROOF THEIR BUSINESSES

**SECTOR
AT A GLANCE**

€49 BILLION
AGGREGATE
REVENUE
GENERATED BY
COMPANIES IN THE
ELITE COMMUNITY

216,000
NUMBER OF JOBS
ACROSS EUROPE
ACCOUNTED FOR
BY ELITE COMPANIES

25
NUMBER OF
COUNTRIES WHICH
ELITE COVERS

IN THIS SECTION »
Glassmaker Steklarna
Hrastnik, food packaging
company Grupo Happy,
consultants KLB Group,
IT experts Span and
cloud-based computing
consultants Teldat on
the benefits of being part
of LSEG's pan-European
ELITE programme

Source: LSEG



GOING FOR GROWTH

COMPANIES WHICH ALREADY HAVE A STRONG BUSINESS MODEL AND ARE LOOKING TO EXPEDITE THE NEXT PHASE OF THEIR GROWTH CAN APPLY TO BECOME PART OF LSEG'S ELITE BUSINESS SUPPORT PROGRAMME. ELITE OFFERS A THREE-STAGE APPROACH, CONSISTING OF A TRAINING PROGRAMME FOR OWNERS AND/OR MANAGERS, ONGOING MENTORING TOWARDS FURTHER GROWTH, AND HELP WITH CAPITALISING ON THOSE DEVELOPMENTS. ELITE FURTHER PROVIDES A NETWORK OF SIMILARLY AMBITIOUS COMPANIES, WITH OPPORTUNITIES FOR SYNERGIES AND INVESTMENT



HEART OF GLASS

Steklarna Hrastnik
www.steklarna-hrastnik.si
Sector: ELITE
Country: Slovenia

Steklarna Hrastnik has honed the production of glass into a fine art form. The Slovenian company began 157 years ago, and over the decades has built up a global reputation for making some of the most technically demanding glass products.

The company produces premium packaging glass, and last year moved into the perfume and cosmetics market. Andrej Božič, General Manager of the company, says its recent success is largely down to a restructure of the company, which began in 2010. "This allowed us to change the company culture and reach a consensus between the goals of the company and the goals of the individuals," he says.

That proved to be the foundation for achieving bigger shifts in the company, which were – and still are – represented by workers' increased loyalty, intergenerational willingness to share knowledge, innovations and a passion for success.

The company can tailor its products to meet the needs of clients, offering a full service, from design to decoration. "We have developed our own catalogue of items and thus can offer a quality solution to customers who do not have their own design," Andrej says.

Steklarna Hrastnik's skill in working with glass of the highest clarity has meant it can enter a niche market, drawing greater interest from a wider range of brands. Their next opportunity lies in connecting with other complementary manufacturers to offer complete solutions to their customers. In the glass industry today, the ability to compete depends upon several factors. "Certainly the quality of the glass," Andrej says, "and also that it is produced in an environmentally friendly way, which means less fossil fuel is produced and less energy is used."

The experience the company has over 157 years is important, and places it in a solid position to continue its pre-eminence. As for other small businesses, Andrej says: "They need to understand that technical innovation does not guarantee success in the market."

150

Number of years that Steklarna Hrastnik has been in operation

HRASTNIK1860

Steklarna Hrastnik places huge emphasis on its industry experience, but also isn't afraid to move with the times



"The quality of the glass [is crucial], and also that it is produced in an environmentally friendly way, which means less fossil fuel is produced and less energy is used"

Andrej Božič, General Manager, Steklarna Hrastnik

BECAUSE I'M HAPPY

The growing emphasis on environmental awareness among the consumers of the 21st century has pushed companies of all types to change the way they operate. Waste and polluting practices can no longer be ignored – they have become a chief determinant of reputation, and a failure to adhere to changing expectations could now be to the detriment of any company.

Gruppo Happy realised this early on. The food packaging conglomerate, – founded more than three decades ago and composed of companies from Italy, Spain and Germany – boasts some of the biggest names in the European industry: Magic, Happy, Esperia and Prima.

The company sees its chief mission to develop products that are safe, high in quality and environmentally friendly, and which use the fewest



www.magicpack.it
Sector: ELITE
Country: Italy



“The high operational efficiency and product quality is largely thanks to our research and development efforts”

resources possible. And, unsurprisingly, the company's mantra reflects this: “Good packaging has never transformed a bad product into a good one, but bad packaging can transform a good product into a bad one.”

The company boasts a lean, young and dynamic organisational structure, where the decision-making processes have been honed over the years so that they are able to respond swiftly to market changes, such as the broader trend towards sustainable living.

“The high operational efficiency and product quality is largely thanks to our research and development efforts and also to the presence of state-of-the-art machines,” explains Biasio Florio Natale, president of the Holding Happy SRL.

Gruppo Happy has grown strongly in foreign markets in recent years, and has invested commercially in developing its sales across the food industry. Biasio says that, as a result, the company now enjoys stronger direct contact with its customers and can offer them the most suitable packaging to cater for their requirements.

What is the secret to its success? Biasio doesn't hesitate in answering. “Constant attention towards the customer and the final consumer, and the continuing search for quality,” he says.



The firm prides itself on beautiful and environmentally friendly packaging

Continual investment in R&D has kept Gruppo Happy ahead of many of its rivals



GO WITH THE FLOW

KLB Group helps clients to have their projects smartly implemented. “For any project, we guarantee full implementation by bringing an ideal mix of advisory, management and execution. So that's advisory to do the right things, management to do them well and execution to do them completely,” explains Flavien Kulawik, CEO.

Co-founded in 1995 by Flavien and fellow French entrepreneur Jean-Marc Le Breton, the company has grown into a global specialist of project implementation, serving both private

and public sectors. KLB Group now has 700 ‘Smart Implementers’ from 31 nationalities in 14 offices, with a presence in 42 countries around the world.

KLB Group is able to very quickly mobilise teams with tailored expertise and execution intelligence around the world. That is how it stops clients from “running up against ceilings of inefficiency” and helps them secure 100% of the project's expected value instead, believes Flavien.

Companies are focusing on their core



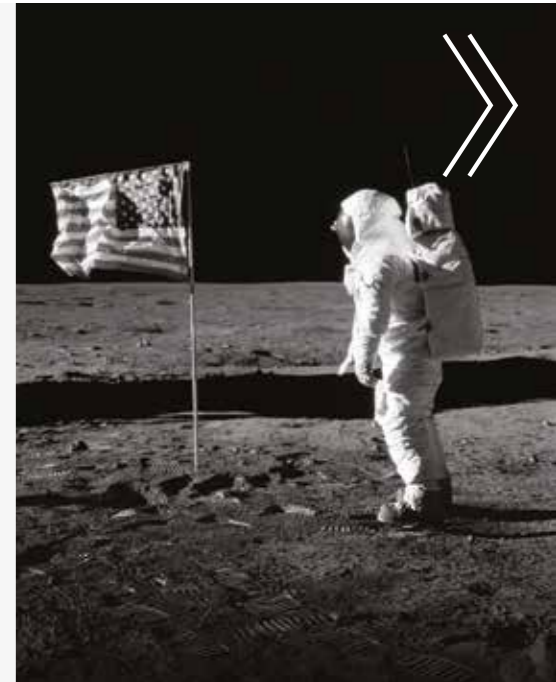
Implement smartly

www.klbgroup.com
Sector: ELITE
Country: France



KLB Group advises, manages and executes the requirements of any project

How the company's 'Smart' plan enables it to respond quickly to any client's demands



1992

Year in which Magic Pack, the start of Gruppo Happy, was founded

business and are increasingly calling for rapidly adjustable external expertise to assist them in their improvement projects and in the production of their operations. They must remain agile in an increasingly complex and volatile world.

“The lesson learnt from our clients highlighted the necessity of being smart by linking strategy to management and full execution. That is what Smart Implementation is about: S=Strong, M=Minded, A=Action, R=Relationship, T=Thinking,” explains Flavien.

In a 2016 survey, KLB Group scored 98% in client satisfaction and the aim is to keep serving clients via a worldwide organisation and a smart innovation process. Smart implementation is deeply rooted in KLB Group's DNA and market expectation.

700

Number of ‘Smart Implementers’ employed by KLB Group

THE ELITE ROUTE TO SUCCESS

LUCA PEYRANO
CEO, ELITE

ELITE HELPS AMBITIOUS, INNOVATIVE SMEs FIND THE RIGHT FUNDING MODEL TO ACHIEVE THEIR SCALE-UP PLANS FOR EUROPE AND BEYOND



“TOGETHER, THE 1000 COMPANIES TO INSPIRE EUROPE REPORTS AND ELITE SHOWCASE THE EU'S ENTREPRENEURIAL SPIRIT”

Europe's innovative, diverse and ambitious businesses are driving growth and providing potential opportunities for us all. It is these companies that are scaling up and making a significant contribution to economic development across the countries in which they operate. But access to appropriate funding is critical to their success.

LSEG and Valdis Dombrovskis, Vice-President for the Euro and Social Dialogue, also in charge of Financial Stability, Financial Services and Capital Markets Union, share a common purpose: a commitment to mobilising capital across Europe to allow its 23 million SMEs to connect with growth funding.

LSEG is proud to support companies at every stage of the funding lifecycle. The *1000 Companies to Inspire Europe* report sits comfortably alongside our unique growth markets in the UK and Italy, AIM and AIM Italia, and our pioneering international business support and capital raising programme, ELITE.

ELITE helps ambitious, high-quality private companies prepare and structure for the next stage of growth. It introduces company leaders to business school resources and gives them access to a community of like-minded entrepreneurs, leading advisers and investors. Launched by Borsa Italiana in Italy in 2012, it was rolled out by LSEG in the UK in 2014 and across the rest of Europe and internationally in 2015.

Through ELITE, businesses receive practical knowledge on the different sources of finance, be that venture capital, private or public equity, to help them scale up. But importantly, ELITE is funding-agnostic, encouraging companies to access the most appropriate financing for their needs. In encouraging a wider range

of funding sources across Europe, ELITE is ultimately contributing to deeper capital markets across the continent.

Today, more than 1000 companies, advisers and investors make up the growing international ELITE community. Over 600 ELITE companies in 25 countries feature, and come from more than 30 sectors, including technology, food & drink, healthcare, and manufacturing and engineering. Between them they are generating €49bn in combined revenues and account for over 215,000 jobs across Europe and beyond.

€49^{bn}
**COMBINED REVENUES OF
OVER 600 ELITE COMPANIES**

ELITE is constantly seeking to enhance its services for companies. Its latest innovation, ELITE Club Deal, is a private placement platform, which helps to bridge funding gaps and further streamline the capital-raising process for ELITE companies, bringing them together with professional investors and corporate advisers in a secure and efficient environment. ELITE Club Deal is channelling growth capital to Europe's businesses.

Together, the *1000 Companies to Inspire Europe* reports and ELITE showcase the EU's entrepreneurial spirit. They have an integral role to play in championing the best of Europe's businesses and directing growth capital to the innovators, job creators and stars of tomorrow.

More of Europe's inspiring companies can benefit from the support provided through ELITE. Visit www.elite-growth.com



Access skills, network and capital to scale up your business.

ELITE is a full-service programme for ambitious, inspiring companies that want to further their growth.

ELITE is a vibrant community of entrepreneurs, business leaders, advisers and investors from 25 countries around the world.

We are proud to support inspiring companies.

Share success, do business, make connections.

#weareELITE
elite@lseg.com
www.elite-growth.com



London
Stock Exchange Group

WORLDWIDE REACH

With over a million customers in 100 countries worldwide, Croatian IT company Span is already living up to its name, but it has plans to grow bigger.

“We build and support complex IT solutions for our clients,” explains Nikola Dujmović, who co-founded the company in 1993 and is the current president and CEO. “Our plan is to grow even further and become significant beyond our borders.”

It’s this ambitious drive and commitment to quality that’s transformed the company from a small retail store in Zagreb to a worldwide business with over 300 employees and customers on all five continents.

For Nikola, the recipe for success is simple; it’s about a combination of caring and innovating: “We care for our clients and we take care of our



www.span.eu/en/
Sector: ELITE
Country: Croatia



“Our industry is changing all other industries and at the same time it is changing itself”

people,” he says. “And we have a passion for technology; we innovate and we are focused on success.”

This passion for technology helped Span become Croatia’s first Microsoft Certified Solution Provider – just three years after opening its doors – and Croatia’s first Microsoft Certified Gold Partner a few years later, in 2001.

“Today, we are proud of our 14 Microsoft competencies, of which 12 are Gold,” adds Nikola. “And we’re very proud to have won the Croatia Microsoft Partner of the Year Award in 2016.”

Looking forward, the company is focused on delivering “more for less” and keeping one step ahead in what Nikola describes as an increasingly dynamic industry.

“Our industry is changing all other industries and at the same time it is changing itself,” says the CEO, who would also like to see more support for entrepreneurs, as well as less bureaucracy and regulation.

“Technology, digitalisation and artificial intelligence will change the world. We strongly believe that the digital world will enable people to be more productive, better informed and to enjoy life more than ever before.”



^ The Span team has grown to take in over 1 million customers in 100 countries

> The company is continually seeking to improve and hire the best talent



CLOUD COVER

Over the past decade, increasing numbers of traditional businesses have undergone a digital transformation and part of this revolution has been the shift to cloud-based technology. Teldat Group cottoned on to this shift before many of its rivals, drawing on cloud technology to better facilitate the use of Enterprise Communication Networks, which connect computers and other devices across company departments.

“Early on, we were able to understand how the internet and cloud-based applications

would reshape the need for networking,” says Ignacio Villaseca, CEO of Teldat Group.

The approach that Teldat Group offers is fine-tuned for this transformation. It enables the migration from traditional networking to Software Defined Schemes, whereby network administrators can manage network behaviour via open interfaces. “There are very few approaches in the market that offer this ease of deployment, whereby solutions are affordable and there is minimum disruption,” Ignacio says.



www.teldat.com
Sector: ELITE
Country: Spain



^ Cloud-based technology is replacing local servers and Teldat was an early adopter

< The company is aiming to extend its operations worldwide over the next few years



5

Number of continents on which Croatian firm Span operates

The company is already well established in five European countries, with Germany and Spain as its strongest markets and Latin America the next target for expansion.

The broad switch from the use of computer hardware to software has been among the most significant technological changes of recent years. This paradigm shift has pushed businesses to recalibrate their operations, and it’s here that Ignacio sees both the greatest challenges and the greatest opportunities.

“It brings to the industry a myriad of start-ups with different innovative angles,” he says, adding that the approach will need to be a gradual one. “We believe that for agile enough players of the previous generation there is an opportunity to help turn the promises that this new paradigm brings into reality.”

20%

Proportion of revenue which is invested in R&D each year

ELITE SNAPSHOT

PRIVATE COMPANIES CAN ACCELERATE LONG-TERM GROWTH AND FUTURE-PROOF THEIR BUSINESSES THROUGH A DIVERSE INTERNATIONAL NETWORK AND A RANGE OF FUNDING OPTIONS

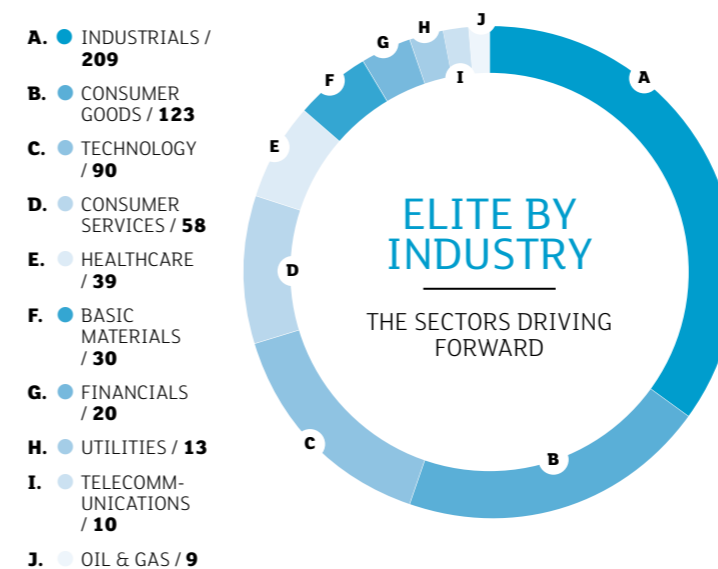
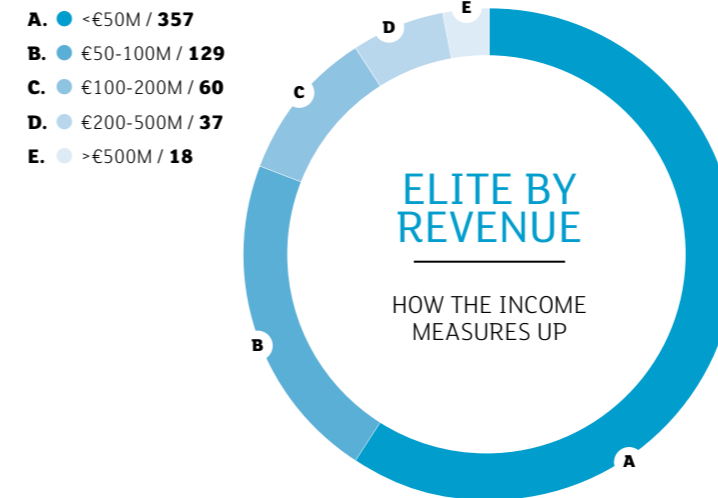
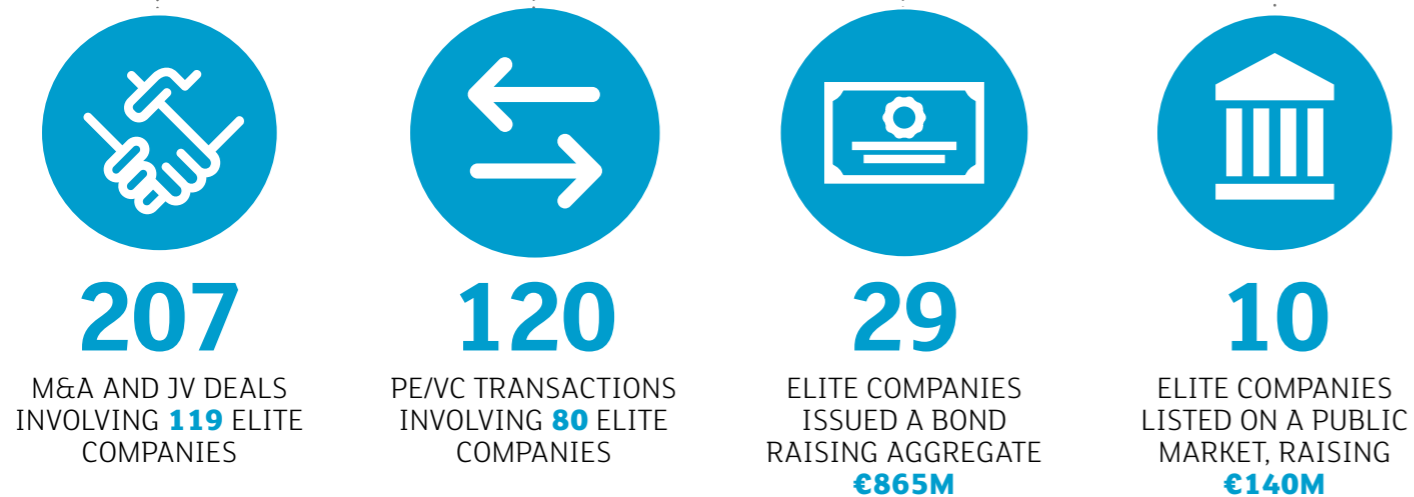
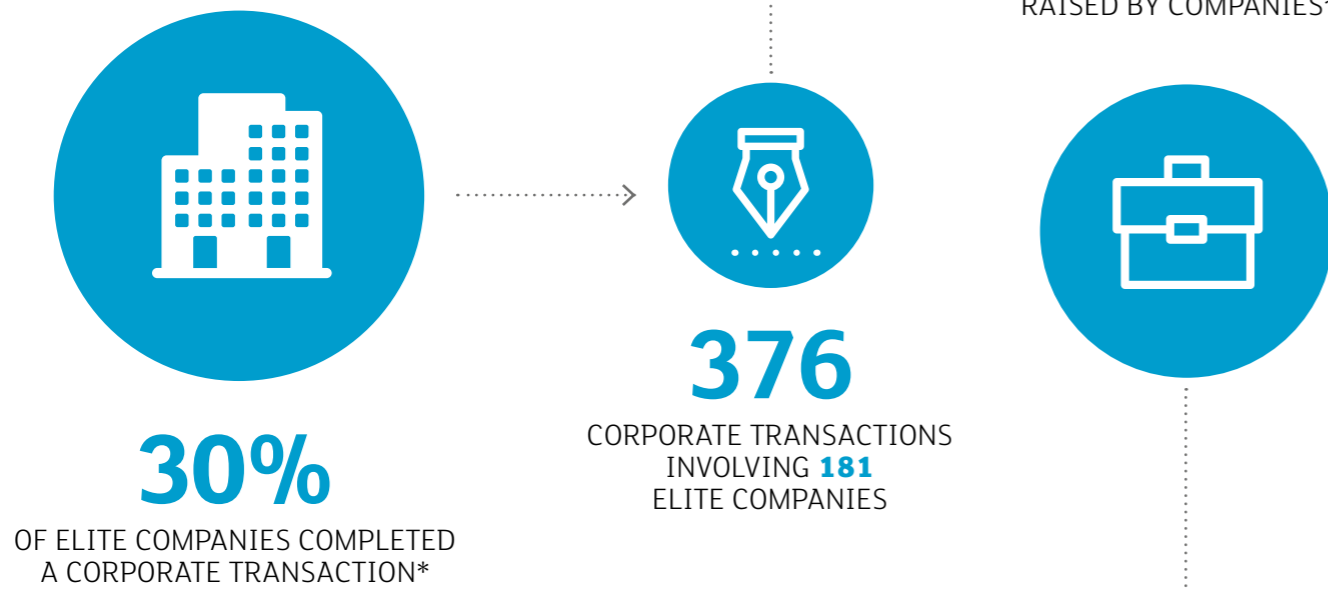


DIVERSE COMPANY NETWORK



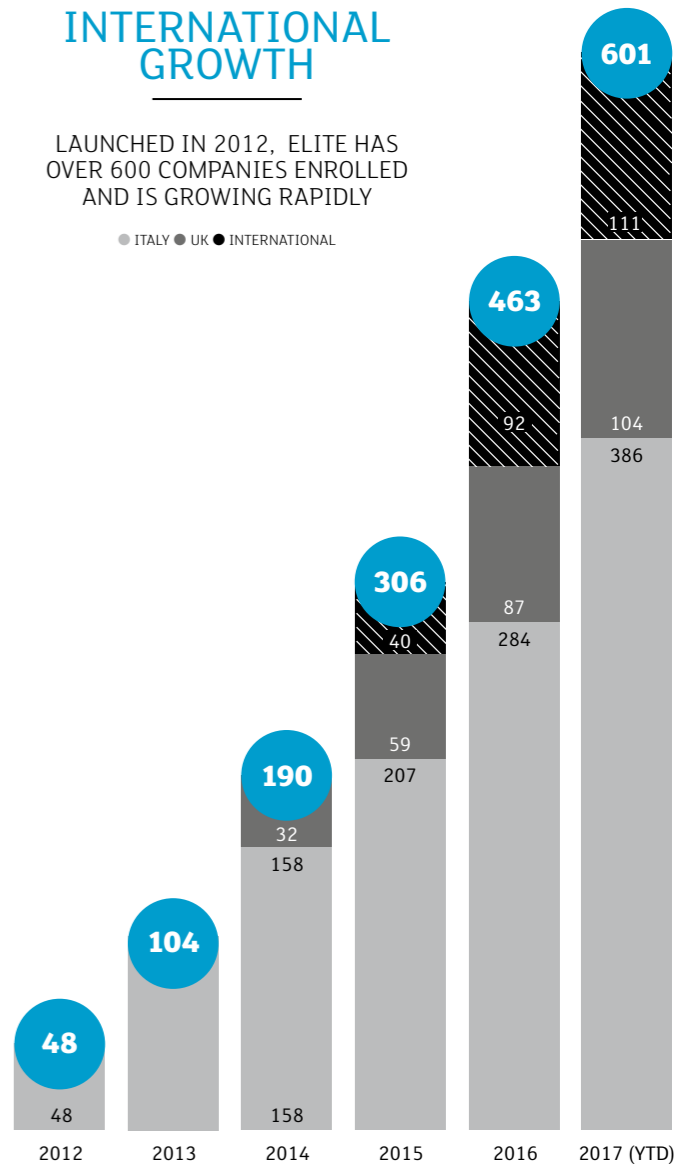
ACCESSING CAPITAL

€4.6bn
RAISED BY COMPANIES**



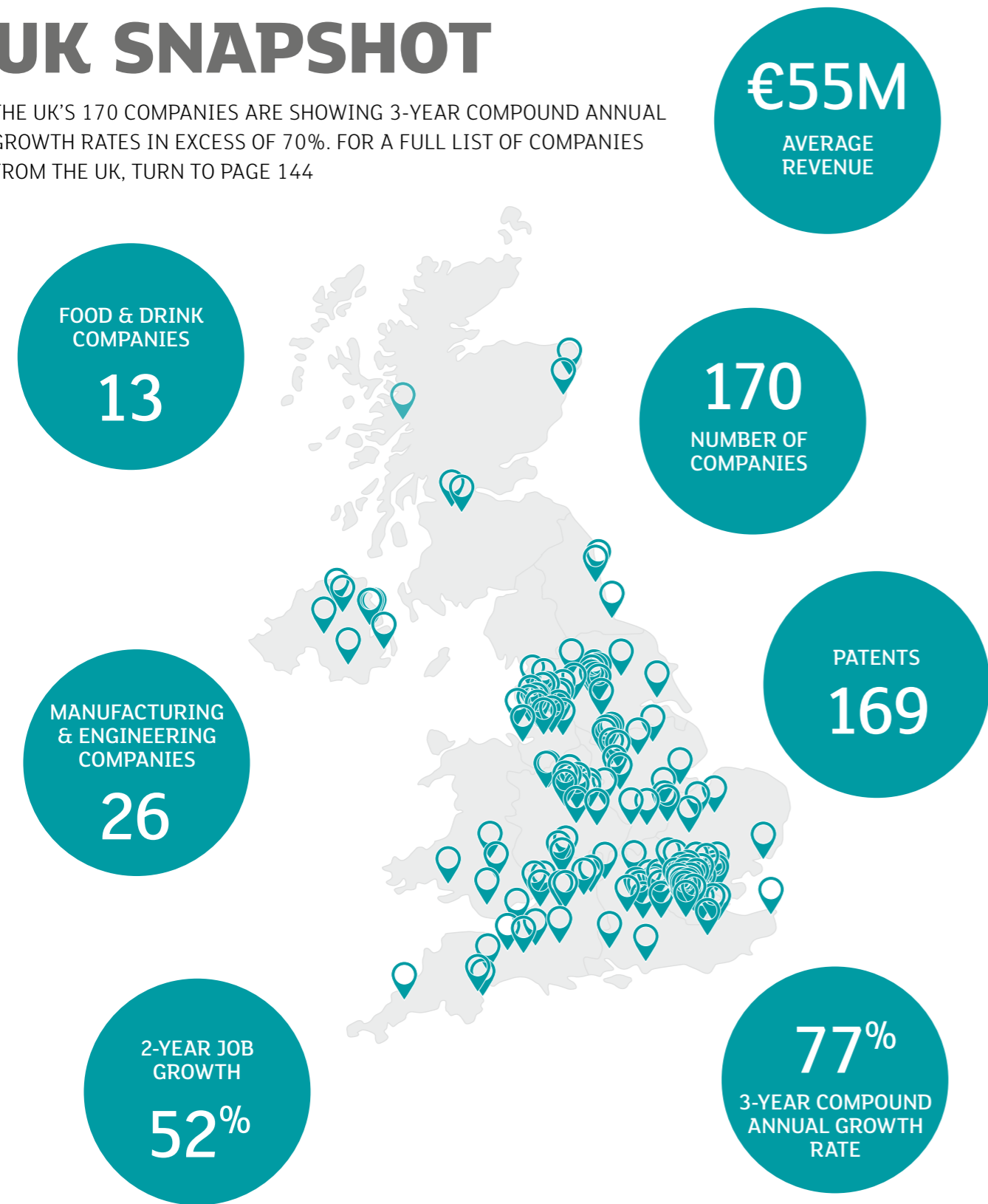
INTERNATIONAL GROWTH

LAUNCHED IN 2012, ELITE HAS OVER 600 COMPANIES ENROLLED AND IS GROWING RAPIDLY



1000 COMPANIES UK SNAPSHOT

THE UK'S 170 COMPANIES ARE SHOWING 3-YEAR COMPOUND ANNUAL GROWTH RATES IN EXCESS OF 70%. FOR A FULL LIST OF COMPANIES FROM THE UK, TURN TO PAGE 144



Welcome to ORB

ORB, the Order book for Retail Bonds from London Stock Exchange, gives companies – from ambitious SMEs to large multinationals – access to the capital they need for growth. As the UK's only regulated retail bond platform, it enables businesses to access additional investors and an entirely new source of funding. With ORB, you can take the direct route to a high profile liquid market – and a wider investment audience.

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londonstockexchange.com/orbguide



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GREEN »

CONCERN FOR THE ENVIRONMENT ESPECIALLY, THOUGH NOT EXCLUSIVELY, AMONG MILLENNIALS AND GENERATION Z MEANS BUSINESSES ALL OVER EUROPE HAVE DISCOVERED THAT WHAT IS GOOD FOR THE PLANET IS ALSO GOOD FOR THEM



SECTOR AT A GLANCE

4.2 MILLION
PEOPLE EMPLOYED
IN THE 'ECO' SECTOR

11%
AMOUNT BY WHICH
THE USE OF FOSSIL
FUELS IS SET TO
DECLINE BY 2035

84.4%
INCREASE IN
RENEWABLE ENERGY
PRODUCED WITHIN
THE EU OVER THE
PAST DECADE

IN THIS SECTION »
Neudorff CEO Hans-Martin Lohmann explains why his company's natural gardening products are good for the planet, and find out why Ecotricity and STI Norland are leading the way on renewable forms of energy

Sources: European Commission, OECD, Eurostat

THE FUTURE IS GREEN

THE EU HAS LONG SHOWN A COMMITMENT TO SUSTAINABLE DEVELOPMENT, BE THAT THROUGH PRODUCTION PROCESSES, PRODUCT DESIGN OR SERVICES, AND THIS HAS BEEN AFFECTED BY A COMBINATION OF VOLUNTARY, STATUTORY AND REGULATORY MEASURES. BUT IT'S ONLY RELATIVELY RECENTLY THAT COMPANIES HAVE SWITCHED ON TO THE FACT THAT THEIR CUSTOMERS AND CLIENTS ALSO INCREASINGLY DEMAND AN ETHICAL, ENVIRONMENTALLY FRIENDLY APPROACH FROM THE PEOPLE THEY DO BUSINESS WITH. THE ATTRACTIVENESS OF THE SECTOR AS AN INVESTMENT DESTINATION FURTHER ADDS TO THE VIRTUOUS CIRCLE, CREATING AN ONGOING POSITIVE OUTLOOK



HOW DOES YOUR GARDEN GROW?

Neudorff
www.neudorff.co.uk
 Sector: Green
 Country: Germany

Founded in 1854, Neudorff has been producing natural gardening products for more than 150 years. "Our company was one of the first German companies to produce plant protection products and animal care products," explains Hans-Martin Lohmann, CEO, W. Neudorff. "It was recognised early on that there was a market for environmentally friendly substances for the amateur gardener."

By the 1970s, awareness of the environmental damage caused by chemicals had grown dramatically and the company began producing more and more eco-friendly and non-chemical products – cementing its position in the market.

"Plants, and their care and protection, is the basis of our lives," says Hans-Martin. "Food, raw materials, energy and recreation emerge from them. Our primary goal in the development of new products is still to prevent an unnecessary burden for the environment and humans while solving problems in the house and garden."

However, there is still plenty more to do, believes Silke Conrad, the company's sustainability manager. She points out that today, despite our greater environmental awareness, people consume more resources than the earth can provide us with.

"The whole world has therefore decided on sustainable development. In many countries, the legislation is already changing so companies will have to change too. In the future, chemical pesticides will be not allowed for private use because it harms useful insects and pollutes the environment."

According to Hans-Martin, Neudorff is ready to lead the charge. "Previously, we were laughed at for our ecological products, but today we are a global company. The challenge is now no longer to exist in the market but to stand out from the many imitators. Innovation means not adapting to others, but inspiring them."



163

Number of years Neudorff has been producing its natural gardening products



Neudorff has led the way in producing natural gardening products and continues to innovate to stay ahead of the competition



"Plants, and their care and protection, are the basis of our lives. Food, raw materials, energy and recreation emerge from them"

Hans-Martin Lohmann, CEO, W. Neudorff

RENEWABLE PROGRESS

Founded in 1995 by green industrialist Dale Vince OBE, Ecotricity supplies almost 200,000 people with renewable energy from its growing fleet of wind and sun parks.

"We focus on issues of sustainability, particularly across the three biggest sources of carbon emissions – energy, transport and food," explains Dale. "We were the world's first green energy company."

Since the early days of its first windmill – which was built in 1996 with the aim of supplying Cheltenham and Gloucester College with electricity from landfill gas – Ecotricity has led the charge for sustainable energy development in Britain.

"The biggest opportunity for Ecotricity was the liberalisation of the energy market – without that we wouldn't exist," adds Dale.

ecotricity

www.ecotricity.co.uk
Sector: Green
Country: United Kingdom



Ecotricity's Electric Highway will expand as more electric cars reach our roads



The company has been harnessing wind power since as long ago as 1996

"That allowed us to offer a different kind of energy, the green kind."

As a result, the company has kept innovating by expanding into electric vehicles, and installing charging points across the UK to create "Europe's most comprehensive charging network". Dale now plans to expand that venture even further.

"As a 21st century energy company, Ecotricity will all be about interconnectivity and a decentralised smart grid," says the pioneer.

"We will expand the Electric Highway as electric vehicles replace the internal combustion car – and a big part of that will be powering transport with renewable energy, using home-scale battery storage and the interconnectivity between renewable energy, storage and transport."

The environmental mission doesn't end there, either. Ecotricity is currently looking at innovations within the water sector as well as how to make gas from grass – what Dale describes as the next big frontier.

"The coming years will be all about technology enabling a very different energy grid, and the relationship between people and power," he says.

"The challenges will be climate change and the general unsustainability of how we live, while the opportunities will come from how technology and the green economy, solve these issues."

200,000

People who receive renewable energy from Ecotricity's sun or wind parks

1000 COMPANIES PORTUGAL SNAPSHOT

PORTUGAL CONTINUES TO PUNCH ABOVE ITS WEIGHT, WITH ITS 10 LISTED COMPANIES BOASTING AN AVERAGE REVENUE OF €37M. FOR A FULL LIST OF COMPANIES FROM PORTUGAL, TURN TO PAGE 140

10
NUMBER OF COMPANIES

€37M
AVERAGE REVENUE

WHOLESALE COMPANIES
2

62%
3-YEAR COMPOUND ANNUAL GROWTH RATE

2-YEAR JOB GROWTH
139%

PATENTS
9



SET FOR SUCCESS

SET Environnement has been disposing of the most toxic of chemicals and asbestos for more than two decades, servicing a vast array of clients, from shopping centres to administration offices. Given the notoriety of the health problems stemming from asbestos, the French company has been able to corner an area of the market for waste disposal in which there is both high demand and a need to cultivate close relations with the range of people involved.

“Security is a top priority,” says Yann Volluz, CFO of SET Environnement. “We enhance our processes on a regular basis and work closely with labour inspectorates to ensure we have the latest and best practices.”

The speed of the company’s growth is evident in the figures: an employee base of 150 people and annual revenue that exceeds €20m.



www.set-environnement.com
Sector: Waste management
Country: France



“The key factor in our success is our dedicated staff. Day to day we develop our know-how”



SET has carved a specialist niche for itself in the waste disposal field



Asbestos requires careful handling by the company’s expert workforce

“The key factor in our success is our dedicated staff,” notes Yann. “Day to day, based on a strong training programme and great quality of guidance, we develop our know-how.”

During the cycle of asbestos removal, the company monitors its profitability by a close follow-up of its margin. Yann says that cash generation and growth are direct consequences of customer satisfaction, which the company – being involved in an effort to make the immediate environment safer for customers – prioritises above all else.

“As our business runs in a smooth way, we can focus on high value subjects, such as process enhancement and extension of our customer’s portfolio,” Yann says. “On each site, we aim at having the best approach to satisfy our customers and control our costs. Deadlines and forecasted margins are respected.”

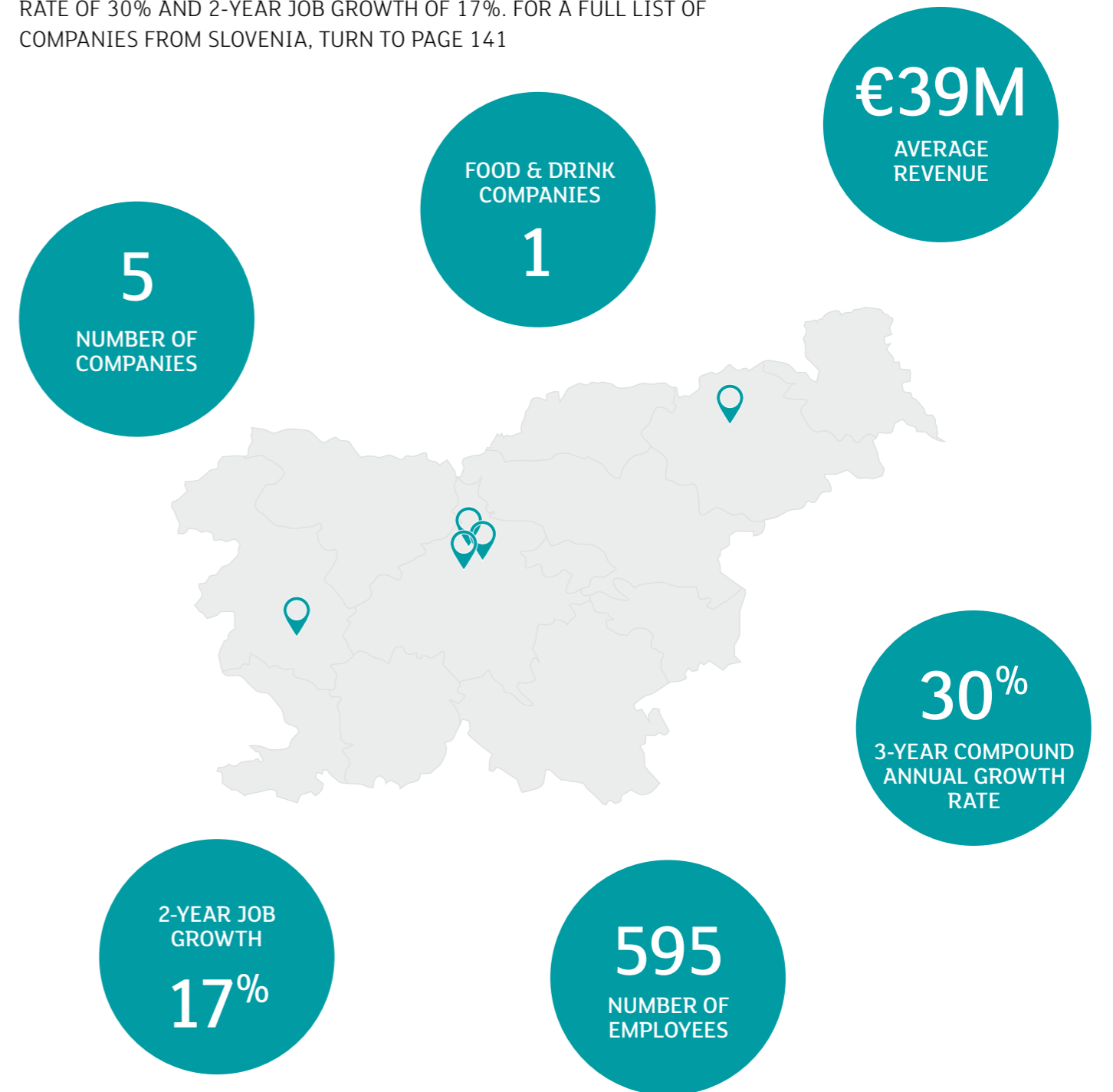
It is this two-pronged approach to its task that has ensured SET Environnement has remained a key player in the waste disposal market in France, and looks set to be for some time to come. “As a result of all this, the quality of our work has enabled us to maintain our revenue and margin in a competitive market,” Yann says.

150

Number of employees

1000 COMPANIES SLOVENIA SNAPSHOT

SLOVENIA CURRENTLY ENJOYS A 3-YEAR COMPOUND ANNUAL GROWTH RATE OF 30% AND 2-YEAR JOB GROWTH OF 17%. FOR A FULL LIST OF COMPANIES FROM SLOVENIA, TURN TO PAGE 141



SUN SEEKERS

Among the increasing proportion of the global population wising up to the harmful effects of climate change, the benefits of solar power over 'dirty' energy sources has become something of a no-brainer. What are known as 'solar parks' are cropping up in ever greater numbers and Spanish company STI Norland, founded in 1996, is among the world leaders in the design, supply and installation of solar trackers – specific devices which orient a panel towards the sun – together with fixed structures for these parks.

"Not many companies in this sector have over 20 years' experience and have been there since the very beginning of the solar sector," says Alberto Pérez, deputy CEO of the company, which has installed projects in more than 12 countries across the globe.



Solar Trackers & Fixed Structures

www.stinorland.com

Sector: Manufacturing and Engineering

Country: Spain



"There are now more people working in the solar industry than other energy sectors, such as gas fields or oil rigs"



STI Norland are experts in solar trackers, which ensure solar panels are angled towards the sun



The company has a long track record in the solar sector and is still expanding

STI Norland prides itself on a commitment to innovation and to the continuous improvement of its products and processes, while ensuring that it maintains close relations with customers from the inception of the project through to its completion.

Today, it is a fully international company, and sees scope for further growth. "The solar sector is booming, in many different countries around the globe, and this always brings new opportunities," Alberto says. "There are now more people working in the solar industry than other energy sectors, such as gas fields or oil rigs."

A growing conviction that the expansion of solar energy is vital – if we are to limit the damage being done to the environment – is likely to ensure that STI Norland continues to open up new markets. Alberto believes that solar energy has proven itself to be a worthy competitor to other conventional energy sources.

"Our goal is to keep on designing avant-garde products, which are more intelligent, and in this way allow our customers to increase their production of clean energy," he says.

12

Countries in which STI Norland has installed one of its projects

1000 COMPANIES CZECH REPUBLIC SNAPSHOT

THE CZECH REPUBLIC'S 10 LISTED COMPANIES HAVE AN AVERAGE REVENUE NOT FAR SHORT OF €30M. FOR A FULL LIST OF COMPANIES FROM THE CZECH REPUBLIC, TURN TO PAGE 118



CAPITAL MARKET FINANCE REMAINS NEGLECTED IN EUROPE

KAREL LANNOO
CHIEF EXECUTIVE OFFICER, CENTRE FOR EUROPEAN
POLICY STUDIES (CEPS)

THE CEO OF CEPS CALLS FOR A MORE RADICAL APPROACH TO FINANCING IN ORDER TO ACHIEVE A DEEPER CAPITAL MARKET UNION THROUGHOUT EUROPE



Three years after the EU's capital markets union (CMU) announcement, little has changed in the structure of the financing of European corporations: bank financing remains the predominant share of external finance of firms, with 67%. In fact, its share has even increased.

Very few firms see a shift in their external financing mix towards capital markets. According to the latest Survey on Investment and Investment Finance of the European Investment Bank (EIBIS), only 2% of firms hope to increase the importance of equity. Bond issuance is planned as a future source of capital by only 4% of firms.

The EIBIS survey is probably one of the most comprehensive reports on the financial needs of European firms, based on an annual survey of more than 12,500 firms, SMEs and corporates, in the EU 28. It assesses the investment activities and capital stock of firms, and sees the lack of skilled staff, and business and labour market regulations as major barriers to investment.

Apart from bank financing, the second most important course of external finance is leasing, with 23%.

2%
**PROPORTION OF FIRMS
HOPING TO INCREASE THEIR
EQUITY INVESTMENT**

Capital markets, both equity and bond issues, are rarely reported by firms in the survey, making up on average only 0.4% and 2% of external finance.

Even if a more balanced structure of external financing would be desirable

from a financial stability and market efficiency perspective, it seems that a more radical and pronounced approach is needed to achieve a deeper capital market in Europe.

The CMU initiative has so far only generated two measures: to stimulate securitisation and to facilitate IPOs. More far-reaching initiatives should first enhance awareness of different forms of financing with entrepreneurs. Corporate tax systems should be radically modified

**“A MORE RADICAL AND
PRONOUNCED APPROACH
IS NEEDED TO ACHIEVE A
DEEPER CAPITAL MARKET
UNION IN EUROPE”**

to reduce the debt-to-equity bias and abolish double taxation of dividend income in the EU.

On the demand side, households should be stimulated to have a more balanced asset allocation, away from the pre-dominance of deposits in Europe. Institutional investors' asset allocation varies widely, but is on average over-exposed to bonds (see OECD's Global Pension Fund Statistics).

Pension funds portfolios in Germany, for example, have only 3% in equity. Then they complain that the ECB's quantitative easing policy is the source of their low returns.

The de-leveraging of banks in Europe since the financial crisis has not been replaced by more market financing. This should be a wake-up call for policymakers to re-assess the regulatory framework, and create a real capital markets climate.

Green bonds.

London Stock Exchange, a partner of the United Nations Sustainable Stock Exchanges (SSE) initiative, aims to support the further development of the green bond market. As the leading international financial centre for green finance, we offer dedicated segments for environmentally-friendly debt instruments with the purpose to provide greater transparency around pricing and features of green bonds for both issuers and investors.

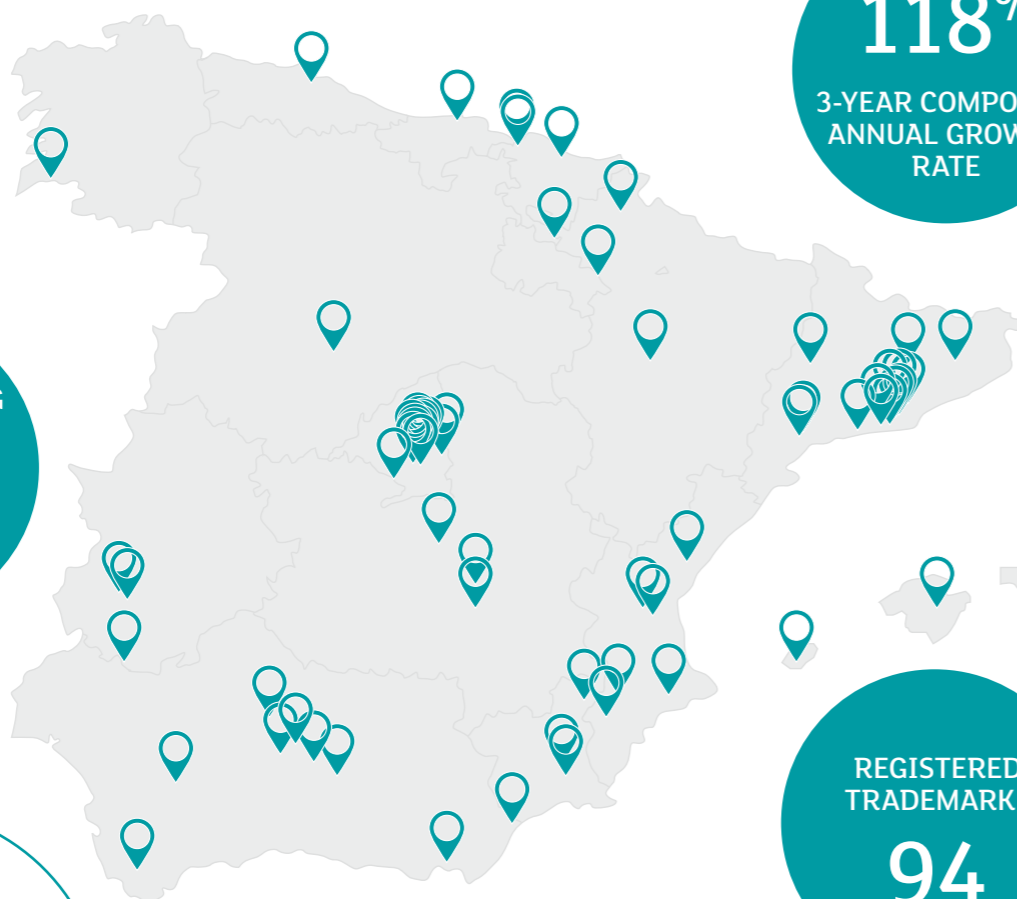
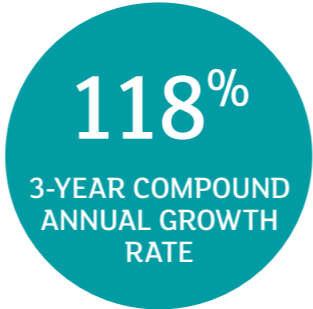
For more information, please visit www.lseg.com/greenbonds or contact us at bonds@lseg.com



London
Stock Exchange Group

1000 COMPANIES SPAIN SNAPSHOT

SPAIN'S 70 LISTED COMPANIES ARE RESPONSIBLE FOR AN IMPRESSIVE 118% 3-YEAR COMPOUND ANNUAL GROWTH RATE. FOR A FULL LIST OF COMPANIES FROM SPAIN, TURN TO PAGE 141



INTEGRATE TO INNOVATE

BY JONÁS FERNÁNDEZ MEP
MEMBER, ECONOMIC AND MONETARY AFFAIRS COMMITTEE, EUROPEAN PARLIAMENT, S&D

AN INTEGRATED EUROPEAN MARKET IS THE ONLY WAY EUROPEAN FIRMS CAN TRULY SUPPORT INNOVATION AND GROWTH, AND COMPETE ON THE GLOBAL STAGE



“THE MAJORITY OF SMEs LACK KNOWLEDGE OF THE EXISTENCE OF FINANCING ALTERNATIVES AND THE EXPERTISE TO DEAL WITH THESE OPTIONS”

I am delighted to associate myself with this edition of *1000 Companies to Inspire Europe*. This report clearly illustrates that SMEs play an important role in economic growth and high-quality job creation, stimulating entrepreneurial spirit and innovation. More importantly, it shows that this achievement is spread across the 28 member states and through different sectors of activity, business models and ownership structures.

In fact, one cannot forget that SMEs represent 99% of all businesses in the EU and are responsible for 90 million jobs and 60% of the value added to the economy. However, it is also important not to forget that the SME sector is not homogeneous. It encompasses enterprises with different ownership structures and varying numbers of employees and sectors of economic activity, which translate into different levels of access to financing alternatives, administrative and regulatory burden and information and financial literacy.

Recognising the importance of the sector for Europe's growth and future, the European Commission, the European Parliament and the Council have worked to improve and facilitate access to finance for SMEs. This is through the creation of EU funds such as COSME (Competitiveness of Enterprises and

Small and Medium-sized Enterprises), the Horizon 2020 Framework Programme or, more recently, the EFSI (European Fund for Strategic Investment). It also includes measures to tackle the fragmentation of the financial markets in Europe, where the capital markets union (CMU) and the new fintech markets are of undeniable importance.

However, we as politicians must be aware that no measure, no matter how sound it might be, will produce the intended results if not known and

“THE SME SECTOR ENCOMPASSES ENTERPRISES WITH VARYING NUMBERS OF EMPLOYEES AND SECTORS OF ECONOMIC ACTIVITY”

used. And what we can still see in our constituencies is that the majority of SMEs, especially micro and small enterprises, lack knowledge of the existence of financing alternatives and the expertise to deal with these more complex, bureaucratic and costly options.

Our priority must now be to complete the CMU and to establish the mechanisms to help all SMEs understand the alternative funding opportunities, and how to reach them, and aid them in finding the specific needs of different business types.

If we manage to do this in a consistent and widely spread way across the EU, the capacity for innovation, growth and job creation stemming from SMEs will materialise and fulfil its potential.

This is my wish.

90^m
NUMBER OF JOBS PROVIDED BY SMEs THROUGHOUT THE EU

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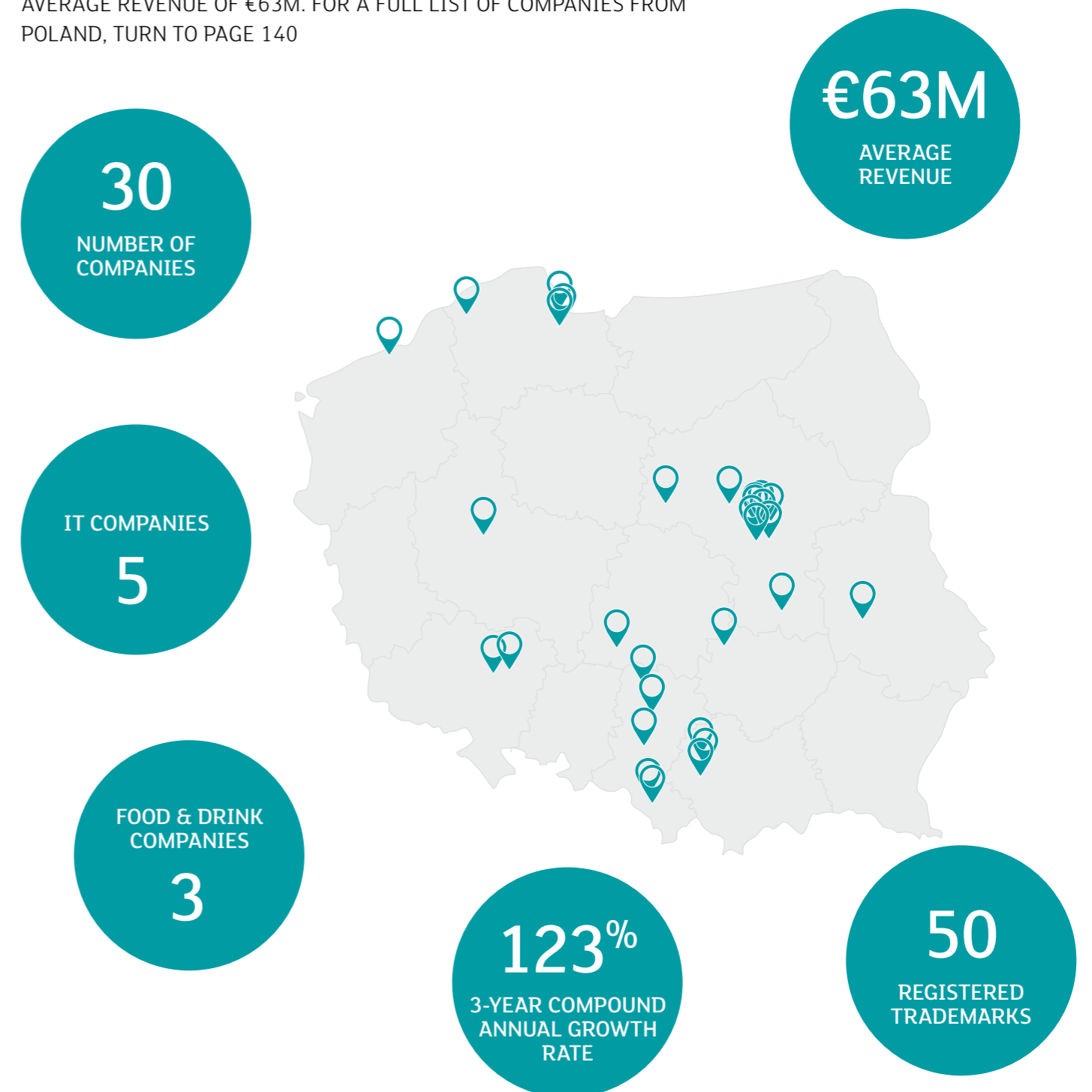
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1000 COMPANIES POLAND SNAPSHOT

POLAND'S 30 LISTED COMPANIES CAN POINT TO A HIGHLY IMPRESSIVE AVERAGE REVENUE OF €63M. FOR A FULL LIST OF COMPANIES FROM POLAND, TURN TO PAGE 140



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GETTING TO 1000 THE METHODOLOGY

TO BUILD THIS LIST, BUREAU VAN DIJK, WHICH IS A PROVIDER OF AMADEUS, A DATABASE OF COMPARABLE FINANCIAL INFORMATION FOR PUBLIC AND PRIVATE COMPANIES ACROSS EUROPE, COMBINED KEY FINANCIAL PERFORMANCE INDICATORS OF EUROPEAN COMPANIES.

Company status

Companies must be active, private and registered in the European Union (EU 28). Companies whose parent is incorporated in a foreign country are excluded. Public limited companies, Private limited companies and Partnerships entities are all considered. Investment vehicles and funds are excluded, as are charities and non-profit organisations. Companies whose Global Ultimate Owner is a Public authority, State, Government are excluded.

Size and age

Independent company or consolidated group revenues must be between €20m and €300m, based on latest filings. Companies that have been incorporated within the past four years are excluded (i.e. after 1 January 2013).

Financial performance

Each company's compounded annual growth rate of the turnover is calculated over a three-year period (based on three sets of accounts for years 2013, 2014 and 2015). Any company with over 20% deterioration in net assets over the three-year period is excluded.

Country weighting

Having identified the long list, the eligible companies are then separated into their country of incorporation. Within each country, the companies are ranked by their individual revenues compounded annual growth rate; and those that have most outperformed within their country are identified. The long list is split among the EU 28 countries according to every country's contribution to the EU GDP.

Austria

A.ZOPPOTH HAUSTECHNIK GMBH

www.zoppoth.net
Sector: Facilities Services
Revenue: €20M to €30M

FIXKRAFT-FUTTERMITTEL GMBH

www.fixkraft.at
Sector: Manufacturing
Revenue: €50M to €75M

HERBERT LUGITSCH U. SÖHNE GES.MBH

www.h.lugitsch.at
Sector: Wholesale
Revenue: €75M to €100M

HOLLU SYSTEMHYGIENE GMBH

www.hollu.com
Sector: Manufacturing
Revenue: €40M to €50M

JÖBSTL BAUERNGUT GMBH

www.joebstl.cc
Sector: Food & Drink
Revenue: €100M to €150M

JOHANN PABST HOLZINDUSTRIE GMBH

www.pabst-holz.com
Sector: Agriculture & Farming & Forestry
Revenue: €75M to €100M

KROBATH TECHNIK

www.kgt.krobath.com
Sector: Facilities Services
Revenue: €30M to €40M

KS ENGINEERS

www.ksengineers.at
Sector: Engineering
Revenue: €75M to €100M

LOGICDATA PG 29

www.logicdata.net
Sector: Technology
Revenue: €50M to €75M

LÜFTNER CRUISES

www.lueftner-cruises.com
Sector: Travel & Leisure
Revenue: €50M to €75M

MOSSER

www.mosser.at
Sector: Manufacturing
Revenue: €40M to €50M

MR MASCHINENRING

www.maschinenring.at
Sector: Landscape Services
Revenue: €40M to €50M

NEUHOFER HOLZ GMBH

www.fnprofile.com
Sector: Manufacturing
Revenue: €40M to €50M

OTTO WOHLGENANNT GESELLSCHAFT M.B.H.

www.wohlgenannt.co.at
Sector: Machining
Revenue: €20M to €30M

PIRLO

www.pirlo.com
Sector: Packaging Facilities
Revenue: €40M to €50M

PORO

www.poro.at
Sector: Chemicals
Revenue: €50M to €75M

SCHEUCHER HOLZINDUSTRIE GMBH

www.scheucherparkett.at
Sector: Retail
Revenue: €40M to €50M

SEBRING TECHNOLOGY GMBH.

www.sebring.at
Sector: Manufacturing
Revenue: €50M to €75M

SINNESBERGER GMBH

www.sinnesberger.at
Sector: Retail
Revenue: €40M to €50M

UITZ

www.uitz-muehle.at
Sector: Retail
Revenue: €10M to €20M

Belgium

ACE PACKAGING

www.acepackaging.be
Sector: Packaging Facilities
Revenue: €30M to €40M

ANTWERP METAL LOGISTICS

www.amlnv.be
Sector: Transportation
Revenue: €20M to €30M

BELGIAN PORK GROUP

www.belgianporkgroup.com/en
Sector: Food & Drink
Revenue: €50M to €75M

BSD

www.bsd.be
Sector: Packaging Facilities
Revenue: €50M to €75M

BUZZISPACE

www.tecnospace.com
Sector: Facilities Services
Revenue: €20M to €30M

COFFEETEAM

www.coffeeteam.be
Sector: Wholesale
Revenue: €50M to €75M

CULTUREL LUDIQUE DIVERTISSEMENT DISTRIBUTION

www.cld.be
Sector: Retail
Revenue: €50M to €75M

DE CRAENE

www.decraene.com
Sector: Chemicals
Revenue: €20M to €30M

DEN BERK

www.denberk.be
Sector: Agriculture & Farming & Forestry
Revenue: €20M to €30M

ELEXYS

www.elexys.be
Sector: Energy
Revenue: €50M to €75M

EUROCHAMPIGNON

www.eurochampignon.eu
Sector: Agriculture & Farming & Forestry
Revenue: €20M to €30M

FACE

www.face.be
Sector: Facilities Services
Revenue: €30M to €40M

LAMETT EUROPE

www.lamett.eu
Sector: Retail
Revenue: €20M to €30M

MOVE INTERMODAL

www.move-intermodal.com
Sector: Transportation
Revenue: €75M to €100M

P&V ELEKTROTECHNIEK

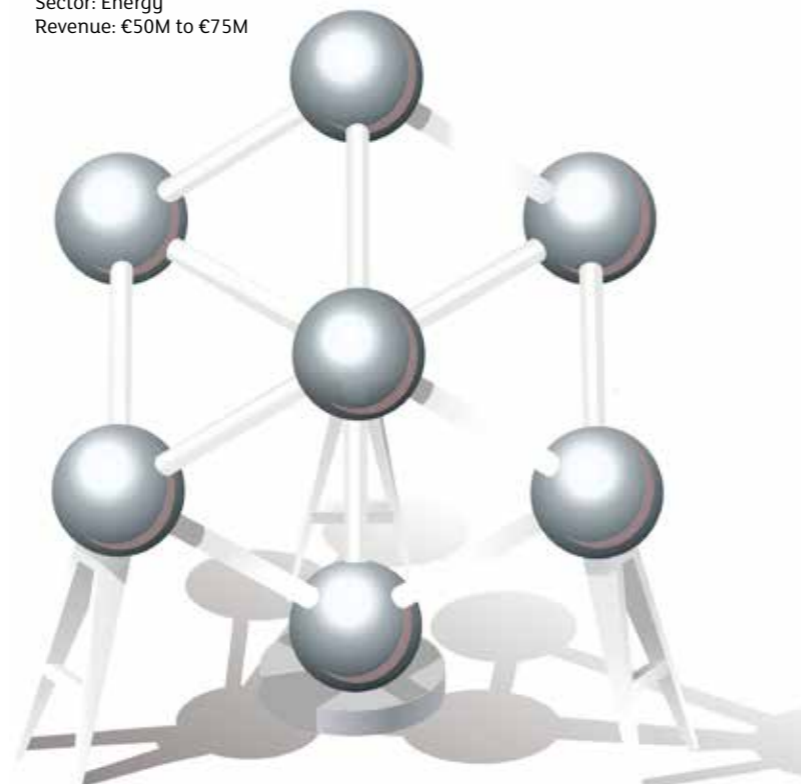
www.pnv.mobi
Sector: Wholesale
Revenue: €20M to €30M

POLCA

www.polcapate.be
Sector: Food & Drink
Revenue: €20M to €30M

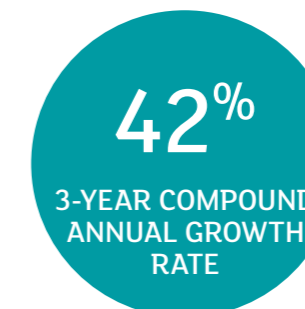
RACE PRODUCTIONS

www.ridley-bikes.com
Sector: Manufacturing
Revenue: €50M to €75M



1000 COMPANIES LATVIA SNAPSHOT

LATVIA OFFERS A SMALL MARKET AT PRESENT, BUT IT IS A DYNAMIC ONE WITH GENUINE POTENTIAL FOR EXPANSION. FOR A FULL LIST OF COMPANIES FROM LATVIA, TURN TO PAGE 137



RENSON SUNPROTECTION-SCREENS

www.renson.be
Sector: Engineering
Revenue: €40M to €50M

SANTENS GROEP

www.santensmetaalwaren.be
Sector: Wholesale
Revenue: €40M to €50M

SOLEA INTERNATIONAL

www.soleainternational.com
Sector: Wholesale
Revenue: €30M to €40M

SOMNIS BEDDING

www.somnis.com
Sector: Manufacturing
Revenue: €30M to €40M

STEPHEX STABLES

www.stephex.com
Sector: Professional Services
Revenue: €50M to €75M

TEC ICT

www.tecict.be
Sector: Technology
Revenue: €20M to €30M

TELEVIC AUDIO-VISUAL

www.televic.com
Sector: Telecommunications
Revenue: €20M to €30M

TOURING

www.touring.be
Sector: Professional Services
Revenue: €100M to €150M

TRIBU

www.tribu.be
Sector: Manufacturing
Revenue: €20M to €30M

TRIMBLE

www.trimbletl.com
Sector: Logistics
Revenue: €20M to €30M

VITAFOR

www.vitafor.com
Sector: Pharmaceutical & Science
Revenue: €20M to €30M

WORLD TRADE

www.world-trade.be
Sector: Food & Drink
Revenue: €50M to €75M

YVES MAES

www.containersmaes.be
Sector: Manufacturing
Revenue: €20M to €30M

Bulgaria

EL STOMANA LTD

www.elstomana.com
Sector: Manufacturing
Revenue: €20M to €30M

FERTBUL

www.fertbul.com
Sector: Chemicals
Revenue: €20M to €30M

MOST ENERGY

www.mostenergy.eu
Sector: Utilities
Revenue: €20M to €30M

VIDEONOV FURNITURE

www.videnov.com
Sector: Retail
Revenue: €20M to €30M

WALLTOPIA PG 69

www.walltopia.com
Sector: Consumer Services
Revenue: €20M to €30M

Croatia

BOMARK PAK D.O.O.

www.bomarkpak.hr
Sector: Packaging Facilities
Revenue: €30M to €40M

FRANCK D.D.

www.franck.eu
Sector: Food & Drink
Revenue: €100M to €150M

INVEST SEDLIĆ D.O.O.

www.sedlic.hr
Sector: Transportation
Revenue: €20M to €30M

KRAŠ D.D.

www.kras.hr
Sector: Food & Drink
Revenue: €100M to €150M

SOLVIS D.O.O.

www.solvis.hr
Sector: Manufacturing & Engineering
Revenue: €20M to €30M

Cyprus

ALION VEGETABLES & FRUIT CO LTD PG 40

www.alionveg.com
Sector: Food & Drink
Revenue: €10M to €20M

ARLYCO LTD

www.arlyco.com
Sector: Food & Drink
Revenue: €20M to €30M

C.A. PAPAELLINAS LTD

www.cap.com.cy
Sector: Retail
Revenue: €150M to €250M

KWAK TELECOM LTD

www.kwak-telecom.com
Sector: Telecommunications
Revenue: €10M to €20M

PETROU BROS DAIRY PRODUCTS LTD

www.petroubros.com.cy
Sector: Food & Drink
Revenue: €30M to €40M

Czech Republic

4EVER SRO

www.4ever.cz
Sector: Retail
Revenue: €20M to €30M

AMEDIS SRO

www.amedis.cz
Sector: Health
Revenue: €30M to €40M

ASTUR JESENÍK SRO

www.astur.cz
Sector: Wholesale
Revenue: €50M to €75M

BARCLET AS

www.barclet.cz
Sector: Business Services
Revenue: €20M to €30M

IRE-TEX PRAHA SRO

www.iretex.cz
Sector: Packaging Facilities
Revenue: €20M to €30M



LOGIK SRO

www.log.cz
Sector: Administrative Services
Revenue: €20M to €30M

MARLENKA INTERNATIONAL SRO

www.marlenka.cz
Sector: Food & Drink
Revenue: €10M to €20M

MONTIX AS

www.montix.cz
Sector: Manufacturing
Revenue: €20M to €30M

Z+M PARTNER SRO

www.zmpartner.cz
Sector: Facilities Services
Revenue: €20M to €30M

ZEMPRON SRO

www.zempron.cz
Sector: Agriculture/Farming/Forestry
Revenue: €20M to €30M

Denmark

AARSTIDERNE A/S

www.aarstiderne.com
Sector: Food & Drink
Revenue: €50M to €75M

ALFAPEOPLE APS

www.alfapeople.com
Sector: IT & Technology
Revenue: €30M to €40M

BILLETEN A/S

www.billetten.dk
Sector: Travel & Leisure
Revenue: €50M to €75M

DINEL A/S

www.dinel.dk
Sector: Utilities
Revenue: €50M to €75M

EUROWIND ENERGY A/S

www.ewe.dk
Sector: Green
Revenue: €75M to €100M

KARSTENSENS SKIBSVÆRFT A/S

www.karstensen.com
Sector: Engineering
Revenue: €100M to €150M

KEFLICO A/S

www.keffico.com
Sector: Wholesale
Revenue: €20M to €30M

KEN HYGIENE SYSTEMS A/S

www.ken.dk
Sector: Manufacturing & Engineering
Revenue: €150M to €250M

KNUD LARSEN BYGGECENTER A/S

www.byggecenter.dk
Sector: Retail
Revenue: €30M to €40M

LTP GROUP A/S

www.l-t-p.com
Sector: Clothing
Revenue: €50M to €75M

NETCOMPANY A/S

www.netcompany.com
Sector: IT & Technology
Revenue: €100M to €150M

OXYMAT A/S

www.oxyamat.com
Sector: Manufacturing
Revenue: €20M to €30M

P/F JFK

www.jfk.fo
Sector: Food & Drink
Revenue: €40M to €50M

PINDSTRUP MOSEBRUG A/S

www.pindstrup.dk
Sector: Agriculture & Farming & Forestry
Revenue: €100M to €150M

POLAR RAAJAT A/S

www.polarseafood.dk
Sector: Food & Drink
Revenue: €75M to €100M

SPORT24 A/S

www.sport24.dk
Sector: Clothing
Revenue: €50M to €75M

THOMSEN FOOD LINE A/S

www.thomsen-foodline.dk
Sector: Wholesale
Revenue: €50M to €75M

VEGA SALMON A/S PG 42

www.vegasalmon.dk
Sector: Food & Drink
Revenue: €100M to €150M

WECO TANKERS

www.wecotankers.com
Sector: Transportation
Revenue: €20M to €30M



XL-BYG

www.xl-byg.dk
Sector: Wholesale
Revenue: €50M to €75M

Estonia

AS GRAANUL INVEST

www.graanulinvest.ee
Sector: Manufacturing & Engineering
Revenue: €150M to €250M

ESTRAVEL AS

www.estravel.ee
Sector: Travel & Leisure
Revenue: €50M to €75M

ETS NORD AS

www.etsnord.com
Sector: Manufacturing
Revenue: €20M to €30M

FAVOR AS

www.favor.ee
Sector: Machining
Revenue: €20M to €30M

MISTRA-AUTEX AS

www.mistra.ee
Sector: Textiles
Revenue: €20M to €30M

Finland

AM SECURITY OY

www.amsecurity.fi
Sector: Security
Revenue: €30M to €40M

ÅNGFARTYGS AKTIEBOLAGET ALFA

www.lundqvist.aland.fi
Sector: Transportation
Revenue: €50M to €75M

ISKU INTERIOR OY

www.isku.fi
Sector: Design
Revenue: €75M to €100M

JAN-ERIK SIGG AB

www.siggpac.fi
Sector: Agriculture & Farming & Forestry
Revenue: €20M to €30M

KAEFER OY

www.kaefer.fi
Sector: Engineering
Revenue: €20M to €30M

KOJA OY

www.koja.fi
Sector: Manufacturing
Revenue: €50M to €75M

MULTITRONIC OY
www.multitronic.fi
Sector: Electronics
Revenue: €50M to €75M

OULUN KORU OY
www.oulunkoru.fi
Sector: Retail
Revenue: €50M to €75M

OY ALUSTEEL AB
www.alusteel.fi
Sector: Machining
Revenue: €20M to €30M

OY CANORAMA AB
www.canorama.fi
Sector: Electronics
Revenue: €20M to €30M

OY KOHIWOOD LTD
www.kohiwood.fi
Sector: Manufacturing
Revenue: €20M to €30M

OY MATKAHUOLTO AB
www.matkahuolto.fi
Sector: Travel & Leisure
Revenue: €75M to €100M

POLAR ELECTRO OY
www.polar.com
Sector: Fitness & Health
Revenue: €150M to €250M

QVANTEL OY
www.qvantel.com
Sector: IT & Technology
Revenue: €20M to €30M

RAAHEN RAUTAKAUPPA OY
www.ojanrauta.com
Sector: Retail
Revenue: €50M to €75M

REALMACHINERY OY
www.realmachinery.fi
Sector: Machining
Revenue: €20M to €30M

SKYR
www.skyr.fi
Sector: Food & Drink
Revenue: €20M to €30M

SLM FINLAND OY
www.slm.fi
Sector: Food & Drink
Revenue: €20M to €30M

SOLITA OY
www.solita.fi
Sector: IT & Technology
Revenue: €40M to €50M

TUULIWATTI OY
www.tuuliwatti.fi
Sector: Energy
Revenue: €50M to €75M

France

ABBAKAN FRANCE
www.abbakan.com
Sector: IT & Technology
Revenue: €30M to €40M

ACIERNET
www.aciernet.com
Sector: IT & Technology
Revenue: €50M to €75M

AGROBIOTHERS LABORATOIRE
www.agrobiothers.com
Sector: Veterinary Services
Revenue: €40M to €50M

AGRO SOURCING
www.agrosourcing.com
Sector: Food & Drink
Revenue: €10M to €20M

AIRNAUTIC FRANCE
www.airnautic.fr
Sector: Aviation Services
Revenue: €30M to €40M

ALEDA SAS
www.aleda.fr
Sector: Financial Services
Revenue: €75M to €100M

ALIZE INTERNATIONAL
www.alize-international.com
Sector: Food & Drink
Revenue: €40M to €50M

ALSTEF AUTOMATION SA
www.alstef.com
Sector: Manufacturing & Engineering
Revenue: €40M to €50M

ANAVEO
www.anaveo.com
Sector: Security
Revenue: €50M to €75M

ANDREZ BRAJON DUPONT EST
www.espace-aubade.fr
Sector: Wholesale
Revenue: €100M to €150M

ARMOR INTERIM
www.servagroupe.fr/armor-interim/
Sector: Administrative Services
Revenue: €20M to €30M

ATELIERS ROCHE
www.ateliersroche.fr
Sector: Manufacturing
Revenue: €20M to €30M

AU FORUM DU BATIMENT
www.afdb.fr
Sector: Retail
Revenue: €100M to €150M

AVIFRANCE
www.avifrance.fr
Sector: Aviation Services
Revenue: €50M to €75M

AX BIO OCEAN
www.axbioocean.fr
Sector: Health
Revenue: €20M to €30M

AZUR INDUSTRIES
www.azurindustries.com
Sector: Manufacturing
Revenue: €20M to €30M

BABOLAT
www.babolat.fr
Sector: Retail
Revenue: €100M to €150M

BIOTONE TECHNOLOGIE SA
www.biotone.fr
Sector: Pharmaceutical & Science
Revenue: €20M to €30M

BOWDEN
www.bowden.fr
Sector: Manufacturing
Revenue: €20M to €30M

BROUSSE-VERGEZ
www.brousse-vergez.com
Sector: Food & Drink
Revenue: €40M to €50M

CESG SAS CONSULTANTS EUROPE SECURITE
www.cesg.fr
Sector: Security
Revenue: €20M to €30M

CETUP – COMPAGNIE EUROPEENNE DE TRANSPORTS UNIQUES PERSONNALISEES
www.cetup.fr
Sector: Transportation
Revenue: €20M to €30M

CANADELL
www.canadell.com
Sector: Consumer Services
Revenue: €20M to €30M

CAT-AMANIA
www.cat-amania.com
Sector: Technology
Revenue: €20M to €30M

CELAD
www.celad.com
Sector: IT & Technology
Revenue: €50M to €75M

CELERIS INFORMATIQUE
www.celeris.fr
Sector: IT & Technology
Revenue: €20M to €30M

CENEXI
www.cenexi.com
Sector: Pharmaceutical & Science
Revenue: €100M to €150M

CENTRALE CONVERGENCE
www.convergence-achats.fr
Sector: Food & Drink
Revenue: €100M to €150M

CENTTHOR
www.centthor.com
Sector: Design
Revenue: €30M to €40M

CEREALIS
www.cerealis.com
Sector: Food & Drink
Revenue: €150M to €250M

CHALLANCIN PRÉVENTION ET SÉCURITÉ
www.challancin.fr
Sector: Security
Revenue: €50M to €75M

CHARLOTT'
www.charlott.fr
Sector: Clothing (Manufacturing)
Revenue: €20M to €30M

CHATEAU D'ESCLANS
www.esclans.com
Sector: Food & Drink
Revenue: €20M to €30M

CHAULNES TEXTILES INDUSTRIES
www.cti-sa.fr
Sector: Textiles
Revenue: €30M to €40M

CLAUGER
www.clauger.fr
Sector: Machining
Revenue: €100M to €150M

CLEIA
www.cleia.fr
Sector: Manufacturing
Revenue: €20M to €30M

CNCR GROUP
www.cncr-group.fr
Sector: IT & Technology
Revenue: €20M to €30M

COMME J'AIME
www.commej aime.fr
Sector: Food & Drink
Revenue: €30M to €40M

COMPAGNIE GÉNÉRALE DE VIDÉOTECHNIQUE
www.cgvf.fr
Sector: Electronics
Revenue: €20M to €30M



COMPOSITWORKS FRANCE
www.compositeworks.com
Sector: Engineering
Revenue: €40M to €50M

CONCEPT EMBALLAGE SIGNATURE VOS VINS
www.concept-emballage.fr
Sector: Packaging Facilities
Revenue: €20M to €30M

CONTINENTALE PROTECTIONS SERVICES
www.cps-securite.fr
Sector: Security
Revenue: €20M to €30M

DOMAINES PAUL MAS
www.paulmas.com
Sector: Food & Drink
Revenue: €40M to €50M

DALTYS EST
www.daltys.com
Sector: Facilities Services
Revenue: €20M to €30M

D'ARPEJE
www.darpeje.com
Sector: Wholesale
Revenue: €20M to €30M

DAUPHINE ISOLATION ENVIRONNEMENT
www.di-environnement.com
Sector: Environmental Services
Revenue: €30M to €40M

EKIBIO
www.ekibio.fr
Sector: Food & Drink
Revenue: €75M to €100M

ERHARD PATISSIER GLACIER
www.glaces-erhard.com
Sector: Food & Drink
Revenue: €40M to €50M

ERIC BOMPARD
www.eric-bompard.com
Sector: Clothing
Revenue: €50M to €75M

EURO TVS – TRAITEMENT VALEURS SERVICES
www.eurotvs.fr
Sector: IT & Technology
Revenue: €30M to €40M

EUROCOMPOSANT
www.eurocomposant.fr
Sector: Electronics
Revenue: €40M to €50M

EUROSIT
www.eurosit.fr
Sector: Travel & Leisure
Revenue: €30M to €40M

EVENTEAM
www.eventeam.fr
Sector: Business Services
Revenue: €20M to €30M

EVOX TRADING
www.evovx.fr
Sector: Telecommunications
Revenue: €30M to €40M

EXO INTERNATIONAL
www.exo-international.com
Sector: Machining
Revenue: €20M to €30M

FOLIATEAM
www.foliateam.com
Sector: Telecommunications
Revenue: €10M to €20M

FRANCE COLLECTIVITES
www.france-collectivites.fr
Sector: Pharmaceutical & Science
Revenue: €20M to €30M

FROMAGERIE BADOZ
www.fromagerie-badoz.com
Sector: Food & Drink
Revenue: €20M to €30M

DELANE SI
www.delanesi.com
Sector: Technology
Revenue: €30M to €40M

DIGITAL GLOBAL PASS
www.digital-global-pass.fr
Sector: IT & Technology
Revenue: €50M to €75M

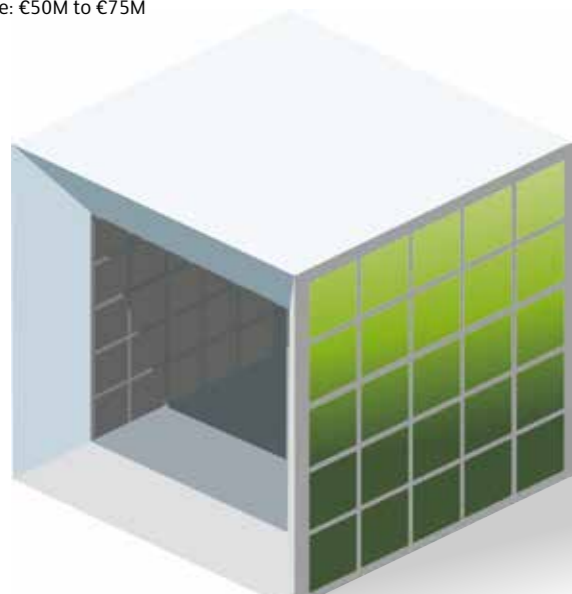
DIPTYQUE
www.diptyqueparis.fr
Sector: Consumer Services
Revenue: €30M to €40M

DISTRITEC
www.distritec.eu
Sector: Logistics
Revenue: €20M to €30M

DISTRIWAN
www.distriwan.fr
Sector: Telecommunications
Revenue: €20M to €30M

DOMINIQUE DUTSCHER
www.dutschers.com
Sector: Pharmaceutical & Science
Revenue: €75M to €100M

EGG AU CARRÉ
www.egg-events.com
Sector: Business Services
Revenue: €20M to €30M



GEORGES HELFER SA FRANCE
www.georghelfer.com
Sector: Import & Export
Revenue: €40M to €50M

GERIA CONTRACT
www.geria.fr
Sector: Retail
Revenue: €20M to €30M

GUINAULT SA
www.guinault.com
Sector: Aviation Services
Revenue: €30M to €40M

H CHEVALIER
www.hchevalier.com
Sector: Professional Services
Revenue: €20M to €30M

HAPPY CURL
www.laboutiqueducoiffeur.com
Sector: Retail
Revenue: €30M to €40M

HAUTE TECHNOLOGIE ET INTELLIGENCE
www.apside.fr
Sector: IT & Technology
Revenue: €20M to €30M

HAWKINS DISTRIBUTION
www.hawkinsdistribution.com
Sector: Import & Export
Revenue: €20M to €30M

HJC EUROPE
www.hjc-europe.com
Sector: Retail
Revenue: €30M to €40M

HUILERIE CAUVIN
www.huilecauvin.com
Sector: Food & Drink
Revenue: €20M to €30M

HUTTOPIA
www.huttopia.com
Sector: Travel & Leisure
Revenue: €0M to €10M

IDEAL MEETINGS & EVENTS
www.idealgourmet.fr
Sector: Business Services
Revenue: €20M to €30M

IMV TECHNOLOGIES
www.imv-technologies.com
Sector: Health
Revenue: €40M to €50M

INIT SYS
www.initsys.fr
Sector: Telecommunications
Revenue: €20M to €30M

INSTITUT TECHNIQUE GAZ ET AIR
www.itga.fr
Sector: Environmental Services
Revenue: €50M to €75M

IN'TECH MEDICAL
www.intech-medical.com
Sector: Health
Revenue: €30M to €40M

INTERWAY
www.interway.fr
Sector: IT & Technology
Revenue: €30M to €40M

INTM
www.intm.fr
Sector: IT & Technology
Revenue: €50M to €75M

IRSH
www.independanceroyale.com
Sector: Retail
Revenue: €20M to €30M

JARDEL SERVICES
www.jardeltransport.com
Sector: Transportation
Revenue: €75M to €100M

JIMENEZ F V A
www.jimenez-fva.com
Sector: Transportation
Revenue: €30M to €40M

JM POLYMERS
www.jmpolymers.fr
Sector: Manufacturing
Revenue: €20M to €30M

JMT ALIMENTATION ANIMALE
www.jmt-alimentation-animale.com
Sector: Veterinary Services
Revenue: €20M to €30M

JULES BROCHENIN
www.brochenin.com
Sector: Food & Drink
Revenue: €50M to €75M

KLEE CONSEIL & INTEGRATION
www.kleegroup.com
Sector: IT & Technology
Revenue: €30M to €40M

LA BOUTIQUE DES GROUPES
www.laboutiquedesgroupes.com
Sector: Travel & Leisure
Revenue: €20M to €30M

LA PAYSAGERIE
www.lapaysagerie.com
Sector: Landscape Services
Revenue: €30M to €40M

LA PYRÉNÉENNE
www.lapyreneenne.com
Sector: Cleaning Services
Revenue: €40M to €50M

LA VIE CLAIRE
www.lavieclaire.com
Sector: Food & Drink
Revenue: €100M to €150M

LANGA SOLUTION
www.langa.fr
Sector: Energy
Revenue: €40M to €50M

LE GRENIER DES GASTRONOMES
www.le-grenier-des-gastronomes.fr
Sector: Food & Drink
Revenue: €20M to €30M

LIDIS
www.lidis.fr
Sector: Food & Drink
Revenue: €20M to €30M

LOUIS GENTILIN SAS
www.gentilin.com
Sector: Aviation Services
Revenue: €30M to €40M

MAISON BOUCHARD PÈRE ET FILS
www.bouchard-pereetfils.com
Sector: Food & Drink
Revenue: €50M to €75M

MÉCAFI
www.mecafi.eu
Sector: Machining
Revenue: €30M to €40M

MENODIS
www.magasins-u.com
Sector: Retail
Revenue: €40M to €50M

MONIN
www.france.monin.com
Sector: Food & Drink
Revenue: €75M to €100M

NATURENVIE
www.leanature.com
Sector: Retail
Revenue: €100M to €150M

NEOBAIE
www.neobaie.com
Sector: Manufacturing
Revenue: €40M to €50M

NEXIRA
www.nexira.com
Sector: Food & Drink
Revenue: €75M to €100M

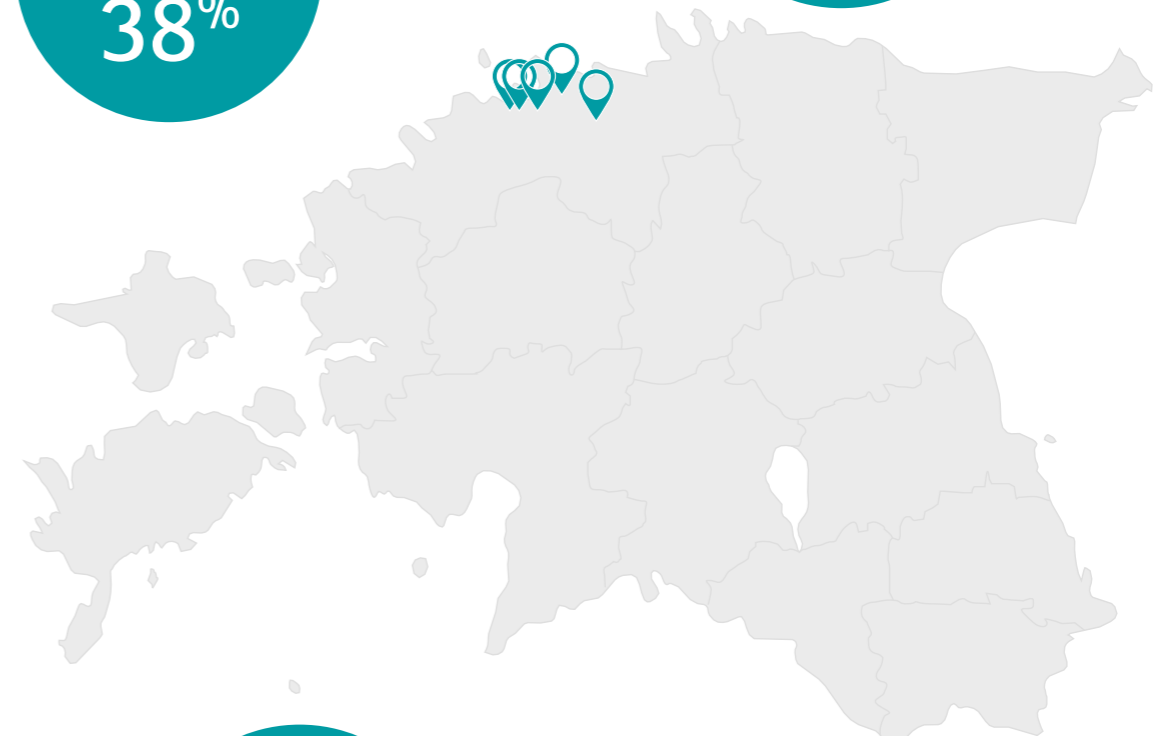
1000 COMPANIES ESTONIA SNAPSHOT

€62M
AVERAGE REVENUE

ESTONIA'S COMPANIES BOAST AN IMPRESSIVE 38% ANNUAL JOB GROWTH AND AVERAGE REVENUE OF €62M. FOR A FULL LIST OF COMPANIES FROM ESTONIA, TURN TO PAGE 119

2-YEAR JOB GROWTH
38%

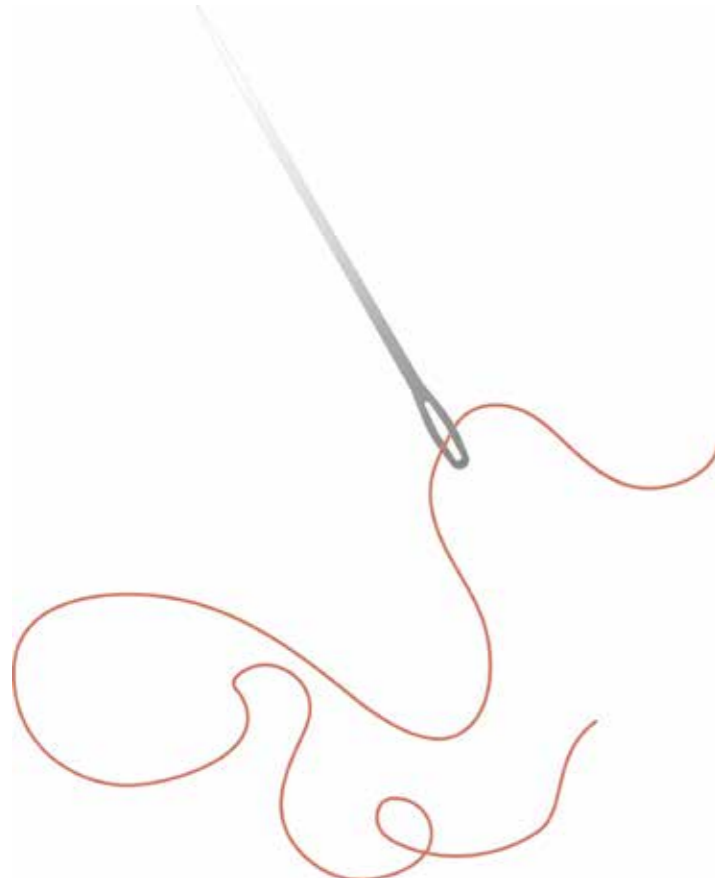
5
NUMBER OF COMPANIES



65%
3-YEAR COMPOUND ANNUAL GROWTH RATE

MANUFACTURING & ENGINEERING COMPANIES
2





NEXTEAM SERVICES
www.nexteam-group.com
Sector: Machining
Revenue: €40M to €50M

NOMIOS
www.nomios.fr
Sector: IT & Technology
Revenue: €30M to €40M

NOSIBE
www.nosibe.com
Sector: Food & Drink
Revenue: €20M to €30M

ORIENTIS GOURMET
www.orientis-gourmet.com
Sector: Food & Drink
Revenue: €50M to €75M

OUEST ELECTRO TECHNIQUE
www.oet.fr
Sector: Engineering
Revenue: €40M to €50M

PAPREC TECHNIQUES
www.paprec.com
Sector: Environmental services
Revenue: €20M to €30M

PARIS SAINT DENIS AERO
www.paris-st-denis.com
Sector: Aviation Services
Revenue: €30M to €40M

PARTNAIRE LOGISTIQUE
www.partnaire.fr
Sector: Logistics
Revenue: €20M to €30M

PATRICOLA ENTREPRISE
www.patricola.fr
Sector: Facilities Services
Revenue: €20M to €30M

PERRIN ET FILS
www.familleperrin.com
Sector: Food & Drink
Revenue: €50M to €75M

PHARMATIS
www.pharmatis.fr
Sector: Pharmaceutical & Science
Revenue: €30M to €40M

PLANISWARE
www.planisware.com
Sector: IT & Technology
Revenue: €40M to €50M

PORTAGEO
www.portageo.fr
Sector: Administrative Services
Revenue: €20M to €30M

PRO NATURA
www.pronatura.com
Sector: Food & Drink
Revenue: €100M to €150M

PROTECTIM SECURITY SERVICES SAS
www.protectim.fr
Sector: Security
Revenue: €30M to €40M

PROXELIA
www.proxelia.fr
Sector: Administrative Services
Revenue: €20M to €30M

RAIPONCE
www.raiponce.fr
Sector: Food & Drink
Revenue: €20M to €30M

RELAIS VERT
www.relais-vert.com
Sector: Food & Drink
Revenue: €75M to €100M

RICHEL GROUP
www.richel.fr
Sector: Agriculture & Farming & Forestry
Revenue: €75M to €100M

S3M SÉCURITÉ
www.agent-surete-secure-surveillance-paris.com
Sector: Security
Revenue: €20M to €30M

SA ELECTRICITÉ GAY
www.gay-electricite.com
Sector: Professional Services
Revenue: €20M to €30M

SA VERMON
www.vermon.com
Sector: Research & Development
Revenue: €30M to €40M

SAFE
www.safe-group.eu
Sector: Logistics
Revenue: €20M to €30M

SAFILIN
www.safilin.com
Sector: Textiles
Revenue: €20M to €30M

SEDEA ELECTRONIQUE
www.sedea.fr
Sector: Electronics
Revenue: €30M to €40M

SET ENVIRONNEMENT PG 104
www.set-environnement.com
Sector: Green
Revenue: €20M to €30M

SIGMAPHI
www.sigmaphi.fr
Sector: Manufacturing
Revenue: €20M to €30M

SOC ASTIER DEMAREST
www.astierdemarest.com
Sector: Wholesale
Revenue: €20M to €30M

SOC INDUSTRIELLE RECUP METAUX
www.sirmet.fr
Sector: Environmental services
Revenue: €30M to €40M

SOCIÉTÉ DES EAUX DE MONT ROUCOUS
www.mont-roucou.com
Sector: Food & Drink
Revenue: €30M to €40M

SOCIÉTÉ INDUSTRIELLE LIMOUSINE D'APPLICATION BIOLOGIQUE
www.silab.fr
Sector: Research & Development
Revenue: €30M to €40M

SOLUTEC
www.solutec.fr
Sector: IT & Technology
Revenue: €50M to €75M

SPH-GERARD BERTRAND
www.gerard-bertrand.com
Sector: Food & Drink
Revenue: €75M to €100M

SYLEPS
www.syleps.com
Sector: Engineering
Revenue: €20M to €30M

SYNCHRONE TECHNOLOGIES
www.synchrone-technologies.fr
Sector: IT & Technology
Revenue: €100M to €150M

TERMINAL NORMANDIE MSC
www.tnterminals.com
Sector: Warehousing & Storage
Revenue: €75M to €100M

TEXTO
www.rivieresdelune.com
Sector: Clothing
Revenue: €30M to €40M

TITAN AVIATION
www.titan-aviation.com
Sector: Aviation Services
Revenue: €20M to €30M

TRANS INTER SUD-OUEST DE FRET
www.tisof.eu
Sector: Logistics
Revenue: €20M to €30M

TRATO INDUSTRIES
www.trato.fr
Sector: Manufacturing
Revenue: €30M to €40M

VAN ROBAEYS FRERES
www.vanrobaeys.fr
Sector: Textiles
Revenue: €20M to €30M

VERSAILLES VOYAGES
www.promosejours.com
Sector: Travel & Leisure
Revenue: €100M to €150M

VERSO FINANCE
www.versofinance.fr
Sector: Financial Services
Revenue: €10M to €20M

VINOBEER
www.vandb.fr
Sector: Food & Drink
Revenue: €30M to €40M

VIDEO
www.video.com/fr
Sector: IT & Technology
Revenue: €100M to €150M

WESTEEL VOYAGES
www.westeelvoyages.com
Sector: Travel & Leisure
Revenue: €20M to €30M

Germany

ALEGRI INTERNATIONAL SERVICE GMBH
www.alegri.eu
Sector: IT & Technology
Revenue: €20M to €30M

ACTECH GMBH
www.actech.de
Sector: Machining
Revenue: €30M to €40M

AHP MERKLE GMBH
www.ahp.de
Sector: Machining
Revenue: €20M to €30M

ALFAPACK GMBH
www.alfapack.de
Sector: Food & Drink
Revenue: €20M to €30M

ALFRED H. SCHÜTTE GMBH & CO. KG
www.schuette.de
Sector: Manufacturing
Revenue: €100M to €150M

AMBAU GMBH
www.ambau-gmbh.com
Sector: Manufacturing
Revenue: €150M to €250M

ANTON GERL GMBH
www.gerl-dental.de
Sector: Retail
Revenue: €100M to €150M

APOPROJEKT GMBH
www.apoprojekt.de
Sector: Engineering
Revenue: €75M to €100M

ARCLITE LICHTVERTRIEB GMBH
www.arclite.de
Sector: Wholesale
Revenue: €20M to €30M

ARXES-TOLINA GMBH
www.arxes-tolina.de
Sector: Technology
Revenue: €40M to €50M

ASSMANN BÜROMÖBEL GMBH & CO. KG
www.assmann.de
Sector: Manufacturing
Revenue: €75M to €100M

AUER PACKAGING GMBH
www.auer-packaging.de
Sector: Retail
Revenue: €75M to €100M

AVODAQ AG
www.avodaq.com
Sector: IT & Technology
Revenue: €30M to €40M

BÄCKER GÖRTZ GMBH
www.baecker-goertz.de
Sector: Food & Drink
Revenue: €50M to €75M

BAKERMAN GMBH & CO. KG
www.bakerman.de
Sector: Food & Drink
Revenue: €30M to €40M

BÄKO HANSA EG
www.baeko-hansa.de
Sector: Food & Drink
Revenue: €150M to €250M

BALDERS UND HEINZE GMBH
www.balders-heinze.de
Sector: Wholesale
Revenue: €20M to €30M

BARLOG PLASTICS GMBH
www.barlogplastics.de
Sector: Wholesale
Revenue: €30M to €40M

BAUMANN GMBH
www.baumann-automation.com
Sector: Machining
Revenue: €50M to €75M

BECKER-ANTRIEBE GMBH
www.becker-antriebe.com
Sector: Manufacturing
Revenue: €50M to €75M

BEETZ BAUELEMENTE GMBH
www.beetz-bauelemente.de
Sector: Retail
Revenue: €20M to €30M

BEHRENS-WÖHLK GROUP
www.behrens-woehlk-gruppe.de
Sector: Professional Services
Revenue: €100M to €150M

BERNARD KRONE HOLDING GMBH & CO KG
www.krone-gmbh.com
Sector: Wholesale
Revenue: €100M to €150M



BERNHARD KREILING GMBH & CO. KG
www.kreiling.info
Sector: Food & Drink
Revenue: €30M to €40M

BIKAR-ALUMINIUM GMBH
www.bikar-aluminium.com
Sector: Manufacturing
Revenue: €50M to €75M

BIO-ZENTRALE NATURPRODUKTE GMBH
www.biozentrale.de
Sector: Wholesale
Revenue: €50M to €75M

BIRGROUP HOLDING GMBH & CO. KG
www.birfood.de
Sector: Cleaning Services
Revenue: €50M to €75M

BMZ GRUPPE PG 49
www.bmz-gmbh.de
Sector: Manufacturing & Engineering
Revenue: €150M to €250M

BSS BRANDSCHUTZ SICHELSTIEL GMBH
www.brandschutz-sichelstiel.de
Sector: Professional Services
Revenue: €30M to €40M

BUHL DATA SERVICE GMBH
www.buhl.de
Sector: IT & Technology
Revenue: €100M to €150M

BURGIS GMBH
www.burgis.de
Sector: Food & Drink
Revenue: €30M to €40M

BÜROMARKT BÖTTCHER AG
www.bueromarkt-ag.de
Sector: Retail
Revenue: €100M to €150M

C. JOSEF LAMY GMBH
www.lamy.de
Sector: Manufacturing & Engineering
Revenue: €75M to €100M

C.H. MÜLLER GMBH
www.chmueller.eu
Sector: Textiles
Revenue: €50M to €75M

CANYON BICYCLES GMBH
www.canyon.com
Sector: Retail
Revenue: €150M to €250M

CONNEXT COMMUNICATION GMBH
www.connex.de
Sector: Technology
Revenue: €20M to €30M

CONTROLWARE GMBH
www.controlware.de
Sector: IT & Technology
Revenue: €150M to €250M

COR SEATING HELMUT LÜBKE GMBH & CO. KG
www.cor.de
Sector: Retail
Revenue: €30M to €40M

COROPLAST FRITZ MÜLLER GMBH & CO. KG
www.coroplast.de
Sector: Manufacturing
Revenue: €250M+

DACHDECKER-EINKAUF SÜD EG (DE SÜD)
www.deg-sued.de
Sector: Wholesale
Revenue: €250M+

DAS ENVIRONMENTAL EXPERT GMBH
www.das-europe.com
Sector: Environmental Services
Revenue: €40M to €50M

DBK DAVID + BAADER GMBH
www.dbk-group.com
Sector: Electronics
Revenue: €75M to €100M

DELO INDUSTRIE KLEBSTOFFE GMBH & CO. KGAA
www.delo.de
Sector: Manufacturing & Engineering
Revenue: €75M to €100M

DENKER & WULF AG
www.denkerwulf.de
Sector: Engineering
Revenue: €250M+

DEUTSCHE WINDTECHNIK AG
www.deutsche-windtechnik.com
Sector: Environmental Services
Revenue: €75M to €100M

DORMERO DEUTSCHLAND BETRIEBS GMBH
www.dormero.de
Sector: Travel & Leisure
Revenue: €40M to €50M



DPL DEUTSCHE PALETTEN LOGISTIK GMBH
www.dpl-pooling.com
Sector: Logistics
Revenue: €50M to €75M

DTH TIEMANN GMBH
www.dth-tiemann.de
Sector: Wholesale
Revenue: €40M to €50M

EBL-NATURKOST GMBH & CO
www.ebl-naturkost.de
Sector: Retail
Revenue: €50M to €75M

EN.PLUS GMBH
www.en-plus.eu
Sector: Engineering
Revenue: €20M to €30M

ENERTRAG AG
www.enertrag.com
Sector: Green
Revenue: €150M to €250M

ENTIREINFRA GMBH
www.e-infra.com
Sector: Engineering
Revenue: €20M to €30M

EPS GMBH
www.eps-gmbh.com
Sector: Wholesale
Revenue: €20M to €30M

EWM AG
www.ewm-group.com
Sector: Manufacturing
Revenue: €40M to €50M

FECKEN-KIRFEL GMBH & CO. KG
www.fecken-kirfel.de
Sector: Manufacturing
Revenue: €30M to €40M

FKUR KUNSTSTOFF GMBH
www.fkur.com
Sector: Manufacturing
Revenue: €20M to €30M

G & S BUILDING AND SECURITY SERVICE GMBH
www.gundsberlin.de
Sector: Cleaning Services
Revenue: €20M to €30M

GARMO AG
www.garmo.de
Sector: Wholesale
Revenue: €100M to €150M

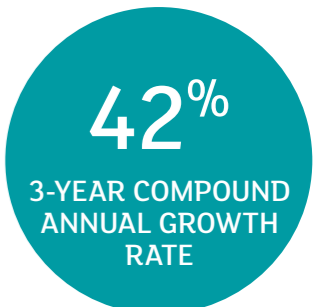
GLOBAL MEAT GMBH & CO. KG
www.global-meat.de
Sector: Wholesale
Revenue: €40M to €50M

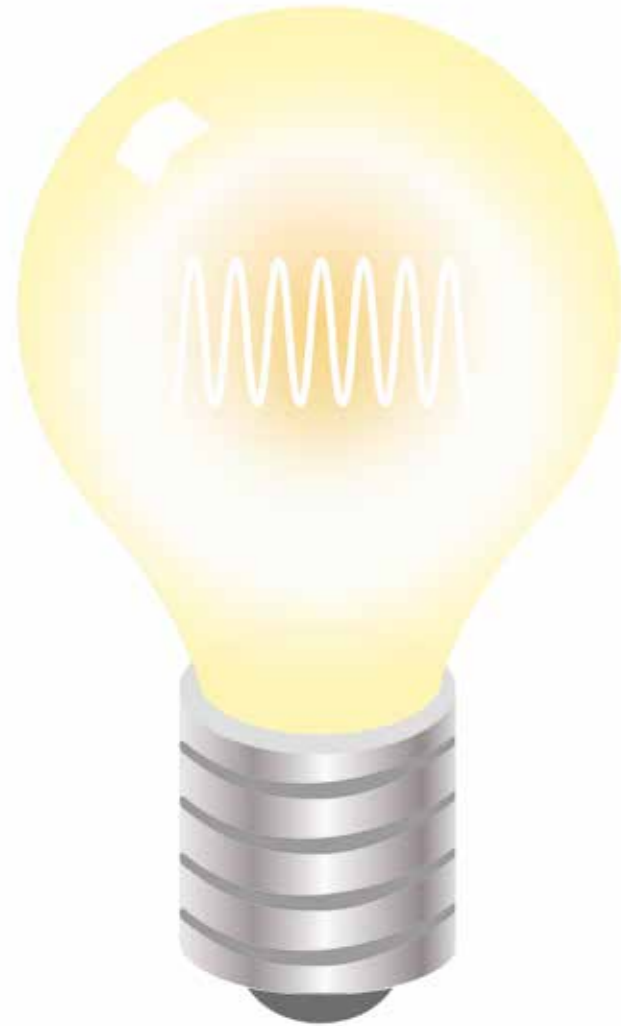
GOM GMBH
www.gom.com
Sector: Manufacturing
Revenue: €100M to €150M

GROUP7 AG
www.group-7.de
Sector: Logistics
Revenue: €75M to €100M

1000 COMPANIES BELGIUM SNAPSHOT

BELGIUM HAS 30 COMPANIES LISTED, MOSTLY IN THE NORTH OF THE COUNTRY, WITH 33% 2-YEAR JOB GROWTH. FOR A FULL LIST OF COMPANIES FROM BELGIUM, TURN TO PAGE 116





**HAINBUCH GMBH
SPANNENDE TECHNIK**
www.hainbuch.com
Sector: Machining
Revenue: €75M to €100M

HAIX GROUP
www.haix.com
Sector: Manufacturing & Engineering
Revenue: €100M to €150M

**HARRO HÖFLIGER
VERPACKUNGSMASCHINEN
GMBH**
www.hoefliger.com
Sector: Manufacturing & Engineering
Revenue: €150M to €250M

**HARTKORN
GEWÜRZMÜHLE GMBH**
www.hartkorn-gewuerze.de
Sector: Food & Drink
Revenue: €20M to €30M

**HAUS SCHAE BEN
GMBH & CO. KG**
www.schaebens.de
Sector: Retail
Revenue: €50M to €75M

**HEINRICH VON
ALLWÖRDEN GMBH**
www.von-allwoerden.de
Sector: Food & Drink
Revenue: €100M to €150M

**HELMUT HECHINGER GMBH &
CO. KG**
www.hechinger.de
Sector: Machining
Revenue: €75M to €100M

**HENNIG ARZNEIMITTEL
GMBH & CO. KG**
www.hennig-am.de
Sector: Pharmaceutical & Science
Revenue: €40M to €50M

HEW-KABEL GMBH
www.hew-kabel.com
Sector: Manufacturing
Revenue: €50M to €75M

HKS DREH-ANTRIEBE GMBH
www.hks-partner.com
Sector: Machining
Revenue: €20M to €30M

HOLZ-RICHTER GMBH
www.holz-richter.de
Sector: Wholesale
Revenue: €50M to €75M

HORST SCHOLZ GMBH & CO. KG
www.scholz-htik.de
Sector: Manufacturing
Revenue: €30M to €40M

HQM SACHSENRING GMBH
www.hqm-gruppe.de
Sector: Engineering
Revenue: €75M to €100M

**HS PRODUCTS ENGINEERING
GMBH**
www.hsp-engineering.de
Sector: Machining
Revenue: €20M to €30M

**HTM HELICOPTER TRAVEL
MUNICH GMBH**
www.helittravel.de
Sector: Aviation Services
Revenue: €20M to €30M

**HUBER PACKAGING GROUP
GMBH**
www.huber-packaging.com
Sector: Packaging Facilities
Revenue: €150M to €250M

**IBAK HELMUT HUNGER GMBH
& CO KG**
www.ibak.de
Sector: Machining
Revenue: €50M to €75M

**INFECTOPHARM
ARZNEIMITTEL UND
CONSILIUM GMBH**
www.infectopharm.com
Sector: Pharmaceutical & Science
Revenue: €75M to €100M

INTERGUSTO GMBH
www.inter-gusto.de
Sector: Retail
Revenue: €30M to €40M

**INTERSTUHL BÜROMÖBEL
GMBH & CO. KG**
www.interstuhl.de
Sector: Manufacturing
Revenue: €100M to €150M

IT2U GMBH
www.it2u.de
Sector: Professional Services
Revenue: €100M to €150M

JULIUS ZORN GMBH
www.juzo.de
Sector: Health
Revenue: €50M to €75M

KARL ETZEL GMBH
www.karletzel-gmbh.de
Sector: Manufacturing
Revenue: €50M to €75M

KERN MICROTECHNIK GMBH
www.kern-microtechnik.com
Sector: Machining
Revenue: €20M to €30M

**KGW SCHWERINER
MASCHINEN- UND
ANLAGENBAU GMBH**
www.kgw-schwerin.de
Sector: Engineering
Revenue: €75M to €100M

KLAUS MULTIPARKING GMBH
www.multiparking.com
Sector: Manufacturing
Revenue: €40M to €50M

**KNUTH WERKZEUGMASCHINEN
GMBH**
www.knuth.de
Sector: Wholesale
Revenue: €30M to €40M

**KONRAD FRIEDRICHS GMBH &
CO. KG**
www.german-carbide.com
Sector: Wholesale
Revenue: €50M to €75M

KOSATEC COMPUTER GMBH
www.kosatec.de
Sector: IT & Technology
Revenue: €100M to €150M

KRANKIKOM GMBH
www.krankikom.de
Sector: Media
Revenue: €30M to €40M

KRÜGER & GOTHE GMBH
www.kug-ems.de
Sector: Electronics
Revenue: €30M to €40M

KSG LEITERPLATTEN GMBH
www.ksg.de
Sector: Manufacturing
Revenue: €75M to €100M

KUMAVISION AG
www.kumavision.de
Sector: IT & Technology
Revenue: €30M to €40M

**L.B. BOHLE MASCHINEN +
VERFAHREN GMBH**
www.lbbohle.de
Sector: Engineering
Revenue: €50M to €75M

**LÄMMLE HOLZVERARBEITUNG
GMBH**
www.laemmle-holz.de
Sector: Logistics
Revenue: €20M to €30M

**LANDBÄCKEREI IHLE GMBH &
CO. KG**
www.ihle.de
Sector: Food & Drink
Revenue: €50M to €75M

LANDBELL GMBH
www.landbell.de
Sector: Environmental Services
Revenue: €150M to €250M

LANDWÄRME GMBH
www.landwaerme.de
Sector: Consumer Services
Revenue: €100M to €150M

**MAIREC
EDELMETALLGESELLSCHAFT
MBH**
www.mairec.com
Sector: Environmental Services
Revenue: €150M to €250M

MALAG & SOLTAU GMBH
www.malag-soltau.de
Sector: Wholesale
Revenue: €30M to €40M

MARTRADE SERVICES GMBH
www.martrade-shipping.de
Sector: Logistics
Revenue: €40M to €50M

MASTERRIND GMBH
www.masterrind.com
Sector: Agriculture & Farming &
Forestry
Revenue: €150M to €250M

MEAB
www.meab.de
Sector: Environmental Services
Revenue: €100M to €150M

**MELEGHY AUTOMOTIVE GMBH
& CO. KG**
www.meleghyautomotive.de
Sector: Manufacturing
Revenue: €150M to €250M

MERCATEO AG
www.mercateo.com
Sector: Business Services
Revenue: €150M to €250M

**MESSRING SYSTEMBAU MSG
GMBH**
www.messring.de
Sector: Manufacturing
Revenue: €20M to €30M

MILLER ANLAGEN GMBH
www.miller-anlagen.de
Sector: Leasing
Revenue: €75M to €100M

**MKN KURT NEUBAUER
FACTORY
GMBH & CO. KG**
www.mkn.eu
Sector: Manufacturing
Revenue: €75M to €100M

**MOBA MOBILE AUTOMATION
AG**
www.moba.de
Sector: Manufacturing
Revenue: €40M to €50M

MOMOX GMBH
www.momox.biz
Sector: Retail
Revenue: €100M to €150M

**MULAG FAHRZEUGWERK HEINZ
WÖSSNER GMBH U. CO. KG**
www.mulag.de
Sector: Manufacturing
Revenue: €50M to €75M

**MÜLLER-LICHT
INTERNATIONAL GMBH**
www.mueller-licht.de
Sector: Wholesale
Revenue: €50M to €75M

NASS MAGNET GMBH
www.nassmagnet.de
Sector: Electronics
Revenue: €30M to €40M

**NEUERO FARM- UND
FÖRDERTECHNIK GMBH**
www.neuero-farm.de
Sector: Agriculture & Farming &
Forestry
Revenue: €30M to €40M

OCULUS OPTIKGERÄTE GMBH
www.oculus.de
Sector: Manufacturing
Revenue: €50M to €75M

**OMNITRADE
HANDELSGESELLSCHAFT MBH
EUROFOOD
HANDELSGESELLSCHAFT MBH**
www.omnitrade-hamburg.com
Sector: Wholesale
Revenue: €150M to €250M

**OTTO HARRASSOWITZ GMBH
& CO. KG**
www.harrassowitz.de
Sector: Business Services
Revenue: €150M to €250M

PARADIESFRUCHT GMBH
www.paradise-fruits.de
Sector: Food & Drink
Revenue: €50M to €75M

PAUL MUELLER GMBH
www.paulmueller.de
Sector: Professional Services
Revenue: €40M to €50M

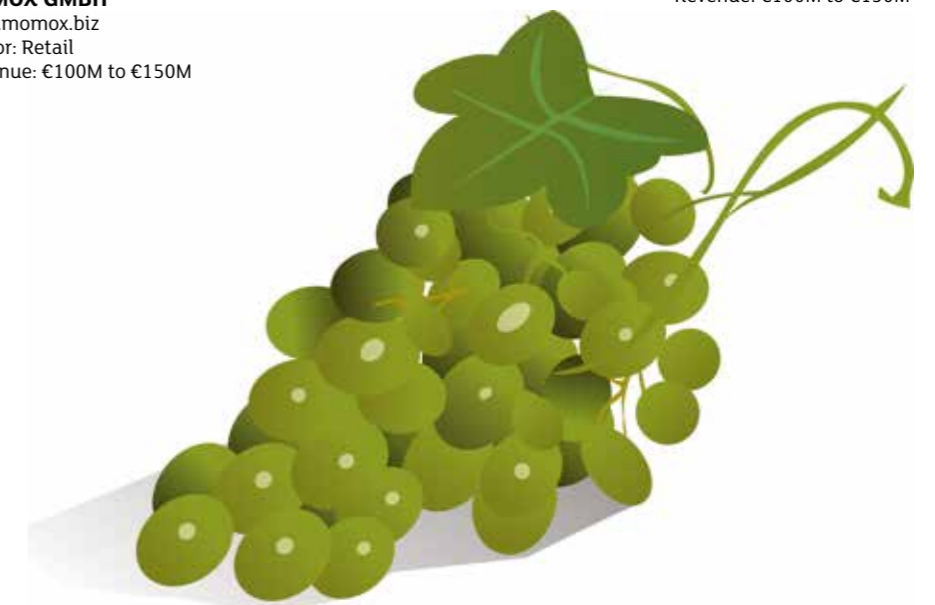
**PHYSIK INSTRUMENTE (PI)
GMBH & CO. KG**
www.physikinstrumente.de
Sector: Research & Development
Revenue: €100M to €150M

PIER 7 FOODS IMPORT GMBH
www.pier7.de
Sector: Wholesale
Revenue: €40M to €50M

PLOCK GMBH
www.plockgmbh.de
Sector: Consumer Services
Revenue: €30M to €40M

PROSPEGA GMBH
www.prospega.de
Sector: Media
Revenue: €40M to €50M

PROWIN WINTER GMBH
www.prowin.net
Sector: Consumer Services
Revenue: €100M to €150M



PSB INTRALOGISTICS GMBH
www.psb-gmbh.de
Sector: Manufacturing & Engineering
Revenue: €75M to €100M

PTC GERMANY GMBH
www.ptcgermany.de
Sector: Wholesale
Revenue: €100M to €150M

RAHM ZENTRUM FÜR GESUNDHEIT
www.rahm.de
Sector: Fitness & Health
Revenue: €50M to €75M

RALF BOHLE GMBH
www.schwalbe.com
Sector: Retail
Revenue: €100M to €150M

RAUSCH & PAUSCH GMBH
www.rapa.com
Sector: Manufacturing
Revenue: €100M to €150M

REINERT LOGISTIC GMBH & CO. KG
www.reinert-logistic.com
Sector: Transportation
Revenue: €100M to €150M

RIEDEL COMMUNICATIONS GMBH & CO. KG
www.riedel.net
Sector: Technology
Revenue: €75M to €100M

RÖDER HTS HÖCKER GMBH
www.roeder-hts.de
Sector: Facilities Services
Revenue: €100M to €150M

ROSE BIKES GMBH
www.rosebikes.de
Sector: Retail
Revenue: €75M to €100M

RUDOLF OSTERMANN GMBH
www.ostermann.eu
Sector: Professional Services
Revenue: €75M to €100M

SBN WÄLZLAGER GMBH & CO. KG
www.sbn.de
Sector: Wholesale
Revenue: €20M to €30M

SCHNEIDER GMBH & CO. KG
www.schneider-om.com
Sector: Manufacturing
Revenue: €100M to €150M

SCHÖLLY FIBEROPTIC GMBH
www.schoelly-group.de
Sector: Manufacturing
Revenue: €100M to €150M

SCHREINER GROUP
www.schreiner-group.de
Sector: Professional Services
Revenue: €150M to €250M

SCHUKAT ELECTRONIC VERTRIEBS GMBH
www.schukat.com
Sector: Wholesale
Revenue: €75M to €100M

SCHUM EUROSHOP GMBH & CO. KG
www.schum-euroshop.de
Sector: Retail
Revenue: €75M to €100M

SEEPEX GMBH
www.seepex.com
Sector: Manufacturing
Revenue: €100M to €150M

SEIDEL GMBH & CO. KG
www.seidel.de
Sector: Manufacturing
Revenue: €75M to €100M

SIEBENWURST WERKZEUGBAU GMBH
www.siebenwurst-wzb.de
Sector: Manufacturing
Revenue: €20M to €30M

SIEGER GMBH
www.sieger.eu
Sector: Manufacturing
Revenue: €50M to €75M

SIMEONSBETRIEBE GMBH
www.sitex.de
Sector: Textiles
Revenue: €75M to €100M

SPREADSHIRT GMBH
www.spreadshirt.de
Sector: Clothing
Revenue: €50M to €75M

STAHL WINDENERGIE GMBH
www.stahl-windenergie.de
Sector: Energy
Revenue: €50M to €75M

STENGEL GMBH
www.stengel-gmbh.de
Sector: Engineering
Revenue: €50M to €75M

STENGELE HOLZ- U. KUNSTSTOFFTECHNIK GMBH
www.stengele.com
Sector: Manufacturing
Revenue: €20M to €30M

STÜRMER MASCHINEN GMBH
www.stuermer-maschinen.de
Sector: Wholesale
Revenue: €50M to €75M

STUTE LOGISTICS AG & CO. KG
www.stute.de
Sector: Warehousing & Storage
Revenue: €20M to €30M

SVA SYSTEM VERTRIEB ALEXANDER GMBH
www.sva.de
Sector: IT & Technology
Revenue: €250M+

SWYX SOLUTIONS AG
www.swyx.com
Sector: Technology
Revenue: €30M to €40M

TARGA GMBH
www.targa.de
Sector: Wholesale
Revenue: €75M to €100M

TECONJA MBH
www.teconja.de
Sector: Transportation
Revenue: €20M to €30M

TELENOT ELECTRONIC GMBH
www.telenot.de
Sector: Electronics
Revenue: €50M to €75M

THERMOFIN GMBH
www.thermofin.de
Sector: Manufacturing
Revenue: €50M to €75M

THOMAS MAGNETE GMBH
www.thomas-magnete.com
Sector: Manufacturing
Revenue: €100M to €150M

TIB CHEMICALS AG
www.tib-chemicals.com
Sector: Chemicals
Revenue: €150M to €250M

TOPTICA PHOTONICS AG
www.toptica.com
Sector: Electronics
Revenue: €30M to €40M

TRANS SERVICE TEAM GMBH
www.trans-service-team.com
Sector: Warehousing & Storage
Revenue: €100M to €150M

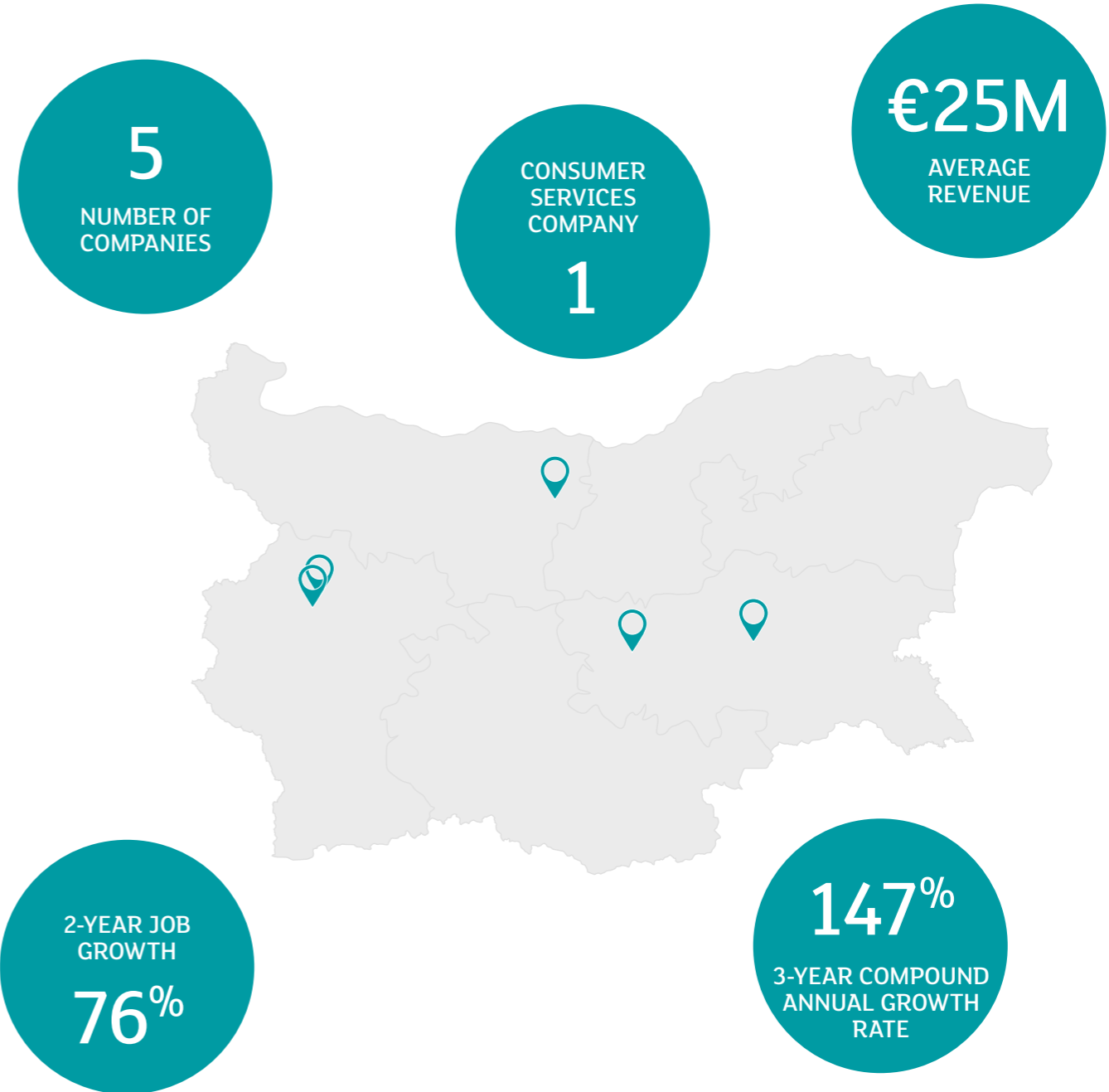
TREDY-FASHION GMBH
www.tredy-fashion.de
Sector: Textiles
Revenue: €50M to €75M

TRUE FRUITS GMBH
www.true-fruits.com
Sector: Food & Drink
Revenue: €30M to €40M

TÜRK+HILLINGER GMBH
www.tuerk-hillinger.de
Sector: Manufacturing
Revenue: €40M to €50M

1000 COMPANIES BULGARIA SNAPSHOT

BULGARIA'S 76% 2-YEAR JOB GROWTH IS AN IMPRESSIVE FIGURE. FOR A FULL LIST OF COMPANIES FROM BULGARIA, TURN TO PAGE 118





URSAPHARM ARZNEIMITTEL GMBH
www.ursapharm.de
Sector: Pharmaceutical & Science
Revenue: €150M to €250M

VELOX GMBH
www.velox.com
Sector: Retail
Revenue: €150M to €250M

VOGTLÄNDISCHES KABELWERK GMBH
www.voka.de
Sector: Manufacturing & Engineering
Revenue: €150M to €250M

VTOURS GMBH
www.vtours.de
Sector: Travel & Leisure
Revenue: €150M to €250M

W. NEUDORFF GMBH KG PG 100
www.neudorff.de
Sector: Green
Revenue: €75M to €100M

W. RENNER GMBH
www.renner-baustoffe.de
Sector: Professional Services
Revenue: €50M to €75M

WACHTEL GMBH
www.wachtel.de
Sector: Manufacturing
Revenue: €30M to €40M

WEILING GMBH
www.weiling.de
Sector: Wholesale
Revenue: €150M to €250M

WERGONA CHOCOLATE GMBH
www.wergona.com
Sector: Food & Drink
Revenue: €75M to €100M

WICKE GMBH + CO. KG
www.wicke.com
Sector: Manufacturing
Revenue: €100M to €150M

WILHELM KNEITZ AG
www.kneitz.de
Sector: Textiles
Revenue: €40M to €50M

WILLMS FLEISCH GMBH
www.willms-fleisch.de
Sector: Food & Drink
Revenue: €150M to €250M

WIPOTEC GMBH
www.wipotec.de
Sector: Engineering
Revenue: €100M to €150M

WKS GROUP
www.wksgroup.de
Sector: Engineering
Revenue: €30M to €40M

WOLLIN GMBH
www.wollin.de
Sector: Manufacturing & Engineering
Revenue: €20M to €30M

Greece

VIOLAR S.A.
www.markoubros.com
Sector: Manufacturing & Engineering
Revenue: €50M to €75M

AGRIFREDA SA
www.agrifreda.gr
Sector: Food & Drink
Revenue: €20M to €30M

CHATZIGEORGIOU S.A.- ALMOND PRODUCTS
www.perle.gr
Sector: Retail
Revenue: €20M to €30M

COSMOS SPORT SA
www.cosmosport.gr
Sector: Retail
Revenue: €20M to €30M

EMELCO LTD
www.emelko.gr
Sector: Food & Drink
Revenue: €20M to €30M

E-TRAVEL SA
www.e-travel.gr
Sector: Travel & Leisure
Revenue: €20M to €30M

HELLENIC JUICES SA
www.hellenicjuices.gr
Sector: Retail
Revenue: €20M to €30M

LARSINOS SA
www.larsinos.gr
Sector: Chemicals
Revenue: €50M to €75M

MEGA DISPOSABLES SA
www.megadis.gr
Sector: Health
Revenue: €100M to €150M

MEGAPLAST SA
www.megaplast.gr
Sector: Manufacturing
Revenue: €20M to €30M

Hungary

ALFÖLDI NYOMDA ZRT
www.anyrt.hu
Sector: Professional Services
Revenue: €20M to €30M

ALFÖLDVÍZ ZRT
www.bekesvizmu.hu
Sector: Environmental Services
Revenue: €40M to €50M

CSABACAST METAL CASTING LIMITED
www.csabacast.hu
Sector: Machining
Revenue: €30M to €40M

ECSERI KFT.
www.ecserikft.hu
Sector: Machining
Revenue: €30M to €40M

INOTAL ALUMÍNIUMFELDOLGOZÓ ZRT.
www.inotal.hu
Sector: Manufacturing
Revenue: €100M to €150M

MENTO KÖRNYEZETKULTÚRA KFT
www.mentokft.hu
Sector: Environmental Services
Revenue: €30M to €40M

REGIO JÁTÉKKERESKEDELMI KFT
www.en.regiotoy.hu
Sector: Wholesale
Revenue: €20M to €30M

SEMILAB ZRT.
www.semilab.hu
Sector: Manufacturing & Engineering
Revenue: €30M to €40M

UBM TRADE ZRT
www.ubm.hu
Sector: Wholesale
Revenue: €30M to €40M

VMD KÓRHÁZI TECHNOLÓGIAI ZRT
www.vmd.hu
Sector: Health
Revenue: €30M to €40M

Ireland

AEROGEN LIMITED PG 46
www.aerogen.com
Sector: Manufacturing & Engineering
Revenue: €30M to €40M

ARCHITECTURAL ALUMINIUM LIMITED
www.arcal.ie
Sector: Engineering
Revenue: €10M to €20M

ARVUM GROUP LIMITED
www.arvumgroup.ie
Sector: Agriculture & Farming & Forestry
Revenue: €20M to €30M

CLUB TRAVEL
www.clubtravel.ie
Sector: Travel & Leisure
Revenue: €100M to €150M

COLORMAN (IRELAND) LIMITED
www.colorman.ie
Sector: Business Services
Revenue: €20M to €30M

CREWLINK IRELAND LIMITED
www.crewlink.ie
Sector: Aviation Services
Revenue: €50M to €75M

EVROS TECHNOLOGY GROUP
www.evros.ie
Sector: IT & Technology
Revenue: €40M to €50M

GLENNON BROTHERS
www.glennonbrothers.ie
Sector: Manufacturing & Engineering
Revenue: €100M to €150M

INTERNATIONAL WAREHOUSING & TRANSPORT LIMITED
www.iwt-irl.com
Sector: Warehousing and Storage
Revenue: €40M to €50M

IRISH BACON SLICERS LIMITED
www.irishbaconslicers.com
Sector: Food & Drink
Revenue: €30M to €40M

JENKINSON LOGISTICS
www.jenkinson.ie
Sector: Logistics
Revenue: €40M to €50M

LIFES2GOOD
www.lifes2good.com
Sector: Health
Revenue: €50M to €75M

LOTUSWORKS
www.lotusworks.com
Sector: Engineering
Revenue: €50M to €75M

M CLOUGHLINS RS
www.mcloughlins.ie
Sector: Wholesale
Revenue: €20M to €30M

MICHAEL DIXON INTERNATIONAL TRANSPORT LIMITED
www.dixontransport.com
Sector: Transportation
Revenue: €20M to €30M

MUNSTER JOINERY LIMITED
www.munsterjoinery.ie
Sector: Green
Revenue: €50M to €75M
PORTWEST LIMITED
www.portwest.com
Sector: Clothing (Manufacturing)
Revenue: €100M to €150M

ROCKABILL SEAFOOD LIMITED
www.rockabill.ie
Sector: Wholesale
Revenue: €20M to €30M

SHAY MURTAGH PRECAST LTD
www.shaymurtagh.ie
Sector: Manufacturing
Revenue: €30M to €40M

VISTATEC LIMITED
www.vistatec.ie
Sector: IT & Technology
Revenue: €20M to €30M

Italy

A.D. TUBI INOSSIDABILI SPA
www.adtubi.com
Sector: Manufacturing
Revenue: €30M to €40M

ADELAIDE SPA
www.adelaidespaandsalon.com
Sector: Travel & Leisure
Revenue: €50M to €75M

ALUBERG SPA
www.aluberg.it
Sector: Manufacturing
Revenue: €75M to €100M

ANASTASI SRL
www.anastasisrl.it
Sector: Food & Drink
Revenue: €20M to €30M

ANTICA CERAMICA RUBIERA
www.anticaceramica.it
Sector: Manufacturing
Revenue: €30M to €40M

ART COSMETICS S.R.L.
www.artcosmetics.it
Sector: Manufacturing
Revenue: €40M to €50M

ARTES
www.artesonline.it
Sector: Textiles
Revenue: €30M to €40M

ASSO GROUP
www.assospa.com
Sector: Clothing (Manufacturing)
Revenue: €20M to €30M

BIANCHI INDUSTRIAL SPA
www.bianchi-industrial.it
Sector: Wholesale
Revenue: €100M to €150M

BIOFARMA SPA
www.biofarma.it
Sector: Manufacturing & Engineering
Revenue: €50M to €75M

BLM SPA
www.blmgroupp.com
Sector: Manufacturing & Engineering
Revenue: €150M to €250M

BMR
www.bmr.it
Sector: Manufacturing
Revenue: €50M to €75M

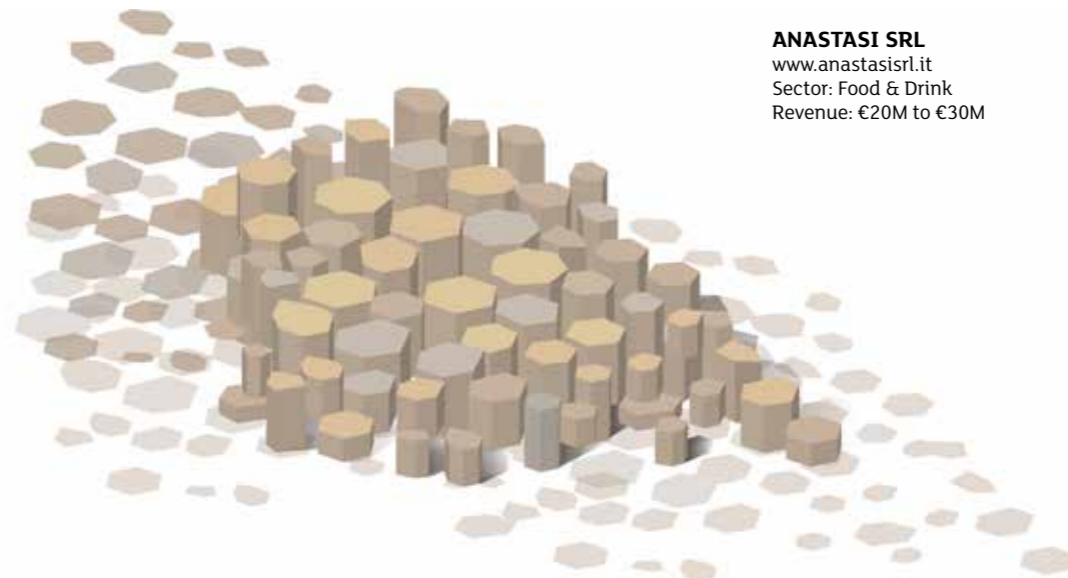
BRUNO GENERATOR
www.brunogenerators.it
Sector: Manufacturing
Revenue: €75M to €100M

BRUNO SRL
www.brunosrl.net
Sector: Food & Drink
Revenue: €30M to €40M

CPC SRL
www.modelleriacpc.it
Sector: Manufacturing
Revenue: €30M to €40M

CAFFO
www.caffo.com
Sector: Food & Drink
Revenue: €40M to €50M

CARTIERE SACI SPA
www.cartieresaci.com
Sector: Manufacturing
Revenue: €50M to €75M



CARTOTECNICA GOLDPRINT
www.cartotecnicagoldprint.it
Sector: Packaging Facilities
Revenue: €30M to €40M

CASEIFICIO VALDOSTANO
www.caseificiovaldostano.com
Sector: Food & Drink
Revenue: €20M to €30M

CLEAF SPA
www.cleaf.it
Sector: Manufacturing
Revenue: €100M to €150M

COLFIORITO
www.fertitecnicacolfiorito.it
Sector: Food & Drink
Revenue: €20M to €30M

COLMAR
www.colmar.it
Sector: Clothing
Revenue: €100M to €150M

COMAC SPA
www.comac.it
Sector: Machining
Revenue: €75M to €100M

COMACCHIO S.R.L.
www.comacchio-industries.it
Sector: Machining
Revenue: €40M to €50M

COPAN ITALIA SPA
www.copangroup.com
Sector: Health
Revenue: €100M to €150M

COSMOPOL SRL
www.cosmopolsrl.com
Sector: Security
Revenue: €50M to €75M

CPA SRL
www.cpa-it.it
Sector: Machining
Revenue: €30M to €40M

CRIPPA SPA
www.crippa.it
Sector: Manufacturing
Revenue: €30M to €40M

CROMODORA WHEELS SPA
www.cromodorawheels.it
Sector: Manufacturing & Engineering
Revenue: €150M to €250M

DAEM SPA – BUONRISTORO VENDING GROUP
www.buonristoro.com
Sector: Machining
Revenue: €100M to €150M

DEMETRA
www.demetrasrl.it
Sector: Food & Drink
Revenue: €20M to €30M

DMT
www.dmtcycling.com
Sector: Clothing (Manufacturing)
Revenue: €75M to €100M

DOLCIARIA ACQUAVIVA
www.dolciariaacquaviva.com
Sector: Food & Drink
Revenue: €30M to €40M

ECONORD
www.econord.it
Sector: Environmental Services
Revenue: €150M to €250M

ELETTROSUD SRL
www.elettrosud.net
Sector: Electronics
Revenue: €20M to €30M

FARA INDUSTRIALE SRL
www.faraindustriale.com
Sector: Manufacturing
Revenue: €30M to €40M

FARMOL SPA
www.farmol.it
Sector: Manufacturing
Revenue: €50M to €75M

FILTREX SRL
www.filtrex.it
Sector: Manufacturing
Revenue: €30M to €40M

FINSEL SRL
www.gruppocaramia.it
Sector: Utilities
Revenue: €40M to €50M

FIorentINI
www.fiorentinalimentari.it
Sector: Food & Drink
Revenue: €50M to €75M

FLOTT
www.flottspa.it
Sector: Food & Drink
Revenue: €50M to €75M

FORA
www.fora.it
Sector: Health
Revenue: €40M to €50M

FORGIALLUMINIO 3 SRL
www.forgialluminio.it
Sector: Manufacturing
Revenue: €20M to €30M

FORMENTI & GIOVENZANA SPA
www.fgvitaly.com
Sector: Manufacturing & Engineering
Revenue: €150M to €250M

FULL SPOT SPA
www.corporate.obag.it
Sector: Clothing (Manufacturing)
Revenue: €50M to €75M

GALBA SRL
www.galba.it
Sector: Machining
Revenue: €50M to €75M

GALILEO
www.galileospa.com
Sector: Wholesale
Revenue: €50M to €75M

GMM SPA
www.gmm.it
Sector: Machining
Revenue: €30M to €40M

GOMA ELETTRONICA SPA
www.gomaelettronica.it
Sector: Electronics
Revenue: €30M to €40M

H.S.A. COSMETICS
www.hsacosmetics.com
Sector: Manufacturing
Revenue: €30M to €40M

HAEMOTRONIC
www.haemotronic.it
Sector: Health
Revenue: €30M to €40M

HERNO
www.herno.it
Sector: Clothing
Revenue: €50M to €75M

HINOWA SPA
www.hinowa.com
Sector: Machining
Revenue: €30M to €40M

HUWELL
www.huwell.it
Sector: Chemicals
Revenue: €30M to €40M

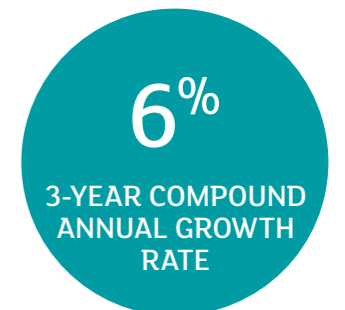
ILCAM SPA
www.ilcam.com
Sector: Manufacturing
Revenue: €150M to €250M

INDUSTRIALE CHIMICA SRL
www.chemogroup.com
Sector: Pharmaceutical & Science
Revenue: €50M to €75M

INDUTEX
www.indutexspa.com
Sector: Clothing
Revenue: €20M to €30M

1000 COMPANIES CYPRUS SNAPSHOT

CYPRUS'S LISTED COMPANIES ARE CLUSTERED AROUND NICOSIA AND LIMASSOL, BUT A VARIETY OF SECTORS ARE REPRESENTED. FOR A FULL LIST OF COMPANIES FROM CYPRUS, TURN TO PAGE 118



ISAIA
www.isaia.it
Sector: Clothing
Revenue: €40M to €50M

LA FINESTRA SUL CIELO
www.lafinestrasulcielo.it
Sector: Food & Drink
Revenue: €20M to €30M

LANIFICIO LUIGI RICCERI
www.lanificioricceri.it
Sector: Textiles
Revenue: €30M to €40M

LA SELVA PESCA SRL
www.nuovalaselvapesca.it
Sector: Food & Drink
Revenue: €30M to €40M

LA SPORTIVA
www.lasportiva.com
Sector: Clothing (Manufacturing)
Revenue: €75M to €100M

LTC
www.ltc.it
Sector: Manufacturing
Revenue: €150M to €250M

MARE SPA
www.mare.com
Sector: Chemicals
Revenue: €100M to €150M

MARGARITELLI FERROVIARIA SPA
www.margaritelliferroviaria.com
Sector: Manufacturing
Revenue: €75M to €100M

MARINI IMPIANTI
www.mariniimpianti.it
Sector: Engineering
Revenue: €20M to €30M

MARIO LEVI SPA
www.marioleviitalia.it
Sector: Textiles
Revenue: €75M to €100M

MARMI CARRARA SRL
www.marmidicarrara.com
Sector: Manufacturing
Revenue: €30M to €40M

MAZZUCHELLI 1849 SPA
www.mazzucchelli1849.it
Sector: Manufacturing & Engineering
Revenue: €150M to €250M

MILLEUNO SPA
www.milleunobingo.it
Sector: Travel & Leisure
Revenue: €100M to €150M

MODUS FM SPA
www.modusfm.it
Sector: Facilities Services
Revenue: €20M to €30M

MONVISO
www.panmonviso.it
Sector: Food & Drink
Revenue: €30M to €40M

MORETTO SPA
www.moretto.com
Sector: Engineering
Revenue: €20M to €30M

NARDI SPA
www.nardigarden.it
Sector: Manufacturing
Revenue: €30M to €40M

NERI SPA
www.neri.biz
Sector: Landscape Services
Revenue: €20M to €30M

NEWCHEM SPA
www.newchemspa.com
Sector: Pharmaceutical & Science
Revenue: €50M to €75M

NORD ENGINEERING SRL
www.nordengineering.com
Sector: Engineering
Revenue: €30M to €40M

OTTOD'AME
www.ottodame.it
Sector: Clothing
Revenue: €20M to €30M

PAGANI
www.pagani.com
Sector: Design
Revenue: €50M to €75M

PALMIERI GROUP
www.palmierigroup.com
Sector: Construction & Property
Revenue: €50M to €75M

PANDOLFO ALLUMINIO SPA
www.pandolfo.it
Sector: Manufacturing
Revenue: €100M to €150M

PARMOVO SRL
www.parmovo.com
Sector: Food & Drink
Revenue: €100M to €150M

PHSHOP SR
www.phshop.it
Sector: Pharmaceutical & Science
Revenue: €50M to €75M

PIETRO ROSA TBM
www.pietrorosatbm.it
Sector: Engineering
Revenue: €50M to €75M

PROVASI
www.provasi.com
Sector: Design
Revenue: €30M to €40M

RASELLI FRANCO
www.gruppoerrepri.com
Sector: Design
Revenue: €75M to €100M

RIELLO ELETTRONICA GROUP
www.riello-elettronica.com
Sector: Technology
Revenue: €150M to €250M

ROSSINI SPA
www.rossini-spa.it
Sector: Manufacturing
Revenue: €50M to €75M
SA.GE.VAN. MARMI
www.sagevanmarmi.com
Sector: Design
Revenue: €30M to €40M

SACCHETTO SRL
www.sacchettovini.it
Sector: Food & Drink
Revenue: €30M to €40M

SANTA MARGHERITA
www.santamargherita.net
Sector: Manufacturing
Revenue: €50M to €75M

SIDER ENGINEERING SPA
www.siderengineering.it
Sector: Engineering
Revenue: €50M to €75M

SOLARI DI UDINE
www.solari.it
Sector: Manufacturing
Revenue: €50M to €75M

SPEA
www.spea.com
Sector: Manufacturing
Revenue: €75M to €100M

SPECIAL SPRINGS SRL
www.specialsprings.com
Sector: Manufacturing
Revenue: €30M to €40M

STILCURVI
www.stilcurvi.it
Sector: Manufacturing
Revenue: €20M to €30M

SUGAR S.R.L.
www.sugar.it
Sector: Retail
Revenue: €40M to €50M

SUTTER INDUSTRIES S.P.A.
www.sutter.it
Sector: Manufacturing
Revenue: €50M to €75M

TECNAU SRL
www.tecnau.com
Sector: Machining
Revenue: €50M to €75M

TECNIPLAST SPA
www.tecniplast.it
Sector: Manufacturing
Revenue: €150M to €250M

TECNOPRESS
www.tecnopress.it
Sector: Manufacturing
Revenue: €50M to €75M

TOSCOTEC S.P.A. PG 54
www.toscotec.com
Sector: Manufacturing & Engineering
Revenue: €100M to €150M

TRAVAGLINI
www.travaglini.it
Sector: Manufacturing
Revenue: €30M to €40M

TRIVI SRL
www.trivisrl.com
Sector: Manufacturing
Revenue: €20M to €30M

UNITEC SPA
www.unitec-group.com
Sector: Manufacturing
Revenue: €50M to €75M

UNIVERSAL PACK SRL
www.upack.net
Sector: Manufacturing
Revenue: €20M to €30M

VETRORESINA
www.vetroresina.com
Sector: Manufacturing
Revenue: €50M to €75M

VHERNIER SPA
www.vhernier.it
Sector: Wholesale
Revenue: €20M to €30M

VITILLO SPA
www.vitillo.it
Sector: Manufacturing
Revenue: €40M to €50M

WALDNER TECNOLOGIE MEDICALI SRL SU
www.waldner.co
Sector: Wholesale
Revenue: €30M to €40M

Latvia

BELAM
www.belam.lv
Sector: Professional Services
Revenue: €50M to €75M

DPA SIA
www.squalio.com
Sector: IT & Technology
Revenue: €20M to €30M

ELPIS SIA
www.elpis.lv
Sector: Wholesale
Revenue: €30M to €40M

FOREVERS SIA
www.forevers.lv
Sector: Food & Drink
Revenue: €30M to €40M

POLIPAKS SIA
www.polipaks.com
Sector: Manufacturing & Engineering
Revenue: €30M to €40M

Lithuania

STATICUS UAB PG 57
www.staticus.com
Sector: Manufacturing & Engineering
Revenue: €40M to €50M

UAB AURIKA
www.aurika.lt
Sector: Packaging Facilities
Revenue: €30M to €40M

UAB JUODELIAI
www.juodeliai.com
Sector: Agriculture & Farming & Forestry
Revenue: €30M to €40M

UAB KURANA
www.kurana.lt
Sector: Chemicals
Revenue: €20M to €30M

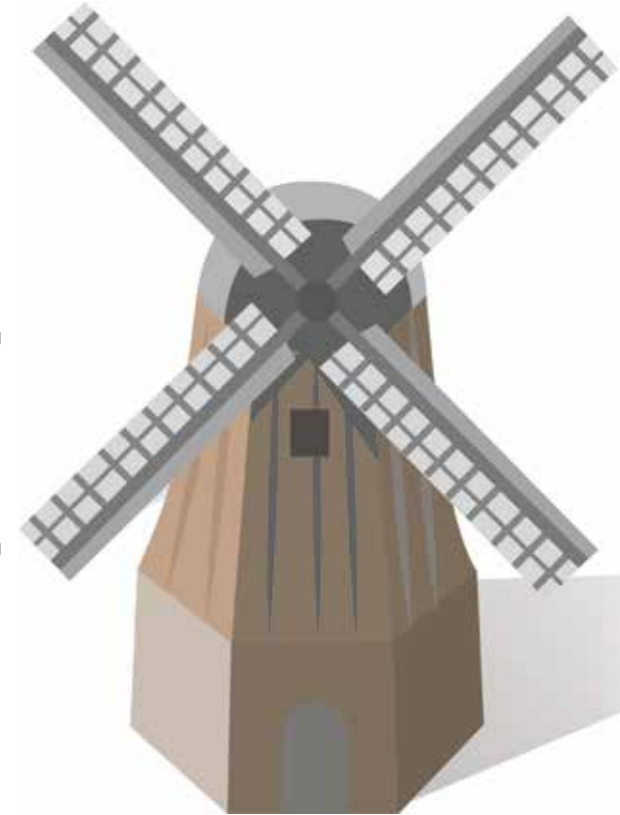
UAB YUKON ADVANCED OPTICS WORLDWIDE
www.yukonopticsglobal.com
Sector: Wholesale
Revenue: €20M to €30M

Luxembourg

ACCUEIL CK
www.ck-online.lu
Sector: Professional Services
Revenue: €30M to €40M

CEL
www.cel.lu
Sector: Manufacturing & Engineering
Revenue: €20M to €30M

GROSBUSCH SÄRL
www.grosbusch.lu
Sector: Wholesale
Revenue: €40M to €50M



MANNELLI ELECTRONICS S.A
www.mannelli.lu
Sector: Professional Services
Revenue: €20M to €30M

VOYAGES EMILE WEBER
www.voyages-weber.lu
Sector: Travel & Leisure
Revenue: €100M to €150M

Malta

AIRX GROUP PG 76
www.airx.aero
Sector: Aviation Services
Revenue: €40M to €50M

AQUABIOTECH GROUP
www.aquabt.com
Sector: Environmental Services
Revenue: €0M to €10M

CAMILLERI PARIS MODE LTD
www.camilleriparis.com
Sector: Consumer Services
Revenue: €0M to €10M

PHARMA MT LTD
www.pharmamt.com
Sector: Wholesale
Revenue: €0M to €10M

SCOTTS LTD
www.scotts.com.mt
Sector: Retail
Revenue: €40M to €50M

Netherlands

AMSTERDAM MEAT CO AMECO BV
www.amsterdammeatcompany.nl
Sector: Food & Drink
Revenue: €75M to €100M

ARN BV
www.arnbv.nl
Sector: Environmental Services
Revenue: €40M to €50M

ARNOLD SUHR NETHERLANDS BV
www.arnoldsuhr.com
Sector: Chemicals
Revenue: €30M to €40M



AWETA G&P BV
www.aweta.com
Sector: Agriculture/Farming/Forestry
Revenue: €30M to €40M

BE ALLBRASS INDUSTRIAL NL
www.bons-evers.nl
Sector: Manufacturing
Revenue: €40M to €50M

BOLIDT KUNSTSTOFTOEPASSING BV
www.bolidt.nl
Sector: Manufacturing
Revenue: €50M to €75M

BRB INTERNATIONAL BV
www.br-international.com
Sector: Professional Services
Revenue: €100M to €150M

BRIBUS BV
www.bribus.nl
Sector: Manufacturing
Revenue: €40M to €50M

BUGABOO INTERNATIONAL BV PG 65
www.bugaboo.com
Sector: Manufacturing & Engineering
Revenue: €100M to €150M

BURO SCAN BRIT
www.buroscanbrit.nl
Sector: Travel & Leisure
Revenue: €20M to €30M

COROOS CONSERVEN BV
www.coroos.nl
Sector: Wholesale
Revenue: €50M to €75M

DE JONG VERPAKKING BV PG 50
www.dejongverpakking.nl
Sector: Manufacturing & Engineering
Revenue: €100M to €150M

DELICIA BV
www.delicia.nl
Sector: Food & Drink
Revenue: €50M to €75M

DUNEA NV
www.dunea.nl
Sector: Environmental Services
Revenue: €100M to €150M

ELHO BV
www.elho.nl
Sector: Landscape Services
Revenue: €50M to €75M

ENRAF – NONIUS BV
www.enraf-nonius.com
Sector: Fitness & Health
Revenue: €40M to €50M

ENZA ZADEN SEED OPERATIONS BV
www.enzazaden.com
Sector: Food & Drink
Revenue: €150M to €250M

EUROL BV
www.eurol.com
Sector: Utilities
Revenue: €50M to €75M

EW FACILITY SERVICES
www.ew.nl
Sector: Cleaning Services
Revenue: €50M to €75M

FLORENSIS BV
www.florensis.com
Sector: Agriculture & Farming & Forestry
Revenue: €50M to €75M

H.Z. LOGISTICS BV
www.hztransport.com
Sector: Transportation
Revenue: €30M to €40M

HAVENS GRAANHANDEL NV
www.havens.nl
Sector: Food & Drink
Revenue: €100M to €150M

HIGHLITE INTERNATIONAL BV
www.highlite.nl
Sector: Wholesale
Revenue: €40M to €50M

HOTEL SCHIPHOL
www.hotelschiphol.nl
Sector: Travel & Leisure
Revenue: €20M to €30M

HOTEL OKURA AMSTERDAM
www.okura.nl
Sector: Travel & Leisure
Revenue: €40M to €50M

INTERGAS VERWARMING BV
www.intergasverwarming.nl
Sector: Energy
Revenue: €75M to €100M

KOBOUT BV
www.kobout.nl
Sector: Wholesale
Revenue: €30M to €40M



KONINKLIJKE EUROMA BV
www.euroma.com
Sector: Food & Drink
Revenue: €75M to €100M

NOOTEBOOM TRAILERS BV
www.nooteboom.com
Sector: Machining
Revenue: €50M to €75M

OPERATOR GROEP DELFT BV
www.ogd.nl
Sector: IT & Technology
Revenue: €40M to €50M

ORTEC BV
www.ortec.nl
Sector: IT & Technology
Revenue: €50M to €75M

OTTEVANGER MILLING ENGINEERS BV
www.ottevanger.com
Sector: Machining
Revenue: €50M to €75M

PLIEGER BV
www.plieger.nl
Sector: Wholesale
Revenue: €150M to €250M

PLOEGER MACHINES BV
www.ploeger.com
Sector: Agriculture & Farming & Forestry
Revenue: €40M to €50M

PQR BV
www.pqr.com
Sector: IT & Technology
Revenue: €100M to €150M

PRODRIVE BV
www.prodrive-technologies.com
Sector: Technology
Revenue: €100M to €150M

RADEMAKER BV
www.rademaker.nl
Sector: Machining
Revenue: €75M to €100M

RHUMVELD WINTER & KONIJN BV
www.rhumveld.com
Sector: Wholesale
Revenue: €75M to €100M

RIWAL INTERNATIONAL
www.rival.com
Sector: Leasing
Revenue: €40M to €50M

ROUVEEN KAASSPECIALITEITEN
www.rouveen-kaasspecialiteiten.nl
Sector: Food & Drink
Revenue: €20M to €30M

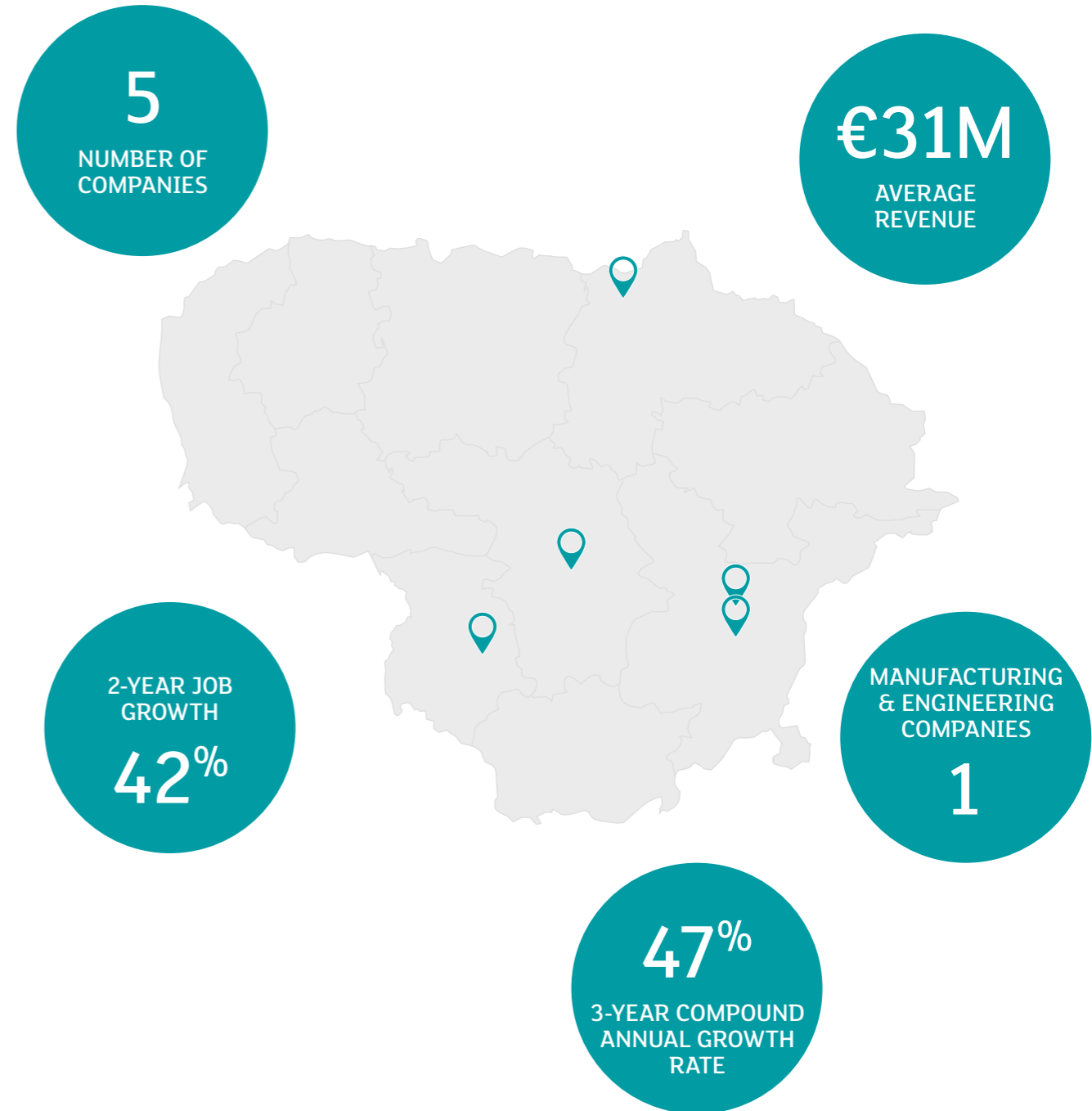
SEACON LOGISTICS BV
www.seaconlogistics.com
Sector: Logistics
Revenue: €100M to €150M

SIoux EMBEDDED SYSTEMS BV
www.sioux.eu
Sector: IT & Technology
Revenue: €20M to €30M

SNACK CONNECTION BV
www.snack-connection.nl
Sector: Wholesale
Revenue: €75M to €100M

1000 COMPANIES LITHUANIA SNAPSHOT

LITHUANIA'S COMPANIES ENJOY AN AVERAGE REVENUE OF €31M. FOR A FULL LIST OF COMPANIES FROM LITHUANIA, TURN TO PAGE 137



SUPERTAPE BV
www.supertape.nl
Sector: Manufacturing
Revenue: €30M to €40M

TRIOLIET BV
www.trioliet.nl
Sector: Agriculture & Farming & Forestry
Revenue: €50M to €75M

TWENTE MILIEU NV
www.twentemilieu.nl
Sector: Environmental Services
Revenue: €30M to €40M

VAN HOUTUM BV
www.vanhoutum.nl
Sector: Chemicals
Revenue: €50M to €75M

WATERDRINKER AALSMEER BV
www.waterdrinker.nl
Sector: Wholesale
Revenue: €150M to €250M

WEMO INTERNATIONAL BV
www.wemo.nl
Sector: Machining
Revenue: €20M to €30M

WILCO BV
www.wilco.nl
Sector: Business Services
Revenue: €40M to €50M

Poland

OTCF
www.otcf.pl
Sector: Clothing
Revenue: €75M to €100M

ABET SP. Z O.O.
www.abet.pl
Sector: Manufacturing
Revenue: €20M to €30M

ALLGAME SA
www.allgame.pl
Sector: Electronics
Revenue: €75M to €100M

ALMA SA
www.alma.biz.pl
Sector: IT & Technology
Revenue: €20M to €30M

AQMET SP. Z O.O.
www.aqmet.com.pl
Sector: Machining
Revenue: €30M to €40M

ARLEN TEXTILE GROUP
www.arlen.com.pl
Sector: Consumer Services
Revenue: €100M to €150M

BG PRODUCTION SP. Z O.O.
www.bgproduction.eu
Sector: Food & Drink
Revenue: €30M to €40M

BTS OIL SP. Z O.O.
www.btsoil.pl
Sector: Utilities
Revenue: €20M to €30M

CENTRUM ELEKTRYCZNE ANIA
www.centrumelektryczne.pl
Sector: Professional Services
Revenue: €40M to €50M

CERAMIKA – KOŃSKIE SP. Z O.O.
www.ceramikakonskie.pl
Sector: Manufacturing
Revenue: €50M to €75M

DRUKPOL.FLEXO SP. Z O.O. S.K.
www.drukpolflexo.pl
Sector: Professional Services
Revenue: €20M to €30M

ELEKTRIX S.A.
www.elektrix.com.pl
Sector: Energy
Revenue: €50M to €75M

EXCELSIOR ATLANTIC
www.polishtrout.com
Sector: Food & Drink
Revenue: €50M to €75M

GADUS SP. Z O.O.
www.gadus.pl
Sector: Logistics
Revenue: €40M to €50M

GETRESPONSE SP. Z O.O.
www.getresponse.com
Sector: IT & Technology
Revenue: €20M to €30M

HOME.PL SA
www.home.pl
Sector: IT & Technology
Revenue: €75M to €100M

INTARIS SP. Z O.O.
www.intaris.pl
Sector: IT & Technology
Revenue: €30M to €40M

JURAJSKA SP. Z O.O.
www.jurajska.pl
Sector: Food & Drink
Revenue: €20M to €30M

MASTERMEDIA CIOCZEK I WÓJCIAK GP
www.mastermediauk.com
Sector: Import & Export
Revenue: €50M to €75M

MAX COMPUTERS SP. Z O.O.
www.maxcomputers.pl
Sector: Retail
Revenue: €100M to €150M

PERFUMESCO.PL SP. Z O.O. S.K.
www.perfumesco.pl
Sector: Retail
Revenue: €20M to €30M

SILTEC SP. Z O.O.
www.siltec.pl
Sector: Technology
Revenue: €20M to €30M

SOLUMUS SP. Z O.O. PG 80
www.solumus.pl
Sector: Consumer Services
Revenue: €150M to €250M

TRANSLOT SP. Z O.O.
www.translot.com.pl
Sector: Transportation
Revenue: €40M to €50M

TRANSOIL SP. Z OO,
www.transoil.pl
Sector: Utilities
Revenue: €40M to €50M

WISS GROUP
www.wiss.com.pl
Sector: Manufacturing
Revenue: €100M to €150M

X-KOM SP. Z O.O.
www.x-kom.pl
Sector: Retail
Revenue: €150M to €250M

MDM NT POLAND
www.mdmsa.com
Sector: Textiles
Revenue: €20M to €30M

MEGATEL SP. Z O.O.
www.megatel.com.pl
Sector: IT & Technology
Revenue: €20M to €30M

OMIDA SP. Z O.O.
www.omida.pl
Sector: Logistics
Revenue: €40M to €50M

PERFUMESCO.PL SP. Z O.O. S.K.
www.perfumesco.pl
Sector: Retail
Revenue: €20M to €30M

SILTEC SP. Z O.O.
www.siltec.pl
Sector: Technology
Revenue: €20M to €30M

SOLUMUS SP. Z O.O. PG 80
www.solumus.pl
Sector: Consumer Services
Revenue: €150M to €250M

TRANSLOT SP. Z O.O.
www.translot.com.pl
Sector: Transportation
Revenue: €40M to €50M

TRANSOIL SP. Z OO,
www.transoil.pl
Sector: Utilities
Revenue: €40M to €50M

WISS GROUP
www.wiss.com.pl
Sector: Manufacturing
Revenue: €100M to €150M

X-KOM SP. Z O.O.
www.x-kom.pl
Sector: Retail
Revenue: €150M to €250M

Portugal

CARVALHOS
www.couroazul.pt
Sector: Wholesale
Revenue: €50M to €75M

ELASTRON
www.elastrongroup.com
Sector: Wholesale
Revenue: €20M to €30M

GERMANO DE SOUSA – CENTRO

DE MEDICINA LABORATORIAL
www.germanodesousa.com
Sector: Health
Revenue: €20M to €30M

IGUARIVARIUS PG 74
www.iguarivarius.pt
Sector: Professional Services
Revenue: €50M to €75M

LUSIAVES
www.grupolusiaves.pt
Sector: Food & Drink
Revenue: €50M to €75M

SOCÉM
www.socem.pt
Sector: Manufacturing
Revenue: €20M to €30M

SOVENA
www.sovenagroup.com
Sector: Agriculture & Farming & Forestry
Revenue: €40M to €50M

VECTOR MAIS
www.vectormais.com
Sector: Design
Revenue: €20M to €30M

VISION BOX
www.vision-box.com
Sector: Security
Revenue: €20M to €30M

WIT SOFTWARE PG 30
www.wit-software.com
Sector: Technology
Revenue: €20M to €30M

Romania

ALL VIEW PG 64
www.allview.ro
Sector: Manufacturing & Engineering
Revenue: €50M to €75M

B&B COLLECTION
www.bbcollection.ro
Sector: Consumer Services
Revenue: €50M to €75M

COMPLET ELECTRO SERV
www.completelectroserv.com
Sector: Electronics
Revenue: €30M to €40M

ELBI ELECTRIC & LIGHTING
www.elbielectric.ro
Sector: Consumer Services
Revenue: €50M to €75M

FAN COURIER
www.fancourier.ro
Sector: Logistics
Revenue: €75M to €100M

GRADINARIU IMPORT EXPORT
www.gradinariu.ro
Sector: Motor Vehicle Retail
Revenue: €50M to €75M

MEDIST GROUP
www.medist-ipoc.ro
Sector: Machining
Revenue: €20M to €30M

MICROFRUITS
www.microfruits.ro
Sector: Wholesale
Revenue: €20M to €30M

NEPTUN
www.neptun-gears.ro
Sector: Manufacturing & Engineering
Revenue: €20M to €30M

VOX CARRIER
www.voxcarrier.com
Sector: Telecommunications
Revenue: €30M to €40M

Slovakia

ANDREA SHOP
www.andreashop.sk
Sector: Retail
Revenue: €30M to €40M

AXASOFT, A. S.
www.axasoft.eu
Sector: Technology
Revenue: €30M to €40M

DELTECH A.S
www.deltech.sk
Sector: Facilities Services
Revenue: €20M to €30M

ENCINGER, SPOL.S R.O.
www.encinger.sk
Sector: Food & Drink
Revenue: €50M to €75M

INTERBLOCK GAMING
www.interblockgaming.com
Sector: Manufacturing
Revenue: €40M to €50M

SLOVANET
www.slovanet.net
Sector: Telecommunications
Revenue: €40M to €50M

Slovenia

LEDINEK GROUP
www.ledinek.com
Sector: Machining
Revenue: €20M to €30M

LEONE
www.leone.si
Sector: Food & Drink
Revenue: €30M to €40M

MASS DOO
www.mass.si
Sector: Retail
Revenue: €30M to €40M

MDM DOO
www.mdm.si
Sector: Manufacturing
Revenue: €40M to €50M

Spain

ACEITERA PENINSULAR ESPAÑOLA
www.aceiterapeninsular.com
Sector: Food & Drink
Revenue: €20M to €30M

ACEITES ABASA S.A.
www.aceitesabasa.net
Sector: Food & Drink
Revenue: €20M to €30M

DELTECH A.S
www.deltech.sk
Sector: Facilities Services
Revenue: €20M to €30M

ENCINGER, SPOL.S R.O.
www.encinger.sk
Sector: Food & Drink
Revenue: €50M to €75M

INTERBLOCK GAMING
www.interblockgaming.com
Sector: Manufacturing
Revenue: €40M to €50M

AICOX SOLUCIONES
www.aicox.com
Sector: Telecommunications
Revenue: €20M to €30M

ALBET
www.albet.es
Sector: Veterinary Services
Revenue: €20M to €30M

ALCANZIA
www.alcanzia.es
Sector: Energy
Revenue: €50M to €75M

ALE-HOP
www.ale-hop.net
Sector: Retail
Revenue: €50M to €75M

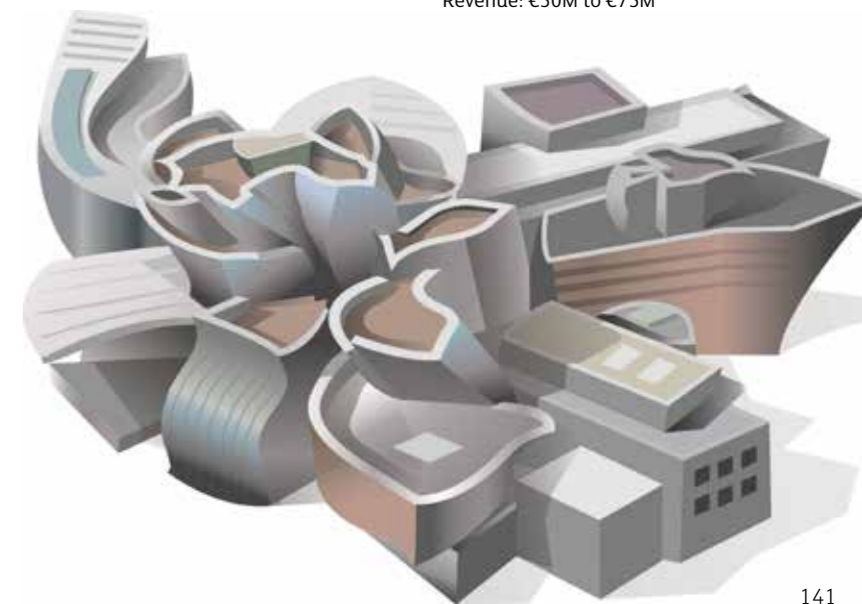
ALMENDRAS BONANY
www.almendrasbonany.com
Sector: Food & Drink
Revenue: €40M to €50M

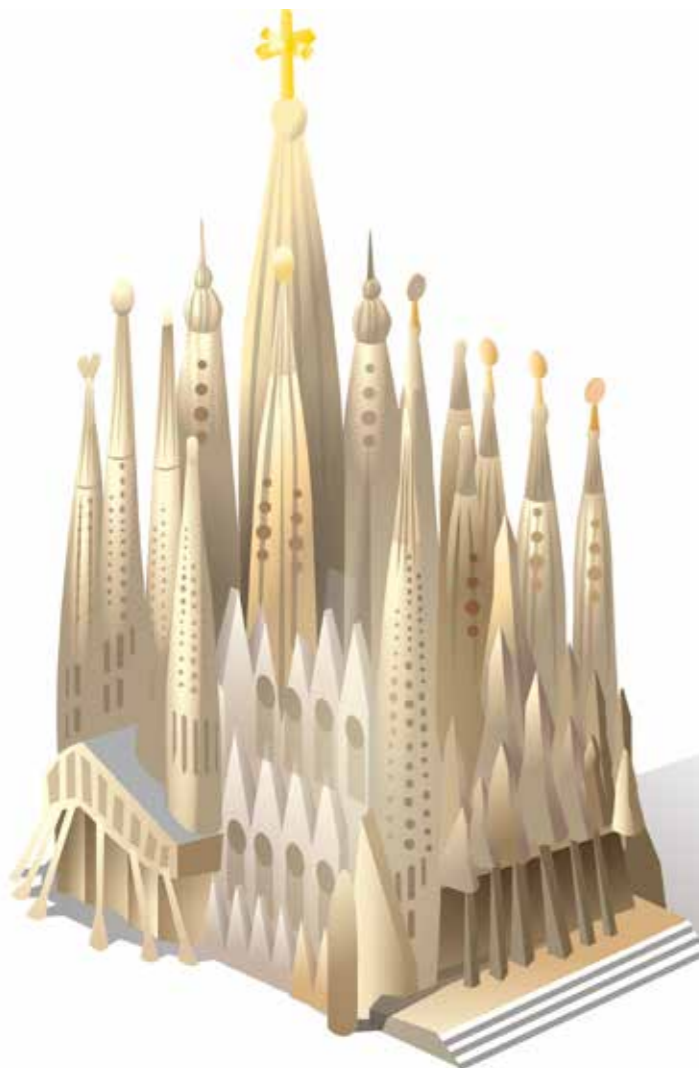
ARMON
www.astillerosarmon.com
Sector: Engineering
Revenue: €50M to €75M

AURA ENERGIA
www.aura-energia.com
Sector: Energy
Revenue: €30M to €40M

BEST OPTION MEDIA
www.bestoptionmedia.com
Sector: Media
Revenue: €30M to €40M

BODEGAS GALLEGO & LAPORTE
www.bodegasgallegolaporte.com
Sector: Food & Drink
Revenue: €50M to €75M





CALCONUT
www.calconut.com
Sector: Food & Drink
Revenue: €100M to €150M

CALLE CRUZADA
www.callecruzada.com
Sector: Media
Revenue: €20M to €30M

CANOLIVA
www.canoliva.com
Sector: Food & Drink
Revenue: €50M to €75M

CISTERNAS COBO
www.cisternascobo.com
Sector: Machining
Revenue: €20M to €30M

CLAVIJO GROUP
www.grupoclavijo.net
Sector: Manufacturing
Revenue: €30M to €40M

CONDIS
www.condis.es
Sector: Retail
Revenue: €20M to €30M

CONESA
www.conesagroup.com
Sector: Agriculture & Farming & Forestry
Revenue: €100M to €150M

EIBAR
www.sdeibar.com
Sector: Travel & Leisure
Revenue: €10M to €20M

ENDER
www.endersl.com
Sector: Wholesale
Revenue: €20M to €30M

EQU MEDIA
www.equmedia.es
Sector: Media
Revenue: €100M to €150M

ESB SISTEMAS
www.esbsistemas.com
Sector: Telecommunications
Revenue: €20M to €30M

ESCRIBANO
www.mecaes.es
Sector: Manufacturing & Engineering
Revenue: €20M to €30M

FACTOR CO2
www.factorco2.com
Sector: Environmental Services
Revenue: €20M to €30M

FREIRE SHIPYARD
www.freireshipyard.com
Sector: Engineering
Revenue: €75M to €100M

FRUSELVA
www.fruselva.com
Sector: Food & Drink
Revenue: €50M to €75M

GASHOGAR ENERGÍA
www.gashogar.info
Sector: Energy
Revenue: €20M to €30M

GLOBOMATIK
www.globomatik.com
Sector: Electronics
Revenue: €50M to €75M

GOME OLIVA
www.gomeoliva.com
Sector: Food & Drink
Revenue: €40M to €50M

GRUPO SUREASTE
www.gruposureste.es
Sector: Security
Revenue: €20M to €30M

HISPANO TEX PG 52
www.hispanotex.com
Sector: Textiles
Revenue: €30M to €40M

HOTEL GLOBALES
www.hotelesglobales.com
Sector: Travel & Leisure
Revenue: €20M to €30M

HOVIMA HOTELS
www.hovima-hotels.com
Sector: Travel & Leisure
Revenue: €20M to €30M

ICP TECH SOLUTIONS
www.techsolutions.icp.es
Sector: Telecommunications
Revenue: €20M to €30M

INCOM GROUP
www.incomgroup.es
Sector: Manufacturing & Engineering
Revenue: €40M to €50M

INTECAT ISTORE
www.intecat.com
Sector: Electronics
Revenue: €20M to €30M

ISB TV
www.isbtv.es
Sector: Media
Revenue: €20M to €30M

KHATNANI GROUP
www.khatnani.es
Sector: Retail
Revenue: €20M to €30M

KIDS LICENSING
www.kidslicensing.com
Sector: Manufacturing
Revenue: €20M to €30M

KP SPORT
www.kpsport.com
Sector: Wholesale
Revenue: €50M to €75M

K-TUIN
www.k-tuin.com
Sector: Electronics
Revenue: €150M to €250M

LA VEGUILLA
www.veguilla.com
Sector: Agriculture & Farming & Forestry
Revenue: €50M to €75M

LABORATORIES DR. LARRASA,
www.laboratorioslarrasa.com
Sector: Research & Development
Revenue: €75M to €100M

**LEEWARD INTERNATIONAL
WORLDWIDE LOGISTICS**
www.leewardcorp.com
Sector: Logistics
Revenue: €30M to €40M

LIQUIDATODO
www.liquidatodo.es
Sector: Retail
Revenue: €20M to €30M

MORITZ
www.moritz.com
Sector: Food & Drink
Revenue: €20M to €30M

MOY SEAFOOD
www.moyseafood.com
Sector: Food & Drink
Revenue: €30M to €40M

MUNDOSOL QUALITY
www.frusemur.com
Sector: Agriculture & Farming & Forestry
Revenue: €40M to €50M

OLEUM HISPANIA
www.oleumhispania.com
Sector: Food & Drink
Revenue: €40M to €50M
PARCITANK
www.parcitank.com
Sector: Manufacturing
Revenue: €30M to €40M

PATATAS MELENDEZ
www.patatasmelendez.com
Sector: Agriculture & Farming & Forestry
Revenue: €40M to €50M

PLANASA
www.planasa.com
Sector: Agriculture & Farming & Forestry
Revenue: €30M to €40M

PLASTIC FORTE
www.plasticforte.com
Sector: Manufacturing
Revenue: €30M to €40M

SALTOKI
www.saltoki.es
Sector: Wholesale
Revenue: €30M to €40M

SECOEX
www.gruposecoex.com
Sector: Security
Revenue: €20M to €30M

SHACKLETON
www.shackletongroup.com
Sector: Marketing
Revenue: €20M to €30M

SIRENIS HOTELS
www.sirenishotels.com
Sector: Travel & Leisure
Revenue: €20M to €30M

STI NORLAND PG 106
www.stinorland.com
Sector: Green
Revenue: €20M to €30M

SUN AIR ONE ENERGY
www.sunaironeenergy.es
Sector: Energy
Revenue: €40M to €50M

TELICE
www.telice.es
Sector: Engineering
Revenue: €20M to €30M

THE SIZE SURFACES
www.thesize.es
Sector: Manufacturing
Revenue: €50M to €75M

TORRONS VICENS PG 38
www.vicens.com
Sector: Food & Drink
Revenue: €20M to €30M
TRADEINN PG 68
www.tradeinn.com
Sector: Consumer Services
Revenue: €40M to €50M

TRAVELGENIO
www.travelgenio.es
Sector: Travel & Leisure
Revenue: €30M to €40M

TVITEC
www.tvitec.com
Sector: Construction & Property
Revenue: €75M to €100M

UNIELECTRICA
www.unielectrica.com
Sector: Energy
Revenue: €50M to €75M

VETURIS
www.veturis.com
Sector: Travel & Leisure
Revenue: €75M to €100M

VIAJES TRANSVIA
www.viajestransvia.com
Sector: Travel & Leisure
Revenue: €40M to €50M

XTI
www.xti.es
Sector: Retail
Revenue: €75M to €100M

ZAMAKONA YARDS
www.zamakonayards.com
Sector: Engineering
Revenue: €100M to €150M

Sweden

AB LUDVIG SVENSSON PG 62
www.ludvigsvensson.com
Sector: Consumer Services
Revenue: €50M to €75M

ACCEDO
www.accedo.tv
Sector: Telecommunications
Revenue: €20M to €30M

ANEBYHUS GRUPPEN
www.anebyhusgruppen.se
Sector: Construction & Property
Revenue: €30M to €40M

APOEX
www.apoex.se
Sector: Health
Revenue: €150M to €250M

APOTEA
www.apotea.se
Sector: Pharmaceutical & Science
Revenue: €50M to €75M

AUDIOPRO PG 28
www.audiopro.com
Sector: Technology
Revenue: €30M to €40M

BJORKS
www.bjorksresor.nu
Sector: Travel & Leisure
Revenue: €100M to €150M



BOLON
www.bolon.com
Sector: Manufacturing
Revenue: €20M to €30M

DANIEL WELLINGTON
www.danielwellington.com
Sector: Design
Revenue: €150M to €250M

EXB MEDIA MARKETING
www.exb.se
Sector: Marketing
Revenue: €20M to €30M

GIERTZ VINIMPORT
www.giertz.se
Sector: Import & Export
Revenue: €250M+

ICOMERA
www.icomera.com
Sector: IT & Technology
Revenue: €20M to €30M

IN FRONT IT PARTNER
www.infrontitpartner.se
Sector: IT & Technology
Revenue: €20M to €30M

IVAR LUNDH & CO
www.ilco.se
Sector: Transportation
Revenue: €20M to €30M

JOLLYROOM
www.jollyroom.se
Sector: Retail
Revenue: €40M to €50M

KINNARPS
www.kinnarps.se
Sector: Design
Revenue: €50M to €75M

KOENIGSEGG PG 56
www.koenigsegg.com
Sector: Manufacturing & Engineering
Revenue: €10M to €20M

LYKO
www.lyko.se
Sector: Retail
Revenue: €30M to €40M

M FORCE
www.mforce.se
Sector: Facilities Services
Revenue: €20M to €30M

NOS
www.n-o-s.eu
Sector: Transportation
Revenue: €30M to €40M

OCCASION
www.occasion.se
Sector: Marketing
Revenue: €10M to €20M

OCTOWOOD
www.octowood.se
Sector: Manufacturing
Revenue: €20M to €30M

ROTTNE
www.rottn.com
Sector: Motor Vehicle Retail
Revenue: €50M to €75M

SBB
www.signal-banbyggarna.se
Sector: Engineering
Revenue: €20M to €30M

SEMANTIX
www.semantix.eu
Sector: Business Services
Revenue: €40M to €50M

SMARTREFILL
www.smartrefill.se
Sector: IT & Technology
Revenue: €50M to €75M

STENA BULK
www.stenabulk.com
Sector: Transportation
Revenue: €150M to €250M

STJARNAGG
www.stjarnagg.se
Sector: Agriculture & Farming & Forestry
Revenue: €75M to €100M

TRUSTLY
www.trustly.com
Sector: Financial Services
Revenue: €20M to €30M

VITAMIN WELL
www.vitaminwell.com
Sector: Fitness & Health
Revenue: €30M to €40M

United Kingdom

ABEL AND COLE
www.abelandcole.co.uk
Sector: Food & Drink
Revenue: €100M to €150M

ADEY STEEL GROUP
www.adesteelgroup.co.uk
Sector: Manufacturing
Revenue: €10M to €20M

ADVANCED INSULATION
www.advancedinsulation.com
Sector: Engineering
Revenue: €75M to €100M

AHK GROUP
www.ahkgroup.com
Sector: Research & Development
Revenue: €50M to €75M

AIKEN GROUP
www.aikengroup.com
Sector: Engineering
Revenue: €30M to €40M

AMBERON LTD
www.amberontm.com
Sector: Traffic Management
Revenue: €20M to €30M

ANESCO
www.anesco.co.uk
Sector: Energy
Revenue: €250M+

APOGEE
www.apogeeecorp.com
Sector: Administrative Services
Revenue: €150M to €250M

ARMSTRONG LOGISTICS LTD
www.armstrong-logistics.co.uk
Sector: Logistics
Revenue: €30M to €40M

AT MEDICS
www.atmedics.com
Sector: Health
Revenue: €20M to €30M

AVMI
www.avmi.com
Sector: Media
Revenue: €50M to €75M

BARTLETT MITCHELL
www.bartlettmitchell.co.uk
Sector: Food & Drink
Revenue: €40M to €50M

BATH ASU PG 48
www.bathasu.com
Sector: Manufacturing & Engineering
Revenue: €50M to €75M

BBI GROUP
www.bbi-uk.com
Sector: Design
Revenue: €30M to €40M

BE AT ONE
www.beatone.co.uk
Sector: Food & Drink
Revenue: €30M to €40M

BELGRADE INSULATIONS AND DRYLINING
www.belgradeinsulations.com
Sector: Wholesale
Revenue: €30M to €40M

BREWDOG
www.brewdog.com
Sector: Food & Drink
Revenue: €50M to €75M

BYRON HAMBURGERS
www.byronhamburgers.com
Sector: Food & Drink
Revenue: €75M to €100M

CAMERON MACKINTOSH
www.cameronmackintosh.com
Sector: Travel & Leisure
Revenue: €150M to €250M

CASTLE BUILDING SERVICES
www.castlebs.co.uk
Sector: Facilities Services
Revenue: €40M to €50M

CHARLES WILSON ENGINEERS LIMITED
www.cwplant.co.uk
Sector: Leasing
Revenue: €75M to €100M

CHEVRON TRAFFIC MANAGEMENT
www.chevrontm.com
Sector: Traffic Management
Revenue: €75M to €100M

CHILDRENSALON PG 66
www.childrensalon.com
Sector: Consumer Services
Revenue: €50M to €75M

CLAIMS CONSORTIUM GROUP
www.claimsconsortiumgroup.co.uk
Sector: Business Services
Revenue: €40M to €50M

CLARENCE COURT
www.clarencecourt.co.uk
Sector: Agriculture & Farming & Forestry
Revenue: €20M to €30M

CLARKSON EVANS
www.clarkson-evans.co.uk
Sector: Facilities Services
Revenue: €50M to €75M

CLEVELAND CABLE
www.clevelandcable.com
Sector: Wholesale
Revenue: €250M+

CLICK TRAVEL
www.clicktravel.com
Sector: Business Services
Revenue: €150M to €250M

COHENS CHEMISTS
www.cohenschemist.co.uk
Sector: Pharmaceutical & Science
Revenue: €150M to €250M

COLEMAN AND CO
www.coleman-co.com
Sector: Construction & Property
Revenue: €40M to €50M

COMFORT CALL
www.comfortcall.co.uk
Sector: Health
Revenue: €40M to €50M

COMPLETE OFFICE SOLUTIONS
www.c-o-s.co.uk
Sector: Business Services
Revenue: €40M to €50M

CONSERVATORY OUTLET
www.conservatoryoutlet.co.uk
Sector: Manufacturing
Revenue: €20M to €30M

CONTECH
www.contechs.co.uk
Sector: Engineering
Revenue: €20M to €30M

CONTINUUM ATTRACTIONS
www.continuumattractions.com
Sector: Travel & Leisure
Revenue: €20M to €30M

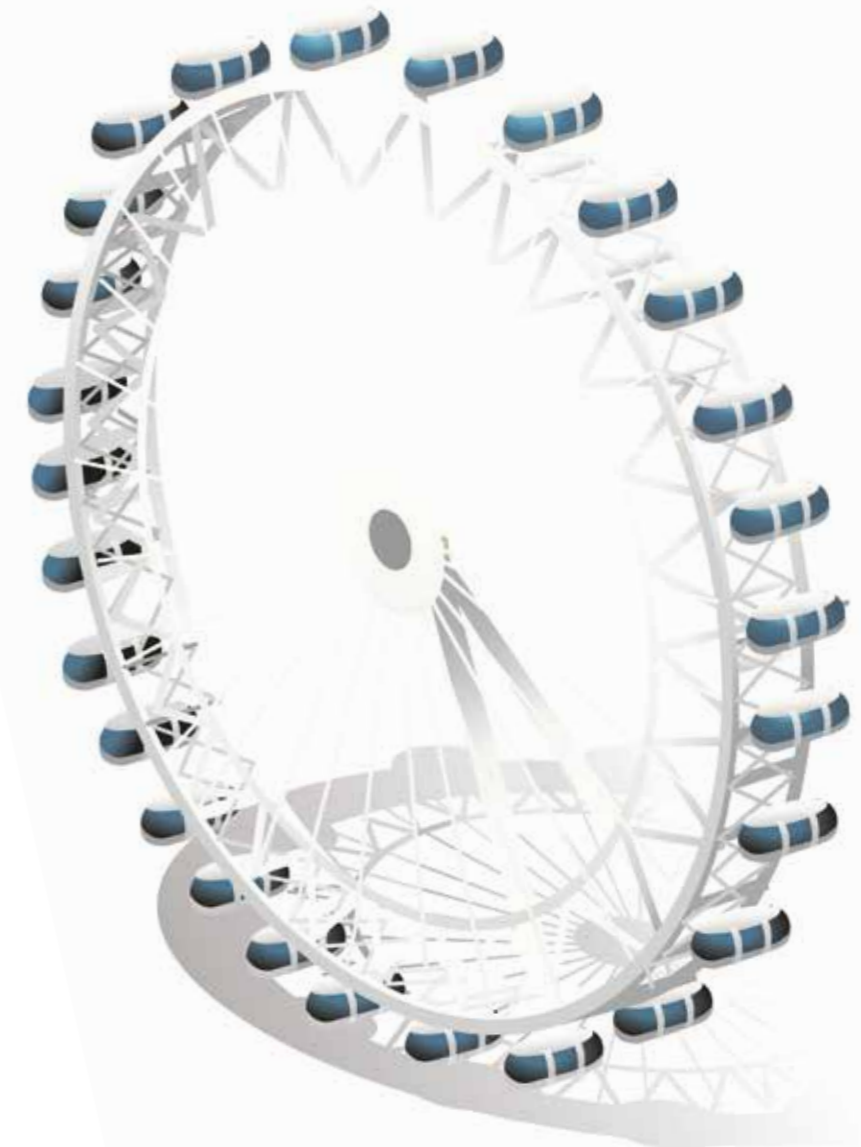
CORE
www.coretel.co.uk
Sector: Telecommunications
Revenue: €50M to €75M

CREAM MEDIA
www.creamuk.com
Sector: Media
Revenue: €20M to €30M

CRESCENT PHARMA
www.crescentpharma.com
Sector: Pharmaceutical & Science
Revenue: €40M to €50M

CURRENCIES DIRECT
www.currenciesdirect.com
Sector: Financial Services
Revenue: €30M to €40M

CV LIBRARY
www.cv-library.co.uk
Sector: Employment Services
Revenue: €20M to €30M



DENNISON TRAILERS
www.dennisontrailers.com
Sector: Machining
Revenue: €50M to €75M

DENTON ASSOCIATES
www.dentonassociates.com
Sector: Design
Revenue: €20M to €30M

DESIGN RESEARCH STUDIO
www.designresearchltd.com
Sector: Design
Revenue: €30M to €40M

DEXTRA GROUP
www.dextragroup.co.uk
Sector: Manufacturing
Revenue: €20M to €30M

DIRECT TYRES
www.directtyre.co.uk
Sector: Wholesale
Revenue: €20M to €30M

DOUBLEDAY GROUP
www.doubledaygroup.co.uk
Sector: Machining
Revenue: €40M to €50M

DRAKE AND MORGAN
www.drakeandmorgan.co.uk
Sector: Food & Drink
Revenue: €30M to €40M

EAGLE
www.eaglegb.com
Sector: Motor vehicle retail
Revenue: €30M to €40M

ECOTRICITY PG 102
www.ecotricity.co.uk
Sector: Green
Revenue: €100M to €150M

EDENHOUSE SOLUTIONS
www.edenhousesolutions.co.uk
Sector: IT & Technology
Revenue: €30M to €40M

EMPIRE BESPOKE FOODS
www.empirebespokefoods.com
Sector: Food & Drink
Revenue: €30M to €40M

ENDAVA
www.endava.com
Sector: IT & Technology
Revenue: €100M to €150M

P.A.W. STRUCTURES
www.pawstructures.com
Sector: Engineering
Revenue: €20M to €30M

EQUIMEDIA
www.equimedia.co.uk
Sector: Media
Revenue: €20M to €30M

EQUIP GROUP
www.equipuk.com
Sector: Clothing (Manufacturing)
Revenue: €40M to €50M

ESENDEX
www.esendex.co.uk
Sector: Telecommunications
Revenue: €10M to €20M

ESSEX SERVICES GROUP
www.esgplc.com
Sector: Facilities Services
Revenue: €75M to €100M

EXPRESS VENDING
www.expressvending.co.uk
Sector: Retail
Revenue: €30M to €40M



FASTFLOW
www.fastflow.co.uk
Sector: Facilities Services
Revenue: €75M to €100M

FERGUSON TRANSPORT AND SHIPPING
www.fergusontransport.co.uk
Sector: Logistics
Revenue: €20M to €30M

FINNEBROGUE ARTISAN PG 41
www.finnebrogue.com
Sector: Food & Drink
Revenue: €50M to €75M

FOOTASYLUM
www.footasylum.com
Sector: Retail
Revenue: €100M to €150M

GCI
www.gcicom.net
Sector: IT & Technology
Revenue: €50M to €75M

GLOSTER MEP
www.glostermep.co.uk
Sector: Facilities Services
Revenue: €30M to €40M

GRO GROUP
www.gro.co.uk
Sector: Manufacturing & Engineering
Revenue: €20M to €30M

GROUND CONTROL
www.ground-control.co.uk
Sector: Landscape Services
Revenue: €30M to €40M

G'S GROWERS
www.gs-growers.com
Sector: Agriculture & Farming & Forestry
Revenue: €50M to €75M

HARRISON SPINKS
www.harrisonspinks.co.uk
Sector: Manufacturing
Revenue: €20M to €30M

HARRIS PYE
www.harrispye.com
Sector: Engineering
Revenue: €20M to €30M
HARVEY WATER SOFTENERS
www.harveywatersofteners.co.uk
Sector: Manufacturing
Revenue: €30M to €40M

HOMESEAKER PARK & LEISURE HOMES
www.homeseekeRHomes.co.uk
Sector: Manufacturing
Revenue: €30M to €40M

HORIZON CARE
www.horizoncare.co.uk
Sector: Education
Revenue: €20M to €30M

HSL
www.hslchairs.com
Sector: Retail
Revenue: €50M to €75M

IAPS GROUP
www.iapsgroup.com
Sector: Retail
Revenue: €20M to €30M

INCISIVE MEDIA
www.incisivemedia.com
Sector: Media
Revenue: €40M to €50M

INGEN TECHNICAL SERVICES
www.ingen-technical-services.com
Sector: Business Services
Revenue: €30M to €40M

INTERMARKETING
www.intermarketing.com
Sector: Marketing
Revenue: €20M to €30M

JENKINS SHIPPING
www.jenkins-shipping.com
Sector: Logistics
Revenue: €20M to €30M

JLA
www.jla.com
Sector: Cleaning Services
Revenue: €50M to €75M

KINGDOM SERVICES
www.kingdom.co.uk
Sector: Security
Revenue: €100M to €150M

KURA
www.wearekura.com
Sector: Business Services
Revenue: €40M to €50M

LAGAN GROUP
www.laganproducts.com
Sector: Manufacturing
Revenue: €20M to €30M

LAURENCE KING
www.laurenceking.com
Sector: Media
Revenue: €40M to €50M

LOUNGERS
www.thelounges.co.uk
Sector: Food & Drink
Revenue: €50M to €75M

LOWRI BECK
www.lowribeck.co.uk
Sector: Utilities
Revenue: €50M to €75M

M 24 SEVEN
www.m247.com
Sector: IT & Technology
Revenue: €20M to €30M

MAC ROOFING
www.macroofing.com
Sector: Facilities Services
Revenue: €20M to €30M

MAGAL GROUP
www.magal.co.uk
Sector: Engineering
Revenue: €75M to €100M

MALLAGHAN GSE
www.mallaghangse.com
Sector: Aviation Services
Revenue: €50M to €75M

METER U
www.meter-u.com
Sector: Utilities
Revenue: €10M to €20M

MICK GEORGE LTD
www.mickgeorge.com
Sector: Construction & Property
Revenue: €100M to €150M

MILLER ARGENT
www.millerargent.co.uk
Sector: Manufacturing
Revenue: €50M to €75M

MOLSON GROUP
www.molsongroup.co.uk
Sector: Motor Vehicle Retail
Revenue: €100M to €150M

MOSS ELECTRICAL
www.mosselectrical.co.uk
Sector: Wholesale
Revenue: €75M to €100M

MUNDYCRUISING
www.mundycruising.co.uk
Sector: Travel & Leisure
Revenue: €20M to €30M

MUNRO BUILDING SERVICES LIMITED
www.munrobuidingservices.co.uk
Sector: Facilities Services
Revenue: €30M to €40M

MVF PG 78
www.mvfglobal.com
Sector: Technology
Revenue: €40M to €50M

NEIL SHACKLOCK PLUMBING HEATING ELECTRICAL
www.shacklocks.com
Sector: Facilities Services
Revenue: €20M to €30M

NETWORK SPACE
www.networkspace.co.uk
Sector: Leasing
Revenue: €75M to €100M

NORTHWOOD HYGIENE
www.northwood.co.uk
Sector: Manufacturing
Revenue: €50M to €75M

OFFSITE SOLUTIONS
www.offsitesolutions.com
Sector: Manufacturing
Revenue: €30M to €40M

OMAR PARK HOMES
www.omar.co.uk
Sector: Manufacturing
Revenue: €30M to €40M

PALLET-TRACK
www.pallet-track.co.uk
Sector: Logistics
Revenue: €30M to €40M

1000 COMPANIES MALTA SNAPSHOT

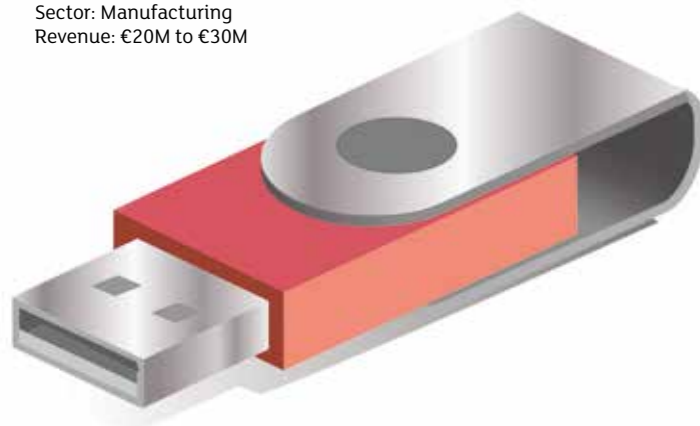
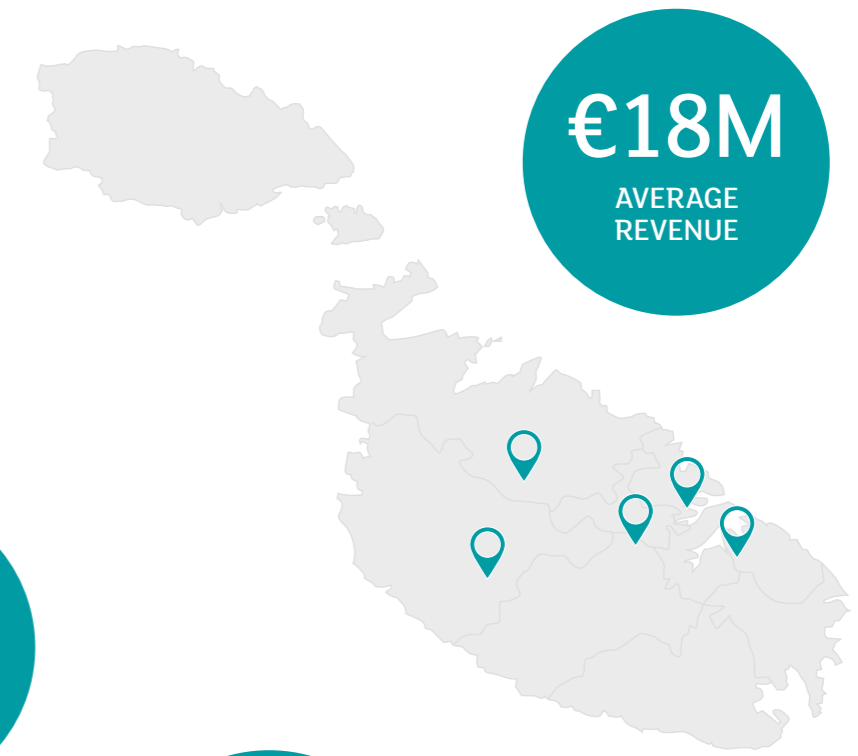
MALTA HAS FIVE COMPANIES THAT MADE THE LIST WITH AVERAGE REVENUES OF £18M. FOR A FULL LIST OF COMPANIES FROM MALTA, TURN TO PAGE 137

1
CONSUMER SERVICES COMPANY

5
NUMBER OF COMPANIES

4%
3-YEAR COMPOUND ANNUAL GROWTH RATE

€18M
AVERAGE REVENUE



PARAGON
www.paragonplc.com
Sector: Design
Revenue: €50M to €75M

PATHFINDER PARK HOMES
www.pathfinderhomes.co.uk
Sector: Manufacturing
Revenue: €20M to €30M

P.D. HOOK (HATCHERIES) LTD
www.pdhook.co.uk
Sector: Agriculture & Farming & Forestry
Revenue: €100M to €150M

PHO CAFE
www.phocafe.co.uk
Sector: Food & Drink
Revenue: €20M to €30M

PLAYGROUND GAMES PG 26
www.playground-games.com
Sector: Technology
Revenue: €20M to €30M

PLF INTERNATIONAL
www.plfinternational.com
Sector: Machining
Revenue: €20M to €30M

PORTHAVEN
www.porthaven.co.uk
Sector: Health
Revenue: €20M to €30M

PREMIER ELECTRICS
www.premierelectrics.com
Sector: Facilities Services
Revenue: €50M to €75M

PREQIN
www.preqin.com
Sector: Financial Services
Revenue: €20M to €30M

PROTEXIN
www.protexin.com
Sector: Pharmaceutical & Science
Revenue: €30M to €40M

RADMAT BUILDING PRODUCTS
www.radmat.com
Sector: Facilities Services
Revenue: €20M to €30M

RAPIER GROUP
www.rapiergroup.com
Sector: Design
Revenue: €20M to €30M

REFLEX
www.reflexvans.com
Sector: Leasing
Revenue: €20M to €30M

RE-GEN WASTE
www.regenwaste.com
Sector: Environmental Services
Revenue: €20M to €30M

RHODAR
www.rhodar.co.uk
Sector: Construction & Property
Revenue: €50M to €75M

RP2
www.rp2-global.com
Sector: Media
Revenue: €50M to €75M

S MORRIS
www.smorris.co.uk
Sector: Manufacturing
Revenue: €30M to €40M

SALISBURY POULTRY
www.salisburypoultry.co.uk
Sector: Agriculture & Farming & Forestry
Revenue: €150M to €250M

SCOTT BROWNRIGG
www.scottbrownrigg.com
Sector: Design
Revenue: €20M to €30M

SCOTT DUNN
www.scottdunn.com
Sector: Travel & Leisure
Revenue: €100M to €150M

SERTEC
www.sertec.co.uk
Sector: Manufacturing
Revenue: €40M to €50M

SHINER
www.shiner.co.uk
Sector: Wholesale
Revenue: €30M to €40M

SIMPLY WASTE SOLUTIONS
www.simplywastesolutions.co.uk
Sector: Environmental Services
Revenue: €20M to €30M

SIX DEGREES
www.6dg.co.uk
Sector: IT & Technology
Revenue: €50M to €75M

SKILLS TRAINING
www.skillstraininguk.com
Sector: Education
Revenue: €20M to €30M

SMITHFIELD MURRAY
www.smithfieldmurray.com
Sector: Agriculture/Farming/Forestry
Revenue: €30M to €40M

SOUTH LAKELAND PARKS
www.park-resorts.com
Sector: Travel & Leisure
Revenue: €30M to €40M

SSE AUDIO GROUP
www.sseaudiogroup.com
Sector: Leasing
Revenue: €20M to €30M

STAR TISSUE UK
www.startissueuk.co.uk
Sector: Manufacturing
Revenue: €20M to €30M

SUDLOWS
www.sudlows.com
Sector: IT & Technology
Revenue: €30M to €40M

SUNSET AND VINE
www.sunsetvine.co.uk
Sector: Media
Revenue: €50M to €75M

SYKES COTTAGES
www.sykescottages.co.uk
Sector: Travel & Leisure
Revenue: €20M to €30M

SYMBOLIC AND CHASE
www.symbolicchase.com
Sector: Art Dealers
Revenue: €20M to €30M

T H BAKER
www.thbaker.co.uk
Sector: Retail
Revenue: €30M to €40M

TCL GROUP
www.tclgrp.co.uk
Sector: Landscape Services
Revenue: €30M to €40M

TEN CONCIERGE
www.tenconciierge.com
Sector: Business Services
Revenue: €30M to €40M

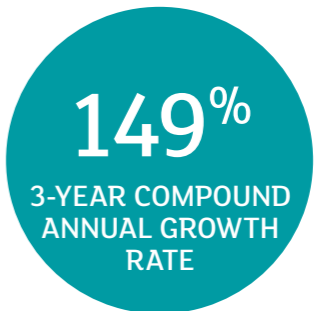
THE BLUE GROUP
www.blue-group.com
Sector: Retail
Revenue: €20M to €30M

THE CONTACT COMPANY
www.tcc.co.uk
Sector: Business Services
Revenue: €20M to €30M

THE DREAM LODGE GROUP
www.thedreamlodgroup.co.uk
Sector: Travel & Leisure
Revenue: €20M to €30M

1000 COMPANIES ROMANIA SNAPSHOT

THE 3-YEAR COMPOUND ANNUAL GROWTH RATE ACROSS ROMANIA'S 10 COMPANIES IS 149% AND 2-YEAR JOB GROWTH STANDS AT 29%. FOR A FULL LIST OF COMPANIES FROM ROMANIA, TURN TO PAGE 141



THE HOXTON (HOLBORN) LIMITED

www.thehoxton.com
Sector: Travel & Leisure
Revenue: €30M to €40M

THE MARTIN GROUP

www.hwmartin.com
Sector: Traffic Management
Revenue: €50M to €75M

THE NEW WORLD TRADING COMPANY

www.thenewworldtradingcompany.com
Sector: Food & Drink
Revenue: €30M to €40M

THE OFFICE GROUP

www.esselco.co.uk
Sector: Leasing
Revenue: €75M to €100M

THE PARTS ALLIANCE

www.thepartsalliance.com
Sector: Wholesale
Revenue: €150M to €250M

THE SHIELD GROUP

www.shield-group.com
Sector: Manufacturing
Revenue: €50M to €75M

THE7STARS

www.the7stars.co.uk
Sector: Media
Revenue: €250M+

TOMMY TUCKER

www.tommytucker.co.uk
Sector: Food & Drink
Revenue: €20M to €30M

TRUCTYRE

www.tructyre.co.uk
Sector: Wholesale
Revenue: €30M to €40M

TTC GROUP

www.ttc-uk.com
Sector: Education
Revenue: €30M to €40M

UFORM

www.uform.co.uk
Sector: Wholesale
Revenue: €20M to €30M

UKWSL

www.ukwsl.co.uk
Sector: Utilities
Revenue: €30M to €40M



VICTORIA + ALBERT BATHS

www.vandabaths.com
Sector: Design
Revenue: €20M to €30M

VIRTUS DATA CENTRES

www.virtusdatacentres.com
Sector: IT & Technology
Revenue: €20M to €30M

VIVALDA

www.vivalda.co.uk
Sector: Construction & Property
Revenue: €20M to €30M

WAHACA

www.wahaca.co.uk
Sector: Food & Drink
Revenue: €50M to €75M

WARWICK WARD

www.warwick-ward.com
Sector: Motor Vehicle Retail
Revenue: €30M to €40M

WASDELL

www.wasdell.co.uk
Sector: Packaging Facilities
Revenue: €20M to €30M

WATKINS

www.watkins.co.uk
Sector: Facilities Services
Revenue: €40M to €50M

WHITEHOUSE INTERNATIONAL

www.whitehouseleisure.co.uk
Sector: Manufacturing
Revenue: €50M to €75M

WHITEMEADOW

www.whitemeadow.com
Sector: Manufacturing
Revenue: €40M to €50M

WHP TELECOMS

www.whptelecoms.com
Sector: Telecommunications
Revenue: €40M to €50M

WILCOX LIMOUSINES

www.limousines.co.uk
Sector: Motor Vehicle Retail
Revenue: €20M to €30M

WORLDS APART

www.worldsapart.com
Sector: Manufacturing
Revenue: €30M to €40M

XERETEC

www.xeretec.co.uk
Sector: Business Services
Revenue: €40M to €50M

XL RECORDINGS

www.xlrecordings.com
Sector: Consumer Services
Revenue: €100M to €150M

YOURS CLOTHING

www.yoursclothing.co.uk
Sector: Clothing
Revenue: €75M to €100M

Z HOTELS

www.thezhoteles.com
Sector: Consumer Services
Revenue: €40M to €50M

Elite companies

GRUPPO HAPPY PG 88

www.magicpack.it
Sector: Food & Drink
Country: Italy
Revenue: €75M to €100M

KLB GROUP PG 89

www.klbgroupp.com
Sector: Technology
Country: France
Revenue: €40M to €50M

SPAN PG 92

www.span.eu
Sector: Technology
Country: Croatia
Revenue: €30M to €40M

STEKLARNA HRASTNIK PG 86

www.steklarna-hrastnik.si
Sector: Manufacturing & Engineering
Country: Slovenia
Revenue: €50M to €75M

TEL DAT GROUP PG 93

www.teldat.com
Sector: Technology
Country: Spain
Revenue: €50M to €75M



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Headquartered in the United Kingdom, with significant operations in North America, Italy, France and Sri Lanka, the Group employs approximately 4,000 people.

Further information on London Stock Exchange Group can be found at www.lseg.com

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